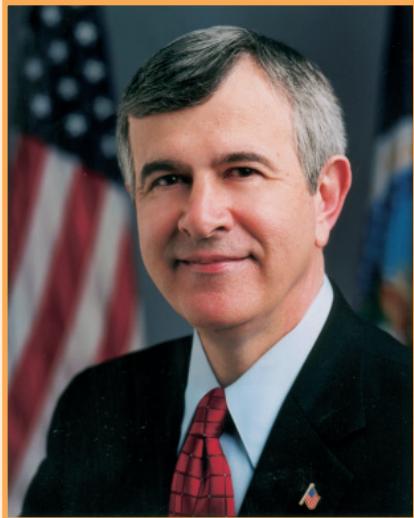


# • WELCOME • WILLKOMMEN •



MIKE JOHANNS

It is a great pleasure to welcome you to the USA Pavilion at ANUGA 2005.

This event, supported by the U.S. Department of Agriculture, is your entrée into the dynamic American foodservice market. As you walk the aisles of the show, you will have the opportunity to see and sample those wonderful U.S. products that are familiar to you and also learn about our latest and most innovative food and beverage products. The USA Pavilion is full of products that showcase the cultural and regional diversity of our country.

We trust that this show will provide you with new and exciting business opportunities. Best wishes for a productive and enjoyable event.

Sincerely,

*Es ist mir eine große Freude, Sie am USA Pavillon auf der ANUGA 2005 begrüßen zu dürfen.*

*Diese von dem U.S.-Landwirtschaftsministerium unterstützte Veranstaltung ist Ihr Entrée zu dem dynamischen, amerikanischen Gastronomiemarkt. Wenn Sie durch die Gänge schlendern, werden Sie Gelegenheit haben, sich von den hervorragenden, Ihnen vertrauten amerikanischen Produkten überzeugen zu lassen. Außerdem können Sie sich über die neuesten und innovativsten Food- und Beverage-Produkte informieren und sie ausprobieren. Im USA Gemeinschaftsstand finden Sie eine Vielzahl von Produkten, die die kulturelle und regionale Vielfältigkeit unseres Landes veranschaulichen.*

*Wir sind uns sicher, dass Ihnen dieses Event Türen zu neuen und aufregenden Geschäftsmöglichkeiten öffnet. Wir wünschen Ihnen eine erfolgreiche und angenehme Veranstaltung.*

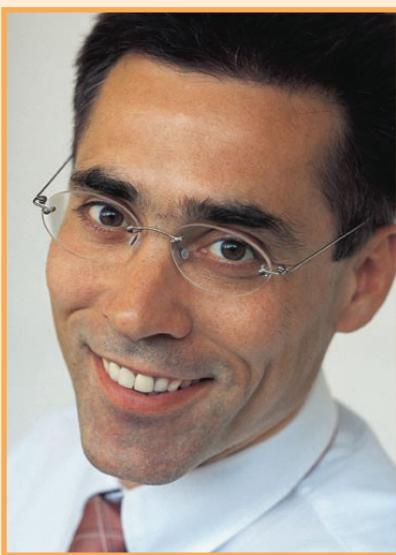
*Mit freundlichen Grüßen,*

A handwritten signature in black ink that reads "Mike Johanns".

Mike Johanns  
Secretary of Agriculture  
US-Landwirtschaftsminister



# • WELCOME • WILLKOMMEN •



WOLFGANG KRANZ

Welcome to Anuga - the world's leading hub for the food & beverage business.

Once again Anuga will host over 6,000 exhibitors from over 100 countries. Among them a remarkable number of American companies will present their products and at the same time highlight the competence and ability of the US food and beverage business. Three US group stands concentrate American know how and innovative spirit. They can be found in three different sections: Anuga Fine Food in hall 6, Anuga Meat in hall 10.2 and for the first time in the Anuga Frozen Food Hall 14.2.

Anuga's clear structure and well organized hall layout will enable more than 160,000 trade visitors to find their way through this global food market. I hope that many buyers will come to "taste the future" at the U.S. group exhibits.

Best wishes for a successful Anuga and a splendid time in Cologne.

Willkommen auf der Anuga - dem Dreh- und Angelpunkt der Food- und Beverage-Industrie. Auf der Anuga werden wieder 6.000 Aussteller aus über 100 Ländern vertreten sein. Darunter eine beträchtliche Anzahl an amerikanischen Unternehmen, die ihre Produkte vorstellen und außerdem das Potential und die Fähigkeiten des US-Food- und Beverage-Marktes veranschaulichen werden. Auf drei US-Gruppenständen, ist das Know-how und der innovative Geist von amerikanischen Unternehmen anzutreffen. Diese sind auf drei verschiedene Bereiche verteilt: Anuga Fine Food in Halle 6, Anuga Meat in Halle 10.2 und zum ersten Mal Anuga Frozen Food in Halle 14.2.

Die klare Anordnung und Organisation der Hallen auf der Anuga wird den über 160.000 Messebesuchern dabei helfen, sich auf dem globalen Food-Markt zurechtzufinden. Ich hoffe darauf, dass zahlreiche Käufer anwesend sein werden, um bei den drei US-Gruppenständen die „Zukunft zu schmecken“.

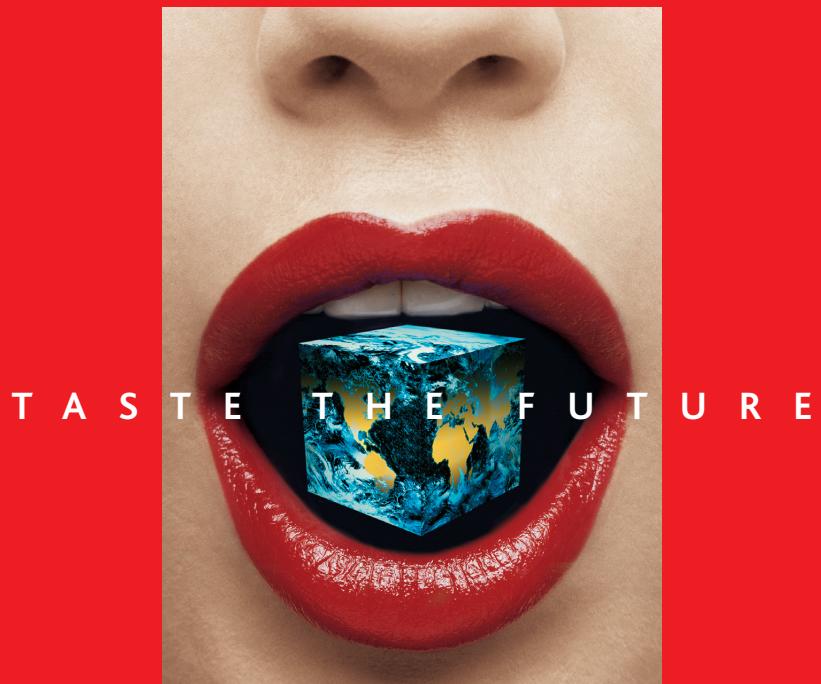
Ich wünsche Ihnen eine erfolgreiche Anuga und eine angenehme Zeit in Köln.

Wolfgang Kranz  
Executive Vice President, Koelnmesse GmbH  
Geschäftsführer der Koelnmesse GmbH





[www.anuga.com](http://www.anuga.com)



10 specialized trade shows under one roof

*Mark your calendar!*

Anuga – Cologne, Germany  
October 13–17, 2007

Need more information? Please contact us!

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Illinois, 60631

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we energize your business

# • WELCOME • WILLKOMMEN •



METTE F. PETERSEN

Inc. is dedicated to ensuring your success – from pre-show planning to stand construction and all-inclusive on-site support. We look forward to working with all of you at Anuga – and our new international food and food technology related events in India, China and Thailand!

Sincerely,

*Im Namen der gesamten US-Delegation möchte ich Sie herzlich auf der Anuga 2005 willkommen heißen! Es werden an die 160 US-Aussteller sowie Tausende von Gästen aus den USA erwartet, um an diesem führenden internationalen Ereignis teilnehmen zu können. Dies ist die stärkste Präsenz von Amerikanern bei einer internationalen Lebensmittelausstellung außerhalb der USA.*

*Koelnmesse, Inc., die in Chicago ansässig die US-amerikanische Tochtergesellschaft der Koelnmesse GmbH, ist erfreut, die USA-Gemeinschaftsstände gemeinsam mit dem US-Landwirtschaftsministerium (U.S. Department of Agriculture) und dem Büro für landwirtschaftliche Angelegenheiten (Foreign Agricultural Service) organisieren zu können.*

*Um die Besucherzahlen in und um den USA Pavillons zu steigern, bereiten wir momentan eine Verlosung für Messebesucher vor. Als Hauptpreis, gibt es eine Reise nach New York zu gewinnen. Um an der offiziellen Verlosung teilzunehmen, muss man lediglich seine Visitenkarte an einem der Informationsstände der USA Pavillons in den Hallen 6, 10.2 oder 14.2 abgeben. Die offizielle Verlosung wird am 12. Oktober um 15 Uhr in der USA Pavilion Lounge in Halle 6 stattfinden.*

*Unsere höchste Priorität ist es, Ihnen dabei zu helfen, Ihren Erfolg auf der Anuga zu maximieren. Die Mitarbeiter der Koelnmesse, Inc., setzen sich für Ihren Erfolg ein – von der vorbereitenden Planung bis hin zum Aufbau Ihres Standes – und sie bieten Ihnen All-Inclusive-Support vor Ort. Wir freuen uns mit jedem einzelnen von Ihnen auf der Anuga zusammenzuarbeiten – und außerdem auf unsere neuen internationalen Lebensmittel und Lebensmitteltechnologieveranstaltungen in Indien, China und Thailand!*

*Mit freundlichen Grüßen,*

Mette F. Petersen  
President, Koelnmesse, Inc.



## Our sincere thanks to our USA Pavilion Lounge Food Sponsors:

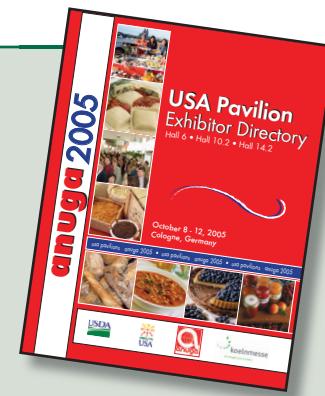


Koelnmesse, Inc.  
Cologne International Trade Fairs

koelnmesse

# • CONTENTS •

US Department of Agriculture Welcome Letter .....	p. 1
Koelnmesse, GmbH Welcome Letter .....	p. 2
Koelnmesse, Inc Welcome Letter .....	p. 4
Factors of Converting Weights & Measurements .....	p. 8
Foreign Agriculture Service Welcome Letter.....	p. 9
Four Regional Trade Groups of the United States ..	p. 10
WUSATA.....	p. 11
Food Export USA- Northeast .....	p. 12
MIATCO .....	p. 13
SUSTA .....	p. 14
Fairgrounds Map .....	p. 15
USA Pavilion Map.....	p. 16
Exhibitors and Booth Numbers.....	p. 17
Alphabetical Listing of Exhibitors.....	p. 18-48
Advertisers Index.....	p. 35
Products Listings .....	p.49-51
Brand Listings .....	p. 52



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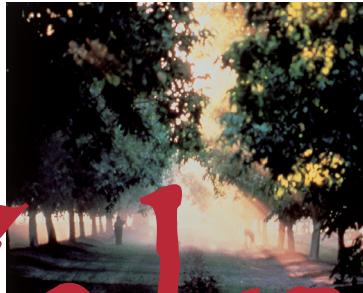
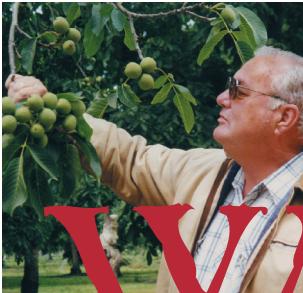
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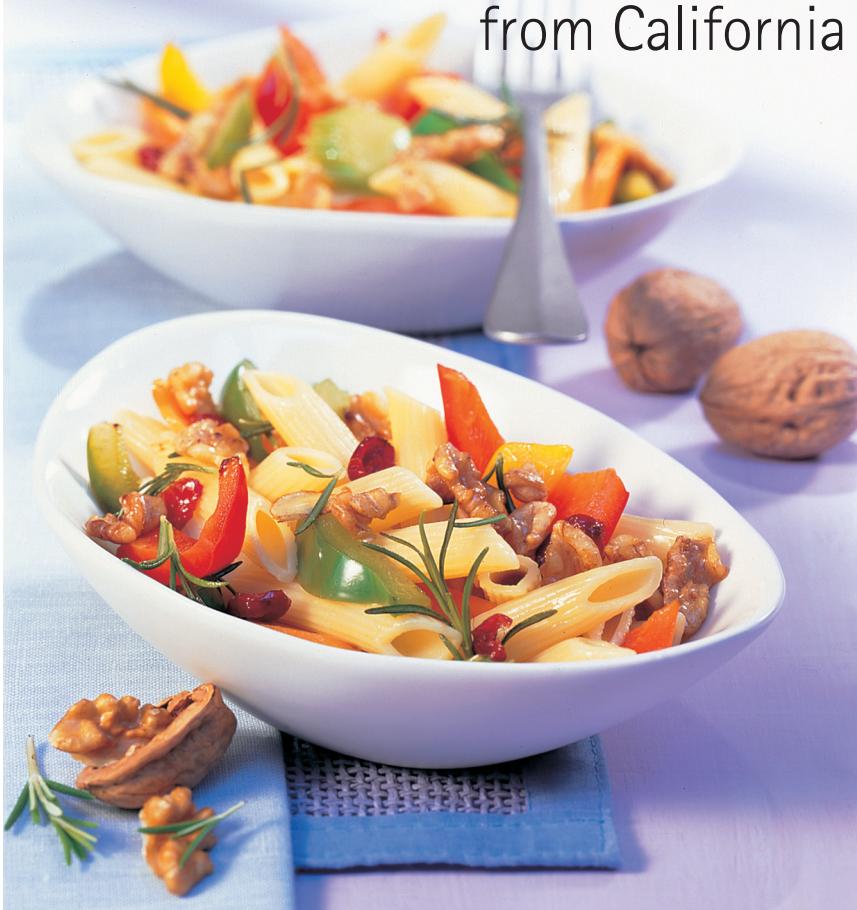
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# Walnuts

from California



## Versatile

There are more reasons than ever to enjoy walnuts on a daily basis! They are the "special extra" for a healthy diet and very versatile e.g. on salads, in muesli, in cookies, with pasta, meat or as a snack!



## Traditional

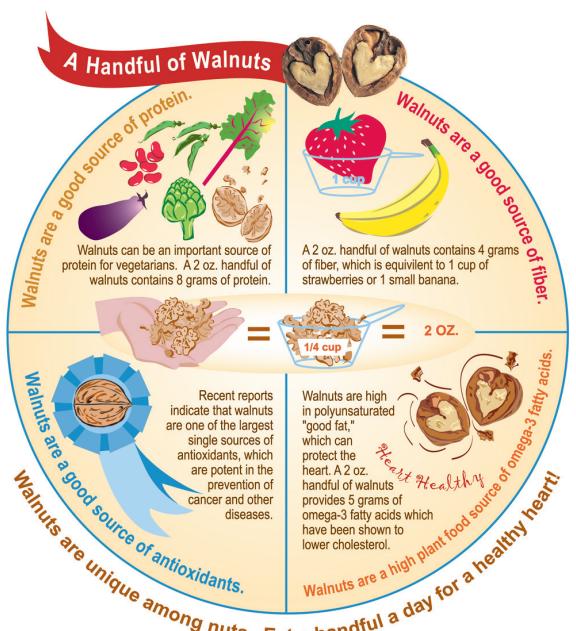
California is the biggest walnut exporter in the world, thanks to Spanish missionaries who brought walnuts to North America around 1770. Commercial planting began in 1867 when gardener Joseph Sexton planted the first walnut orchard near Santa Barbara. Today walnuts are grown on more than 82.000 hectare in California, mainly in the San Joaquin und Sacramento valleys. Approximately 295.000 tons are harvested on average every year. Two-thirds of the world supply are produced in California.

**California Walnut Commission**  
Trade Representation Germany

· Hinter Hoben 13 · Fon ++49 (0) 228 94 37 87-0 · www.walnuts.org  
· D - 53129 Bonn · Fax ++49 (0) 228 94 37 87-7 · info@mk-2.com

## Healthy

To eat one hand full of walnuts per day can lower the risk of a cardiovascular disease by 11 %. Researchers agree that the unique combination of nutrients in walnuts accounts for their scientifically-based beneficial effects in lowering cholesterol and improving vascular function. Walnut consumption has been proven to significantly lower total cholesterol levels as well as LDL or "bad" cholesterol levels. Current research shows including walnuts in the diet can improve the function of arteries, and is good for people with type 2-diabetes.



## Factors for Converting Weights & Measures

Domestic Weight		Metric Equivalent		Metric Weight		Domestic Equivalent	
1 ounce	=	28.3495	grams	1 gram	=	0.035275	ounce
1 pound	=	453.5924	grams	1 gram	=	0.0022046	pound
1 pound	=	0.4535924	kilogram	1 kilogram	=	2.204622	pounds
1 pound	=	0.0045359	metric quintal	1 metric quintal	=	220.4622	pounds
1 pound	=	0.0005	short ton	1 short ton	=	2,000.000	pounds
1 pound	=	0.0004536	metric ton	1 metric ton	=	2,204.622	pounds
1 pound	=	0.0004464	long ton	1 long ton	=	2,240.000	pounds
1 kilogram	=	0.0011023	short ton	1 short ton	=	907.1849	kilograms
1 kilogram	=	0.001	metric ton	1 metric ton	=	1,000.000	kilograms
1 kilogram	=	0.0009842	long ton	1 long ton	=	1,016.047	kilograms
1 short ton	=	0.907185	metric ton	1 metric ton	=	1.102311	short tons
1 long ton	=	1.016047	metric tons	1 metric ton	=	0.984206	long ton
1 short ton	=	0.892857	long ton	1 long ton	=	1.1200	short tons

## Factors for Converting Dry & Liquid Measures

Unit		Metric Equivalent		Unit		Domestic Equivalent	
<b>Dry Measure</b>				<b>Dry Measure</b>			
1 pint	=	0.5506	liter	1 liter	=	1.8162	pints
1 quart	=	1.1012	liters	1 liter	=	0.9081	quart
1 peck	=	8.8098	liters	1 liter	=	0.1135	peck
1 bushel	=	35.2391	liters	1 liter	=	0.0284	bushel
1 cubic inch	=	0.0164	liter	1 liter	=	61.0240	cubic inches
1 cubic foot	=	28.3169	liters	1 liter	=	0.0353	cubic foot
1 cubic meter	=	1.0000	liters	1 liter	=	0.0010	cubic meter
<b>Liquid Measure</b>				<b>Liquid Measure</b>			
1 fluid ounce	=	0.0296	liter	1 liter	=	33.8140	fluid ounces
1 liquid pint	=	0.4732	liter	1 liter	=	2.1134	pints
1 liquid quart	=	0.9464	liter	1 liter	=	1.0567	quarts
1 gallon	=	3.7854	liters	1 liter	=	0.2642	gallon
1 cubic inch	=	0.0164	liter	1 liter	=	61.0237	cubic inches
1 cubic foot	=	28.3169	liters	1 liter	=	0.0353	cubic foot
1 milliliter	=	0.0010	liter	1 liter	=	1,000.0000	milliliters

## Factors for Converting Temperature

$^{\circ}\text{C} = (\text{ }^{\circ}\text{F} - 32) \times 5/9$   
 $\text{ }^{\circ}\text{F} = 9/5 \times ^{\circ}\text{C} + 32$   
 Freezing points:  $0^{\circ}\text{C}$ ;  $32^{\circ}\text{F}$   
 Boiling points:  $100^{\circ}\text{C}$ ;  $212^{\circ}\text{F}$   
 $-40^{\circ}\text{F} = -40^{\circ}\text{C}$   
 $59^{\circ}\text{F} = 15^{\circ}\text{C}$

## Factors for Converting Length

1 inch/in = 1/12 foot/ft = 2.54 centimeters/cm  
 12 inches/in = 1 foot/ft = 0.305 meters/m  
 3 feet = 1 yard = 0.914 meters / m  
 1 cm = 10mm = 1/100 metres = 0.3937 inches  
 inches/in x 25.4 = millimeters/mm  
 inches/in x 2.54 = centimeters/cm  
 feet/ft x 30.48 = centimeters/cm  
 feet/ft x 0.3048 = meters / m  
 yards/yd x 0.9144 = meters / m  
 millimeters/mm x 0.03937 = inches / in  
 centimeters/cm x 0.3937 = inches / in  
 centimeters/cm x 0.03281 = feet / ft

1 mile = 1760 yards = 5280 feet = 1,609 kilometers/km  
 1km = 1000 m = 0,622 mile

# • FOREIGN AGRICULTURAL SERVICE •

U.S. Department of Agriculture  
[www.fas.usda.gov](http://www.fas.usda.gov)



## A Vital Role in Farm Exports

The Foreign Agricultural Service (FAS) of the U.S. Department of Agriculture (USDA) works to improve foreign market access for U.S. products. FAS operates programs designed to build new markets and improve the competitive position of U.S. agriculture in the global marketplace.

## Overseas Programs

FAS bears the primary responsibility for USDA's overseas activities – market development, international trade agreements and negotiations, and the collection and analysis of statistics and market information. It also administers USDA's export credit guarantee and food aid programs, and helps increase income and food availability in developing nations by mobilizing expertise for agriculturally-led economic growth.

## Promoting U.S. Products Abroad

FAS programs help U.S. exporters develop and maintain markets overseas for hundreds of food and agricultural products, from bulk commodities to brand name items.

Promotional activities are carried out chiefly in cooperation with agricultural trade associations, state regional trade groups, small businesses, and cooperatives that plan, manage, and contribute staff resources and funds to support these efforts.

The largest FAS promotional programs are the Foreign Market Development (FMD) Cooperator Program and the Market Access Program (MAP). FAS provides assistance to exporters through practical marketing information and services to help them locate buyers. Additionally, FAS annually supports U.S. participation in several major trade shows and a number of single-industry exhibitions.

Trade offices in key market countries function as service centers for U.S. exporters and foreign buyers seeking market information. U.S. agricultural trade offices and attache offices provide foreign buyers with up-to-the-minute communication with potential suppliers in the United States. They also assist U.S. exporters in launching products in markets with diverse food preferences, social customs, and marketing systems.

## Getting the Information Out

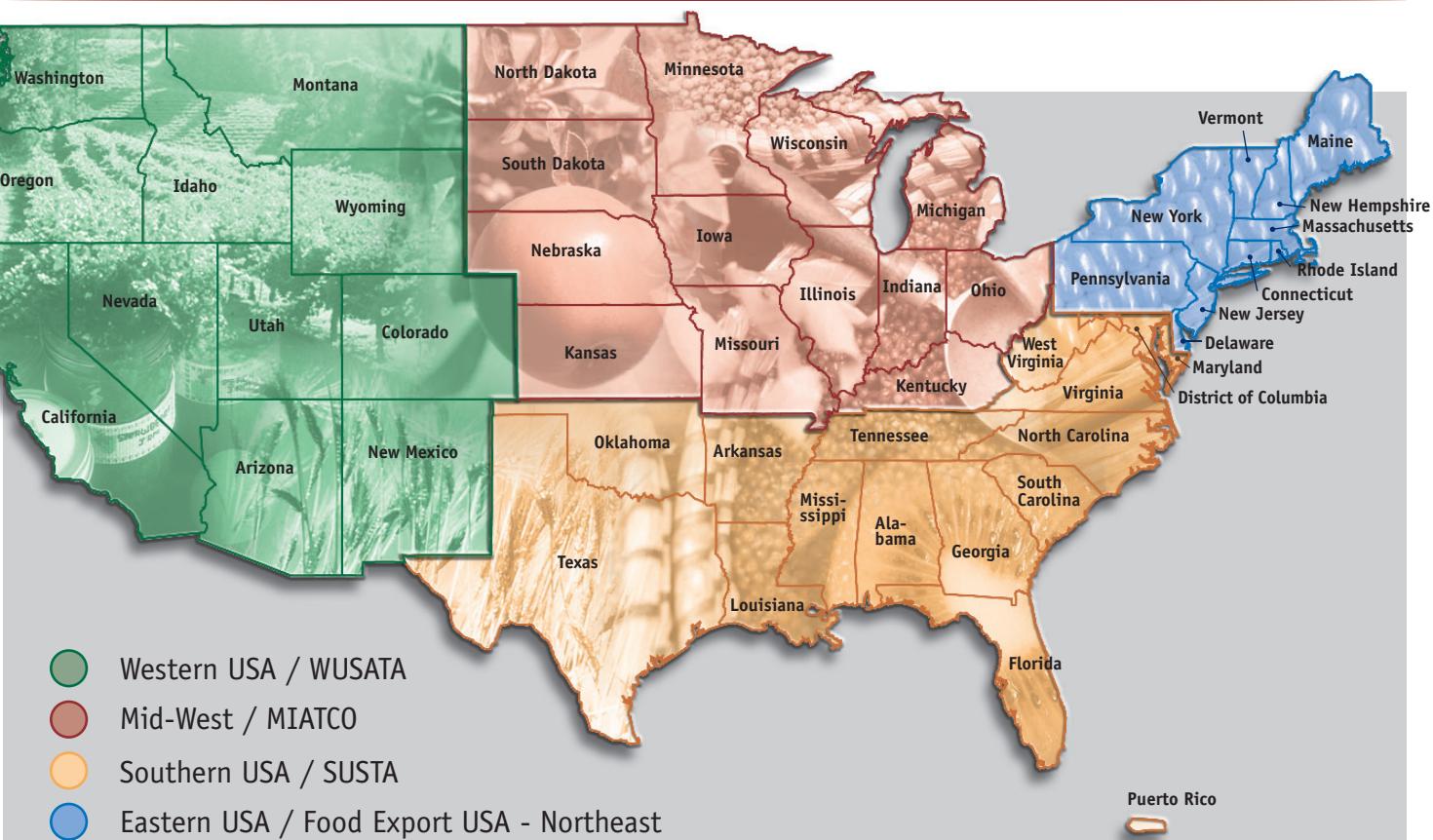
FAS produces hundreds of documents each year that chart and analyze production, consumption, trade flows, and market opportunities for about 100 agricultural products. FAS information products include: periodical reports; FAS Worldwide Magazine; market- and commodity-specific reports; trade leads, foreign buyers lists, U.S. suppliers lists; and news releases and program announcements.

To learn more about the services of FAS, please visit our web site: [www.fas.usda.gov](http://www.fas.usda.gov)

To obtain information from the U.S. Office of Agricultural Affairs  
in your region of the world, please visit our web site:  
[www.fas.usda.gov](http://www.fas.usda.gov) → Click "Search FAS" → Click "Overseas Offices"

# The Four Regional Trade Groups of the United States

Many activities are carried out through four Regional Trade Groups which are well positioned to put you in direct contact with U.S. exporters, producers, and suppliers of high quality U.S. agricultural products.



## FACTS AT YOUR FINGERTIPS...

### Structure of U.S. Agriculture Farming Regions

The 10 major farm production regions in the United States differ in soils, slope of land, climate, distance to market, and storage and marketing facilities. Together they comprise the agricultural face of the Nation.

The Northeastern States and the Lake States are the Nation's principal milk-producing areas. Climate and soil in these States are suited for raising grains and forage for cattle and for providing pastureland for grazing. Broiler farming is important in Maine, Delaware, and Maryland. Fruit and vegetables are also important to the region.

The Appalachian region is the major tobacco-producing region in the Nation. Peanuts, cattle, and dairy production are also important there. In the Southeast region, beef and broilers are important livestock products. Fruits, vegetables, and peanuts are grown in this region. Big citrus

groves and winter vegetable production areas in Florida are major suppliers of agricultural goods. Cotton production is making a comeback. In the Delta States, the principal cash crops are soybeans and cotton. Rice and sugarcane are also grown. With improved pastures, livestock production has gained in importance. This is a major broiler-producing region.

The Corn Belt has rich soil and good climate for excellent farming. Corn, beef, cattle, hogs, and dairy products are the major outputs of farms in the region. Other feed grains, soybeans, and wheat are also important.

Agriculture in the Northern Plains and Southern Plains, which extend north and south from Canada to Mexico, is restricted by rainfall in the western portion and by cold winters and short growing seasons in the northern part. About three-fifths of the Nation's Winter and Spring

wheat is produced in this region. Other small grains, grain sorghum, hay, forage crops, and pastures form the basis for raising cattle. Cotton is produced in the southern part.

The Mountain States provide a still different terrain. Vast areas of this region are suited for raising cattle and sheep. Wheat is important in the northern parts. Irrigation in the valleys provides water for such crops as hay, sugar beets, potatoes, fruits, and vegetables.

The Pacific region includes the three Pacific Coast States plus Alaska and Hawaii. Farmers in Washington and Oregon specialize in raising wheat, fruit, and potatoes; vegetables, fruit, and cotton are important in California. Cattle are raised throughout the region. In Hawaii, sugarcane and pineapples are the major crops. Greenhouse/nursery and dairy products are Alaska's top ranking commodities.

# Western United States Agricultural Trade Association



4601 NE 77th Avenue, Suite 200 • Vancouver, Washington 98662 • USA  
Tel: 1.360.693.3373 • Fax: 1.360.693.3464 • E-mail: [export@wusata.org](mailto:export@wusata.org)

## Providing Excellence

*Western U.S. Agri-businesses Provide Tastes for All Palates*

The Western U.S.A. offers importers an abundant supply of the finest foods in the world. From delectable fresh fruits, nuts and vegetables, to exotic specialty foods, healthy beverages and fresh-caught seafood, this region has it all. And the region boasts sophisticated food processing facilities which are crucial in serving our export customers.

The Western United States Agricultural Trade Association assists foreign buyers in locating and promoting food and beverages from its 13 member states: Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington and Wyoming. This region harvests more than one-quarter of the farm products in the U.S.A.

This geographical region spans from the pristine state of Alaska, famous for its ocean-fresh seafood, to Hawaii, home of the Maui onion, fresh papaya, and robust coffee beans. In the desert states of Arizona and New Mexico, one can find such products as pecan nuts and spicy chiles.

**Representing 13 Member States:**

**Branded Program -**  
MAP Company Led International Promotional Activities

**Generic Program -**  
MAP State Led International Trade Focused Activities

**Outreach Program -**  
Educational Seminars Providing Export Expertise

The Rocky Mountain states offer fine beef, potatoes, onions and corn - all processed to buyers' specifications. And the West Coast states of California, Oregon and Washington offer an array of fresh fruits and vegetables, Pacific Ocean seafood, processed foods (canned, frozen and dehydrated), juices and other beverages and

much more. We are proud that our food industry is often a trend-setter for the rest of the nation and other developed markets around the world.

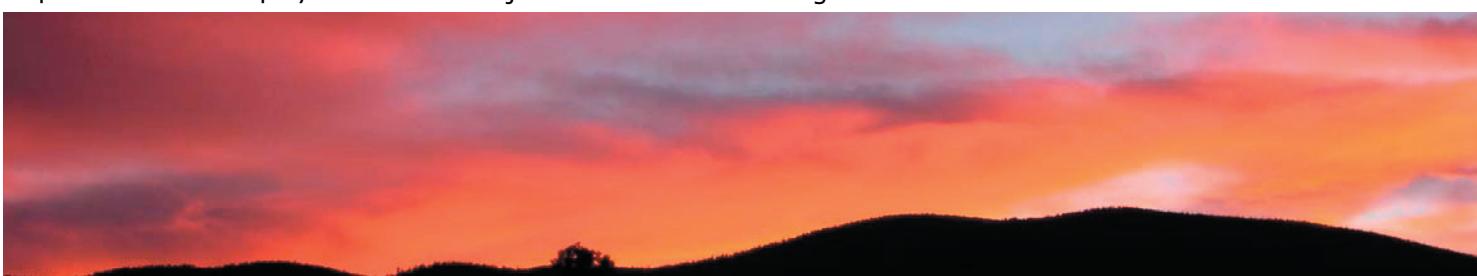
In recent years, European buyers have been especially interested in our healthy and organic foods, ethnic products, food ingredients (such as nuts and dried fruits), breakfast cereals and dry mixes, frozen seafood and other high-quality food products.

European buyers have achieved successful buying endeavors by participating in several WUSATA activities such as:

- In- Store Promotions
- Sales Missions to the Western USA
- Facility and/or Harvest Area Tours
- One-on-One Buying Meetings with pre-screened Western companies, and more.

So if you are eager to find new food and beverage products from the Western U.S.A. contact WUSATA by e-mail ([export@wusata.org](mailto:export@wusata.org)) or visit our web site at:

**[www.wusata.org](http://www.wusata.org)**



Come See Us During ANUGA 2005 at the U.S.A. Pavilion  
Hall 6, Booths G80-G98

Cooking Demonstrations at the **Sunset Grill**  
October 8-11, 11:00 to 14:00

## Food Export USA - Northeast

150 South Independence Mall West • Suite 1036, Public Ledger Building  
Philadelphia, PA 19106-3410 • USA • Tel: 1.215.829.9111 • Fax: 1.215.829.9777  
Email: info@foodexportusa.org • Web: www.foodexportusa.org



Working in cooperation with the United States Department of Agriculture's (USDA) Foreign Agriculture Service (FAS), Food Export USA - Northeast is a non-profit organization that provides services and resources that facilitate trade between US companies with foreign importers and distributors. The Northeast region of the United States includes 10 states - Connecticut, Delaware, Massachusetts, Maine, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, and Vermont. Northeastern food and agriculture companies use Food Export USA sponsored activities to learn about exporting, explore and enter new markets, and promote their products overseas.

### Trade Leads: Locating Potential Suppliers

Food Export USA can help you locate thousands of potential suppliers from the U.S. Northeast. Contact our office to submit a Trade Lead. The information that you submit to us will be forwarded to potential suppliers and our member State Departments of Agriculture, who will be instructed to respond to your product inquiry directly.

### Buying Mission: Meet Qualified U.S. Suppliers

You can meet face-to-face with U.S. Northeast companies by participating in Food Export USA-sponsored activities. For example, Food Export USA can pre-arrange meetings with qualified U.S. suppliers at a food industry trade show in your country. Or you could participate in "buyers missions" that bring importers and distributors to the U.S. to meet with prospective U.S. suppliers.

### In-Store Promotions: Product Promotions

Food Export USA also sponsors promotions in overseas markets that showcase U.S. food products. Examples include retail displays, cooking demonstrations at trade shows and industry seminars, and U.S. menu promotions in foodservice establishments.

### Promotional Assistance through Branded Program

If you currently import U.S. food, beverages, or food ingredients, you could receive money to help you promote them in your market. Marketing-related expenses such as advertising, instore and foodservice promotions and demonstrations, international trade shows exhibits, promotional publications, and public relations are eligible for reimbursement.

To participate in Food Export USA's Branded Program, your U.S. supplier must apply and be approved. (If you are interested in this program, please ask your U.S. supplier to contact Food Export USA directly.) Note that only small U.S. companies (generally less than 500 employees, per U.S. Small Business Administration regulations) and agricultural-producer cooperatives qualify.



# MIATCO - Mid-America International Agri-Trade Council

309 West Washington Street, Suite 600 • Chicago, IL 60606 • USA

Tel: 1.312.334.9200 • Fax: 1.312.334.9230 • Email: info@miatco.org • Web: www.miatco.org



The Midwest region of the United States includes 12 centrally-located states – Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin. Because these states are located in the middle of the country, the region is often referred to as the "heartland."

## The Modern Midwest

The midwestern region of the United States is both rural, with miles and miles of fields, and urban, with great cities like Chicago, Detroit, Kansas City, St. Louis, Minneapolis/St. Paul, Milwaukee, and Cleveland.

With its combination of country and city, the Midwest is one of the world's leading food-producing areas. Midwestern farmers cultivate more than one-third of the world's grain, as well as fruits and vegetables, livestock, and dairy products.

## Midwestern Food Favorites

The Midwest is mostly identified with the following types of food and agricultural products.

**Dairy products** - The Midwestern dairy industry is mainly concentrated in Wisconsin, Indiana, Iowa and Ohio. Midwestern dairy manufacturers help produce cheese, ice cream and dairy-based food ingredients, including whey proteins and concentrates, and milk replacers.

**Beef/pork** - Beef and pork producers represent virtually every Midwestern state, with beef production being mostly focused in Iowa, Nebraska and Kansas, and pork production is focused mainly in Illinois, Missouri, Indiana, Iowa and Minnesota.

**Grains** - Midwestern grains consist of wheat (hard spring and durum), corn and soybeans.

North Dakota accounts for nearly half of the nation's spring wheat crop and about 73 percent of the total U.S. durum crop, which is used mostly in pasta production. Known as the "Corn Belt," Midwestern states such as Iowa, Illinois, Nebraska and Minnesota account for more than 50 percent of the corn grown in the United States. Indiana, Wisconsin, South Dakota, Michigan, Missouri, Kansas and Ohio also are major growing states.

**Beans** - Several Midwestern states produce a wide variety of beans, including black, cranberry, dark red kidney, navy, pink, pinto, and small red varieties.

**Fruits** - Michigan apples, cherries and blueberries, as well as cranberries from Wisconsin represent the majority of fruit grown and processed in the Midwest. These fruits can also be used in food ingredients, syrups and fillings.

**Convenience items** - Snack foods and beverages, including microwave popcorn, pretzels, tortilla and corn chips, pizza and frozen/prepared foods and entrees are just some of the most popular consumer-ready food items produced in all the Midwestern states.

Other Midwestern specialty products include: cultivated wild rice native to Minnesota; sunflowers, grown mainly in North Dakota and used as snacks, sunflower oil or a food ingredient in breads and baked goods; and Ginseng from Wisconsin, a popular natural product used in tea and as a food ingredient.

The Midwest's sophisticated transportation and distribution systems help support these major agricultural and consumer-ready industries. Air transportation, railways, waterways and interstate highways help Midwestern producers deliver these products to the United States and to the rest of the world.



## ABOUT MIATCO

MIATCO, based in Chicago, is a non-profit organization that offers numerous activities that can help importers develop relationships with Midwestern companies.

Through MIATCO's Branded Program, importers who are currently importing U.S. food, beverage, or food products have funds that are available to help promote these products in foreign markets. Marketing-related expenses such as advertising, in-store and food service promotions, exhibiting at international trade shows, promotional publications may be eligible for 50% reimbursement under this program. To participate in MIATCO's Branded Program, the U.S. supplier must apply and be approved. In addition to this program MIATCO also sponsors activities such as trade missions, U.S. product in-store promotions, cooking demonstrations at trade shows, etc.

To learn more about MIATCO, and for assistance in locating Midwestern food and agricultural suppliers, visit MIATCO's web site at <http://www.miatco.org>. (Click on "Buyers of U.S. Foods"). Importers can also contact MIATCO via E-Mail at [info@miatco.org](mailto:info@miatco.org) or via fax at (312) 334-9230.

# SUSTA • Southern United States Trade Association

World Trade Center • New Orleans, LA 70130-1408 • USA

Tel: 1.504.568.5986 • Fax: 1.504.568.6010 • Email: [susta@susta.org](mailto:susta@susta.org) • Web: [www.susta.org](http://www.susta.org)

The Southern States are famous for their specialty food products, such as Cajun and Creole foods of Louisiana, Kentucky bourbon and ham, and Puerto Rican rum. In addition to the many sauces, jams and jellies that come from this region are myriad of agricultural and aquacultural resources, crops, and products.

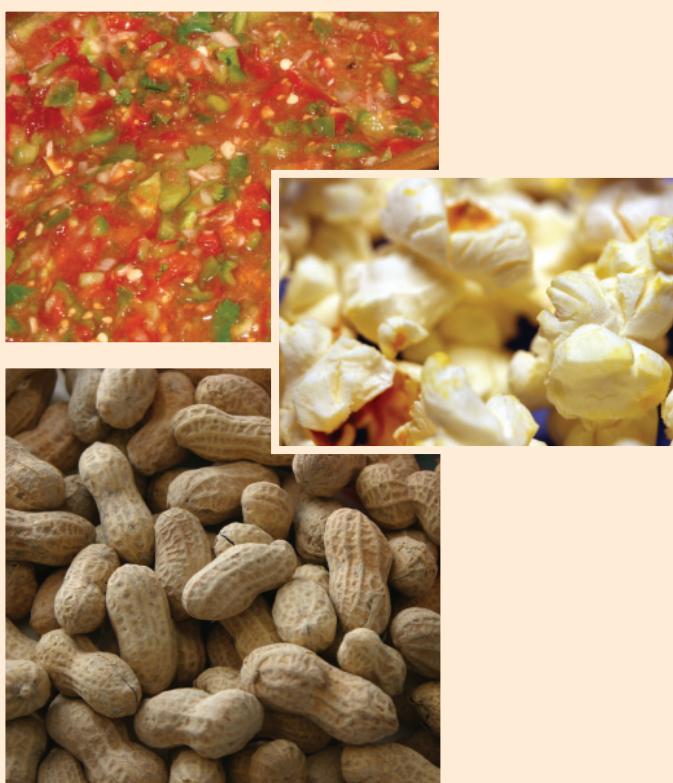
The Southern States are ideally located for export to the Caribbean and South America, as well as Europe and Asia the Pacific Rim. Ports in Louisiana, Alabama and North Carolina serve as hubs for distribution, as well as major airports such as Hartsfield International in Atlanta and the Greater Cincinnati Airport in Northern Kentucky. The Mississippi and Ohio Rivers also allow for ease of distribution, and the hub for the United Parcel Service is located in Louisville, Kentucky.

Weather conditions in the South allow for the production of a variety of agricultural goods, from corn, soybeans, wheat, and barley, to fresh fruits and vegetables, including tomatoes, strawberries, bananas, mushrooms, broccoli, peppers, onions and squash. The Commonwealth of Puerto Rico gives us such exotic fruits and vegetables as mangos, yams, coconuts, pineapples, and papayas. Snack foods also comprise a large part of the food processing industry in the south. Popcorn, cookies, crackers, salsa, and chips are among these, and the south is a leading producer of peanuts and pecans. The South has vast natural resources and is home to many log cabin manufacturing companies.



The fresh and salt waters of the South have also given rise to growing aquacultural industry. From North Carolina to Louisiana and Florida one can find farm-raised catfish, rainbow trout, bass, salmon, flounder, and grouper, and such shellfish as oysters, clams, blue crab, shrimp, and crawfish. Even such varieties as shark and Spanish mackerel are being harvested in the Gulf of Mexico.

Agriculture is a multimillion dollar business in the South, with major resources devoted to agriculture. Because of the pervasiveness of agribusiness in the economy, great care is taken to protect the land, waters, and resources. Environmental and agricultural research and innovation take place here at some of the top universities in the nation, such as the University of North Carolina, Clemson University, and Tulane University. This research helps keep the South a leader in agriculture in the United States and the world, helps the industry to grow, and makes the Southern United States a solid choice for purchasing product..



SUSTA was established in 1973 as a non-profit agricultural export development association. The association assists southern regional companies export their high-value food and agricultural products. SUSTA puts a particular emphasis on working with new-to-export companies, small-sized businesses (as defined by SBA guidelines) and farm cooperatives; however, other companies can also participate in some SUSTA programs. SUSTA works with a variety of agricultural businesses including growers, processors, packers, wholesalers, and manufacturers.

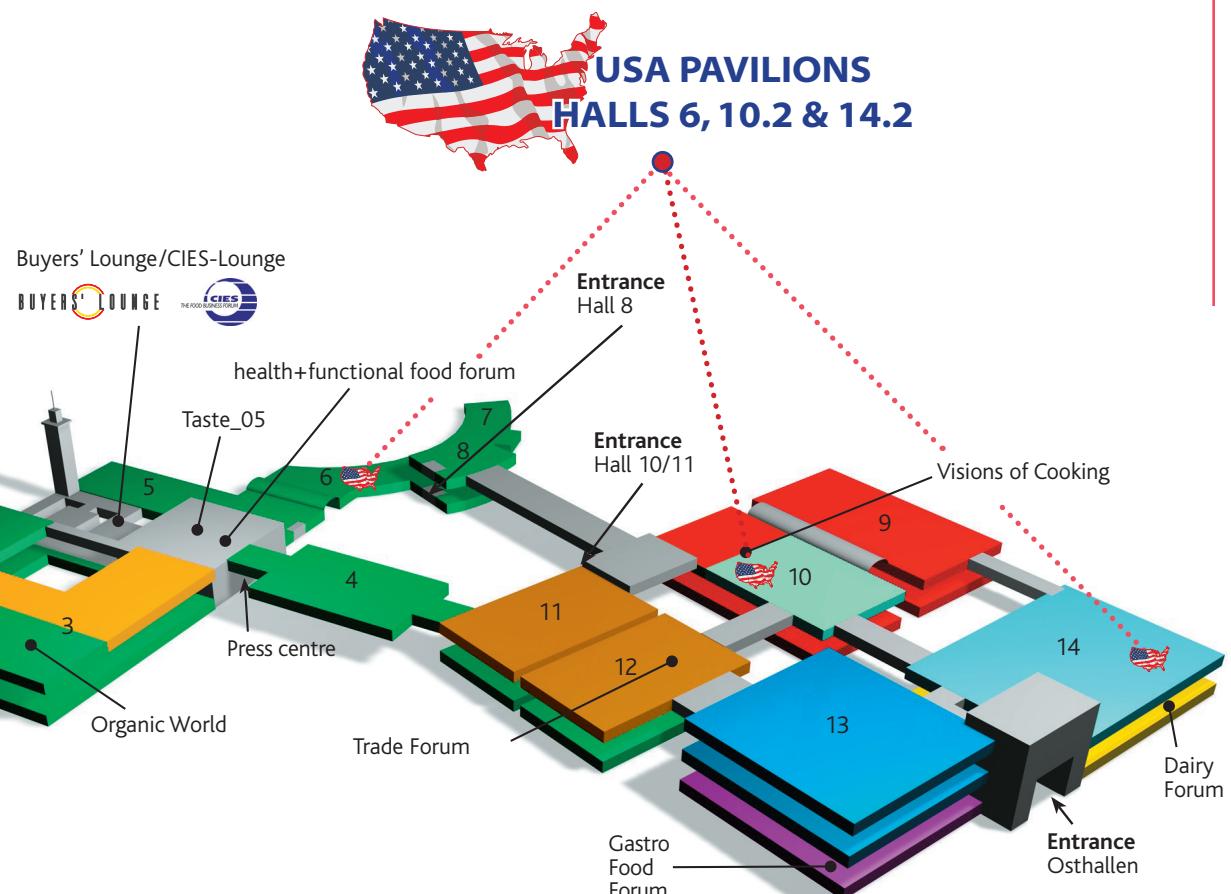
To learn how SUSTA brings together international buyers and Southern U.S. companies, visit our website at [www.susta.org](http://www.susta.org) or call our office at (504) 568 5986.





10/8 – 12, 2005

## • FAIRGROUNDS MAP •



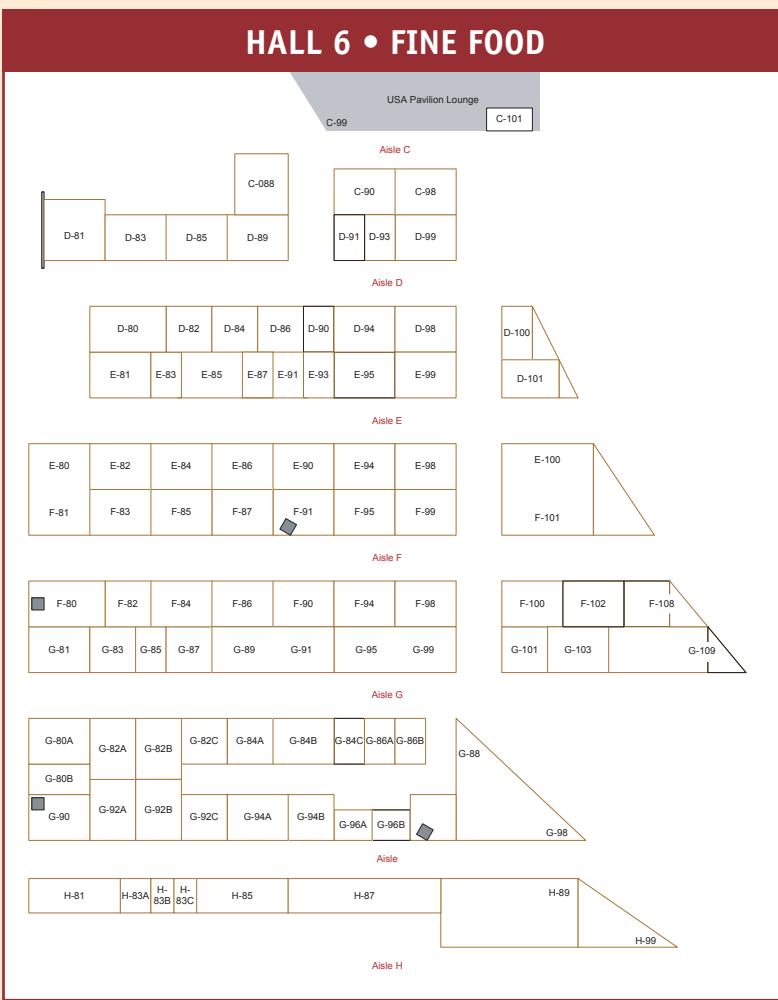
Halls	Specialized trade shows
1.1–3.1, 1.2–3.2, 4–8, 11.1, 12.1	<b>Anuga Fine Food</b> General provisions and delicatessen products
2.2, 3.2	<b>Anuga Gourmet</b> Specialities
10.2	<b>Anuga Chilled Food</b> Chilled food and fish products
9.1, 9.2, 10.1, 10.2	<b>Anuga Meat</b> Meat, sausage, game and poultry
14.2	<b>Anuga Frozen Food</b> Frozen food and ice cream products

Halls	Specialized trade shows
14.1	<b>Anuga Dairy</b> Milk and dairy products
11.2, 12.2	<b>Anuga Bread &amp; Bakery, Hot Beverages</b> Bread, baked goods, spreads and hot beverages
13.2, 13.3	<b>Anuga Drinks</b> Drinks
13.1	<b>Anuga CateringTec</b> Technology and services for catering of all kinds
13.1	<b>Anuga RetailTec</b> Technology and services for the retail trade

[www.anuga.com](http://www.anuga.com)

# • USA PAVILION MAPS •

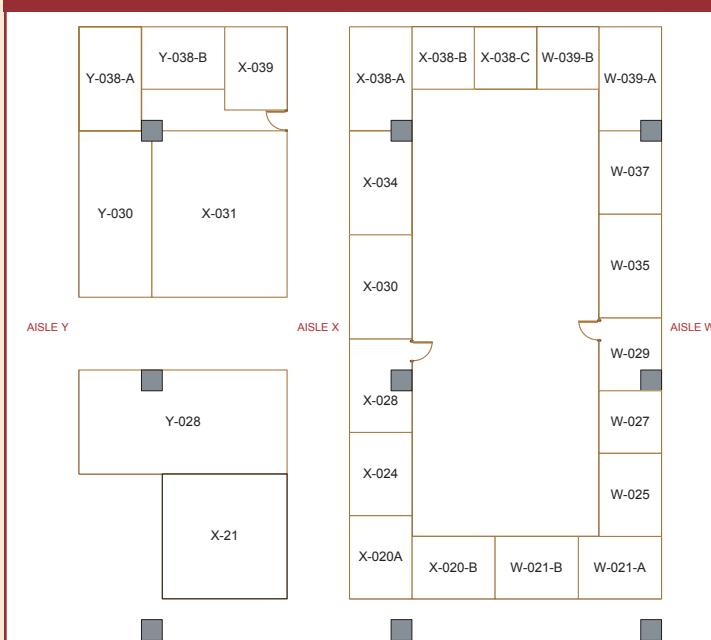
## HALL 6 • FINE FOOD



## HALL 14.2 • DAIRY



## HALL 10.2 • MEAT & POULTRY



## • LIST OF EXHIBITORS IN THE USA PAVILIONS •

Company .....	Hall / Aisle Booth	Company .....	Hall / Aisle Booth	Company .....	Hall / Aisle Booth
AJC International Inc.....	10.2 / Y 28	Frozsun .....	6 / G 82b	Old Fashioned Foods, Inc.....	6 / D 89
Aloe Laboratories, Inc.....	6 / D 86	Georgia Dept. of Agriculture .....	6 / E 87	Pecoraro Dairy Products, Inc.....	6 / H 83a
American Fine Foods .....	6 / G 83	Gerber Agri International, LLC .....	10.2 / Y 38a	Piedmont Trading, Inc.....	10.2 / X 38b
American Food & AG Exporter .....	6 / H 89-99	Global Export .....		Pilgrim's Pride .....	10.2 / Y 30
American Food Service .....	6 / E 86	Marketing Co., Ltd. ....	6 / E/F 100/101/108	Plochman Wes Lincoln Snacks .....	6 / E 90
American Frozen Food Institute .....	14.2 / T 21	Globex International, Inc. ....	10.2 / X 21	Poore Brothers, Inc.....	6 / G 86a
American Popcorn Company .....	6 / E 81	Gold Kist Inc. ....	10.2 / X 39	Prairie Foods, Inc.....	6 / H 89-99
American Rice, Inc.....	6 / H 87	Golden West Nuts, Inc. ....	6 / G 80a	Primex International Trading Corp.....	6 / G 81
American Roland Food Corp. ....	6 / E 83	Golden West Specialty Foods .....	6 / H 89-99	Rao's Specialty Foods, Inc.....	6 / H 89-99
Argo Century Inc.....	6 / F 87	Graceland Fruit.....	6 / F 84	Red River Commodities .....	6 / C 98
Atkins International Foods.....	14.2 / T 19	Groceries USA .....	6 / E 81	Riba Foods, Inc.....	6 / H 89-99
Atwater Foods.....	6 / H 83b	Grove Services, Inc. ....	10.2 / Y 38b	Rickmers Rice USA, Inc.....	6 / F 100
Azteca Foods.....	6 / F 91	Gulf Pacific Rice Co., Inc. ....	6 / G 87	Ricos Products Co., Inc. ....	6 / D 82
Bay Valley Foods, LLC (Dean Specialty Foods) ...	6 / E 94	H.P.Schmid / Organic Planet .....	6 / E 93	Royal Ridge Fruits .....	6 / H 83b
Bay World, Ltd.....	10.2 / W 25	Hilltop Ranch, Inc. ....	6 / D 84	Sable & Rosenfeld .....	6 / H 89-99
Baycliff Company, Inc.....	6 / D 100	Honee Bear Canning .....	6 / H 83b	SB Global Foods, Inc. ....	6 / E 95
Beaver Street Fisheries, Inc.....	6 / D 93	International American Supermarkets Corp....	6 / D 94	SB&B Foods, Inc.....	6 / F 82
Before and After Candy, LLC.....	6 / G 84c	International Custom Products, Inc. ....	6 / G 89/91	Seneca Foods Corporation .....	6 / E 98
Beltex Corporation .....	10.2 / W 21b	Interra International, Inc. ....	10.2 / X 20a	Setton International Foods, Inc. ....	6 / E 99
Birds Eye Foods Inc.....	14.2 / T 23	Jack Link's Beef Jerky .....	6 / G 95/99	Smithfield Packing Co., Inc, The .....	10.2 / W 39a
Boston Agrex.....	10.2 / X 30	Jake's Barbeque Sauce & Seasoning Co. ....	6 / H 89-99	Snyder's of Hanover, Inc. ....	6 / D 98
Bruce Foods Corporation .....	6 / G 109	Jennie-O Turkey Store.....	10.2 / W 39b	Stash Tea .....	6 / G 96b
Burnette Foods.....	6 / H 83b	Kontos Foods, Inc. ....	6 / C 88	Sun-Maid Growers of California .....	6 / F 98
Caffe D'Amore.....	6 / G 82a	Liberty Gold Fruit .....	6 / F 80	SunWest Foods, Inc. ....	6 / G 92a
California Raisin Administrative Committee .....	6 / G 92b	LP International, Inc. ....	6 / F 86	Survivor Industries, Inc. ....	6 / G 94a
Cherry Central, Inc.....	6 / H 83b	Lincoln Snacks-Poppycock Brand.....	6 / E 90	Swift & Company .....	10.2 / X 38a
Cherry Growers, Inc.....	6 / H 83b	Lt. Blender's Frozen Concoctions .....	6 / G 85	Taylor Bros. Farms.....	6 / G 96a
Cherry Marketing Institute .....	6 / H 83b	Magic Seasoning Blends, Inc. ....	6 / E 84	The Food Institute Report.....	6 / H 89-99
Chihade International Inc.....	6 / E 85	Mariani Packaging Company .....	6 / G 84b	Tortillas De Casa .....	6 / E 91
Chocolates El Rey .....	6 / H 89-99	Maui Beverages .....	6 / D 81	TWF America, Inc. ....	6 / D 99
CHS Inc.....	6 / F 94	Meat Team Ltd. ....	10.2 / W 21a	Tyson Foods, Inc. ....	10.2 / X 31
Coupla Guys Foods .....	6 / H 89-99	MIATCO (Mid-America International Agri-Trade Council) .....	6 / E/F 80/81	USDA / U.S. Department of Agriculture, Foreign Agricultural Service.....	6 / C 101
Creekstone Farms Premium Black Angus Beef .....	10.2 / W 27	MIG International Group, Inc. ....	10.2 / X 38c	USDA / United States Department of Agriculture / Livestock .....	10.2 / X 20b
CropSource International, LLC.....	6 / G 92c	Mirasco Inc. ....	10.2 / X 34	U.S. Meat Export Federation (USMEF) .....	10.2 / W 29
Crown Products, Inc.....	6 / D 85	Mont Blanc Gourmet .....	6 / G 90	Unilever.....	6 / D 80
Cumberland Packing Corp.....	6 / H 85	Mooney Farms .....	6 / H 89-99	US Dry Bean Council, Inc. ....	6 / G 101
Dakota Pride Cooperative .....	6 / F 82	Moosewood Hollow, LLC .....	6 / H 89-99	US Soy .....	6 / F 99
Dave's Gourmet Inc.....	6 / H 89-99	Morgan Davis International Company .....	10.2 / X 24	USA Dry Pea & Lentil Council .....	6 / G 103
Eli's Cheesecake Co.....	6 / F 95	Morrison Farms .....	6 / E 82	USA Poultry & Egg Export Council .....	10.2 / X 28
Far West Rice, Inc.....	6 / G 86b	Mrs. Clarks Foods, L.C. ....	6 / D 90	USA Rice Federation.....	6 / F 102
Farmland Foods .....	10.2 / W 37	MTD Trading .....	10.2 / W 35	Weaver Popcorn Company, Inc. ....	6 / D 101
Fillo Factory, The .....	6 / C 90	Nantucket Offshore, Inc. ....	6 / F 83	Western United States Agricultural Trade Association (WUSATA) .....	6 / G 80b
Florida Department of Agriculture & Consumer Services .....	6 / D 91	NASFT .....	6 / H 89/99	Wild Rice Exchange .....	6 / G 82c
Food Export USA - Northeast/ MIATCO (Mid-America International Agri-Trade Council) .....	6 / E/F 80/81	Nebraska Bean, Inc. ....	6 / E 82	ZAS International, Inc. ....	6 / G 84a
FoodSource, Inc.....	6 / F 90	Nebraska Popcorn, Inc. ....	6 / E 82		
Ford's Gourmet Foods .....	6 / F 87	Nichols Farms.....	6 / G 94b		
		Nirmala's Kitchen, Inc. ....	6 / H 89-99		
		Nonnis Food Company .....	6 / H 81		
		North Carolina Dept. of Agriculture .....	6 / F 87		





## AJC International Inc.

10.2 / Y 28

5188 Roswell Rd • Altanta, GA 30342 • USA  
Tel: 1.404.252.6750 • Fax: 1.404.252.9340  
Email: ajcintl@ajcfood.com • Web: www.ajcfood.com

**European Office:**  
Maasboulevard 1 B • 6211 JW Maastricht • The Netherlands  
Tel: 31.43.351.7100 • Fax: 31.43.351.7101  
Email: ajcnl@ajcfood.com • Web: www.ajcfood.com

*After anuga: please contact one of the above offices, or e-mail us at AJCint@ajcfood.com. Your request will be quickly attended to by the regional office in your area!"*

**PRODUCTS:** Meat / Pork / Poultry / Seafood / Vegetables & Fruits

**BRANDS:** GOLDEN PHOENIX / MITY FRESH / EARLY DAWN / AMERI-FOODS / GARDEN MAID

Established in 1972, AJC International is one of the largest food distribution and logistics service providers in the world. With ten offices around the globe, AJC International reaches out to over 140 countries to help you source and sell frozen and fresh poultry, meat, pork, seafood, vegetable and fruit products effectively. AJC International wurde 1972 gegründet und ist heute einer der weltweit marktführenden Anbieter in Vertrieb und Logistik von Lebensmitteln. Von zehn internationalen Niederlassungen aus koordinieren wir in 140 Ländern den Einzel- und Verkauf von Frisch- und Tiefkühlge- fügel, Fleisch, Fisch und Meeresfrüchten sowie von Obst und Gemüse.



## Aloe Laboratories, Inc.

6 / D 86

P.O.Box 831  
Harlingen, TX 78551 • USA  
Tel: 1.956.428.8416 • Fax: 1.956.428.8482  
Email: mhernandez@aloelabs.com • Web: www.aloelabs.com

**PRODUCTS:** Fine Health Foods / Non-alcoholic Drinks / Organic Products / Vegetable Juices

## American Fine Foods

6 / G 83

3600 NW 114 Ave Suite 2  
Doral, FL 33178 • USA  
Tel: 1.305.392.5000 • Fax: 1.305.392.5400  
Email: affco@intlbrand.com

**PRODUCTS:** Condiments / Non-Alcoholic Beverages / Sauces / Spices

## American Food & Ag Exporter

6 / H 89-99

P.O.Box 810391  
Boca Raton, FL 33481 • USA  
Tel: 1.561.994.1118  
Fax: 1 561 994 1610  
Email: mgold@phoenixmedianet.com

**PRODUCTS:** Publishers

For more information,  
please find us in  
the NASFT  
center-spread  
supplement



## American Food Service

6 / E 86

Gageldijk 1 • AG Maarssen  
3602 Utrecht • The Netherlands  
Tel: +31 2613 604 • Fax: +31 2613 624  
Email: office@americanfood.nl  
Web: www.americanfood.nl



*Mr. Gerard Chin-A-Kwie, Sales Director  
Ms. Joan Chin-A-Kwie, Finance*

**PRODUCTS:** Confectionery, Biscuits & Pastry / Delicatessen / Grocery Foods / Non-alcoholic Beverages / Popcorn / Sauces & Dressings / Snack Foods

**BRANDS:** TESI BON / KEEBLER / DUNCAN HINES / CANADAIN SPLASH / GREAT AMERICAN JOLLY TIME / ROCKY MOUNTAIN / AMERICAN MAID Snacks, Confectionery, Drinks, Cakemixes, Snacks, Süßwaren, Drinks, Backmischungen, Dressings, Popcorn.

## American Frozen Food Institute

14.2 / T 21

2000 Corporate Ridge, Suite 1000  
McLean, VA 22102 • USA  
Tel: 1.703.821.0770 • Fax: 1.703.821.1350  
Email: info@affi.com • Web: www.affi.com

*Ms. Elizabeth Jones, Director of Government Affairs  
Ms. Jenny Mitchell, Director of Conventions and Meetings*

**PRODUCTS:** Associations & Organizations

The American Frozen Food Institute (AFFI) is the national trade association that promotes and represents the interests of all segments of the frozen food industry. The Institute fosters industry development and growth, advocates on behalf of the industry before legislative and regulatory entities, and provides additional value-added services for its members and for the benefit of consumers.

Das American Frozen Food Institute (AFFI) ist die Dachgesellschaft für tiefgefrorene Lebensmittel in den USA. Das Institut setzt sich für die Förderung und Weiterentwicklung der Branche ein, tritt im Namen der gesamten Branche vor gesetzgebenden und behördlichen Institutionen auf und bietet seinen Mitgliedern und deren Kunden zusätzlichen Added-Value.

## American Popcorn Company

6 / E 81

45 East 20th Street, 10th Floor • New York, NY 10003 • USA  
Tel: 1.212.673.5000 • Fax: 1.212.777.6513  
Email: sales@groceries-usa.com • URL: www.jollytime.com

*Mr. Garry Smith, President  
Mr. Henry Lapidos, Export Manager*

**PRODUCTS:** Popcorn

**BRANDS:** JOLLY TIME POP CORN

Internationally known JOLLY TIME Pop Corn offers the most extensive assortment of pop corn products in the industry. With a variety of microwave pop corn flavors and package sizes, JOLLY TIME is sold in supermarkets throughout the world. JOLLY TIME is also available in poly bags, 10 oz. cans, jars and bulk.

Das Unternehmen JOLLY TIME Pop Corn führt das breiteste Popcorn-Sortiment in der Branche. Wir vertreiben weltweit Produkte wie etwa verschiedene Mikrowellen-Popcornsorten in unterschiedlichen Größen. Sie sind auch in Polypackungen, 10 oz. Dosen, Gläsern und auch in großen Mengen erhältlich.



<p><b>American Rice, Inc.</b></p> <p>10700 North Freeway, Suite 800 Houston, TX 77037 • USA Tel: 1.281.272.8800 • Fax: 1.281.272.8782 Email: karen.porter@gruposos.com • URL: www.amrice.com</p> <p><i>Ms. Karen Porter, Vice President</i></p> <p><b>PRODUCTS:</b> Rice</p> <p><b>BRANDS:</b> ABU BINT GOLDEN CHOPSTICK / BLUE RIBBON / BLUE RIBBON GOLDEN / GOLDEN SAIL / COMET / ADOLPHUS / WONDER</p> <p>American Rice, Inc. is one of the world's largest processor and marketer of the highest quality USA rice. With milling facilities in the deep water port of Freeport, Texas, ARI is uniquely positioned to provide rice to the world. ARI brands leads many of the world's markets.</p> <p><i>American Rice, Inc., ist einer der größten Verarbeiter und Vermarkter von feinstem USA-Reis. ARI verfügt mit Mahlwerken beim Tiefwasserhafen von Freeport in Texas über einen einzigartigen Standort für weltweite Lieferungen. ARI Marken sind in vielen Branchen weltweiter Marktführer.</i></p>	<p><b>6 / H 87</b></p>	<p><b>Argo Century Inc.</b></p> <p>400 Clanton Rd, Suite E Charlotte, NC 28217 • USA Tel: 1.704.525.6180 • Fax: 1.704.525.6280 E-mail: info@tontonsauce.com Web: www.tontonsauce.com</p> <p><i>Ms. Mayumi Burnham, Vice President</i></p> <p><b>PRODUCTS:</b> General Provisions &amp; Staple Foods / Fine Health Foods / Sauces (Ginger, Teriyaki, Vinaigrette)</p> <p><b>BRANDS:</b> TONTON®</p> <p>"TRADITION MAKES A DELICIOUS SEASONING" is the mantra at Argo Century Inc., home of numerous award winning Tonton Sauce and Dressing. We attributes all product appeal to authenticity, quality ingredients, and uncompromising determination to create the best sauce. Our product line include NASFT Winner of Outstanding Dressing Award Tonton Vinaigrette, Ginger Dressing and Teriyaki Sauce. Products of U.S.A.</p>	<p><b>6 / F 87</b></p>
<p><b>American Roland Food Corp.</b></p> <p>71 West 23rd Street New York, NY 10010 • USA Tel: 1.212.741.8295 • Fax: 1.212.206.0589 Emails: mario.steinurzel@rolandfood.com mitch.manson@rolandfood.com Web: www.rolandfood.com</p> <p><i>Mr. Mario Steinurzel Mr. Mitchell Manson</i></p> <p><b>PRODUCTS:</b> Canned &amp; Packaged Vegetables, Fruits, Fish &amp; Seafood / Specialty Foods</p> <p><b>BRANDS:</b> ROLAND</p> <p>American Roland is one of the U.S.A.'s leading sources of a full range of grocery and specialty foods, for the foodservice and retail trades. Our "Roland" brand is sold to over 60 international markets; we seek to expand our international distribution to new areas.</p> <p><i>American Roland ist einer der führenden Anbieter sämtlicher Lebensmittel- und Feinkostwaren in den USA im Bereich Gastronomie und Einzelhandel. Die Marke „Roland“ wird auf 60 internationalen Märkten vertrieben. Diese Marktpräsenz wollen wir weiter ausbauen.</i></p>	<p><b>6 / E 83</b></p>	<p><b>Atkins International Foods</b></p> <p>15510 Stoney Creek Way • Noblesville, IN 46060 • USA Tel: 1.317.773.3330 • Fax: 1.317.773.3766 Email: asilver@atkins-intl-foods.com • Web: www.atkins-intl.foods.com</p> <p><i>Ms. Patrick Atkins, President Ms. Cecil LaFave, VP Sales and Marketing</i></p> <p><b>PRODUCTS:</b> Dairy Products, Eggs / Frozen Products</p> <p>Come visit our booth and taste test a wide variety of upscale cheesecakes, layered cakes and specialty desserts. Our desserts are hand finished and give an impressive presentation yet; it is the taste of quality ingredients that will keep your customers coming back!</p>	<p><b>14.2 / T 19</b></p>
	<p><b>Atwater Foods LLC</b></p> <p>10190 Rt. 18 Lyndonville, NY 14098 • USA Tel: 1.585.765.2639 Email: randy@atwaterfoods.com • Web: www.atwaterfoods.com</p> <p><i>Mr. Randy Atwater</i></p> <p><b>PRODUCTS:</b> Basic Ingredients For Baking / Canned Fruit And Pulps / Dried Fruits (Dried Tart Cherries) / Frozen Food (Unprocessed) / Fruit Juice (Cherry Juice Concentrate)</p>	<p><b>6 / H 83b</b></p>	



## Bay Valley Foods, LLC (Dean Specialty Foods)

6 / E 94

PO Box 19057  
Green Bay, WI 54307-9057 • USA  
Tel: 1.920.497.7131  
Fax: 1.920.497.8058  
Email: mike\_cooney@bayvalleyfoods.com  
Web: www.bayvalleyfoods.com



*Mr. Mike Cooney, VP Food Ingredient & International Sales*

**PRODUCTS:** Bulk Creaming Agents (2106.90.6575) / Aseptic Cheese Sauce (2103.90.9090)

**BRANDS:** CREMORA / FLAVOR CHARM / STAR / PRIVATE LABEL (NON-DAIRY CREAMERS). BAY VALLEY FOODS SPECIALIZES IN PRIVATE LABEL, AND CUSTOM FORMULATIONS.

Bay Valley Foods (formerly known as Dean Specialty Foods Group) is an operating unit of TreeHouse Foods Inc, NYSE symbol THS. Bay Valley Foods is the leading USA manufacturer of bulk creaming agents, foaming creamers for cappuccino, and non-dairy coffee creamer. Bay Valley also operates the largest aseptically packaged cheese sauce plant in North America. Products are available for the retail, foodservice, and industrial markets. Bay Valley Foods exports to 36 countries.

Bay Valley Foods (die frühere Dean Specialty Foods Group) ist eine Betriebseinheit des an der New Yorker Börse notierten Unternehmens TreeHouse Foods, Inc. Bay Valley Foods ist der führende US-Hersteller von Milchverstärkern, schäumender Kaffeesahne für Cappuccinos und Kaffeesahne, die nicht auf Milchproduktbasis hergestellt wird. Bay Valley betreibt zudem das größte Werk für steril verpackte Käses dips in Nordamerika. Unsere Produkte sind für den Einzel-, Großhandel und die Gastronomie. Wir exportieren in 36 Länder.

You knew us as **Dean Specialty Foods**, and now we're Bay Valley Foods. Our superior research and development, state-of-the-art facilities and manufacturing expertise positions us as the leading producer of powdered creaming agents and aseptically-produced cheese sauces, while maintaining our unmatched expertise in pickles as a supplier of industrial relish. You can be assured that the quality products, management and service that has made Dean Specialty Foods a supplier you can always count on will continue with **Bay Valley Foods**.

857-897 School Place • Green Bay, WI 54303 • 800-558-4700 phone  
[www.bayvalleyfoods.com](http://www.bayvalleyfoods.com)

## Azteca Foods Inc.

6 / F 91

5005 South Nagle Ave.  
Chicago, IL 60638 • USA  
Tel: 1.708.563.6600 • Fax: 1.708.563.0331  
Email: p.campos@aztecafoods-europe.com  
Web: www.aztecafoods.com

**PRODUCTS:** Frozen Foods / Sauces / Seasonings / Snack Products

## Bay World, Ltd.

10.2 / W 25

1900 Powell Str., Ste 1000  
Emeryville, CA 94608 • USA  
Tel: 1.510.420.0554 • Fax: 1.510.420.0304  
Email: northover@bwtcorp.com • Web: www.bwtcorp.com

*Mr. Michael Northover*

**PRODUCTS:** Meat & Sausage

## Baycliff Company, Inc.

6 / D 100

242 E 72nd St  
New York, NY 10021 • USA  
Tel: 1.212.772.6078 • Fax: 1.212.472.8980  
Email: aj@sushichef.com

You can also read about us in the NASFT center-spread supplement

*Ms. Helen Tandler*

*Mr. Alan Johnson*

**PRODUCTS:** General Provisions & Staple Foods / Fine Health Foods / Spices / Bread & Baked Products / Spreads & Non-Essential Provisions

**BRANDS:** SUSHI CHEF®

For over 24 years, Baycliff Company has been manufacturing and distributing authentic Japanese food products under the Sushi Chef® label. We offer 40 high quality products that are attractively packaged, reasonably priced, and enjoy a high level of consumer acceptance and loyalty.

Seit über 24 Jahren produziert und vertreibt die Baycliff Company authentische japanische Esswaren unter der Marke Sushi Chef. Zu günstigen Preisen und in attraktiver Verpackung bieten wir 40 hochwertige Produkte, die sich großer Akzeptanz und Kundentreue erfreuen.

## Beaver Street Fisheries, Inc.

6 / D 93

PO Box 41430  
Jacksonville, FL 32203 • USA  
Tel: 1.904.634.6619  
Email: jweather@beaverfish.com • Web: www.beaverfish.com

*Mr. Jim Weatherly*

Beaver Street Fisheries, Inc. is a full line food, supply and equipment exporter, located in Jacksonville, Florida. Our main thrust is with the largest food service distributor in the Bahamas. We also ship to most of the islands in the Caribbean.

Beaver Street Fisheries ist Exporteur eines Komplettprogramms an Esswaren und Einrichtungen mit Sitz in Jacksonville, Florida. Unsere Haupttätigkeit ist das Geschäft mit dem größten Esswaren-Servicevertrieb auf den Bahamas. Wir beliefern auch die meisten Inseln in der Karibik.

## Before and After Candy, LLC

6 / G 84c

3779 Cahuenga Blvd., West  
Studio City, CA 91604 • USA  
Tel: 1.727.743.9008 • Fax: 1.727.445.7752  
Email: baammints@aol.com  
Web: www.beforeandaftercandy.com

*Mr. Brian Schroeder, CEO  
Mr. Ed Lopatin, CFO*

### PRODUCTS: Candy / Breath Mints

Before and After Candy, an American based company, announces the product launch of two breath mints uniquely packaged in one designer tin! Five years in the making B & A is proud to release for worldwide distribution. "Before and After Mints" with its designer "embossed lips" tin will surely attract the most sophisticated consumer. Each tin contains not one but two sugar free and kosher bold and flavorful tasting mints! With a select assortment of premium flavors including: peppermint & cinnamon, peppermint & lemon, peppermint & tangerine, and our newest flavor peppermint & wintergreen.



You can also read about us in the NASFT center-spread supplement



*Das US-Unternehmen Before and After Candy gibt die Einführung zweier Minzbonbons bekannt, die in einer einzigartigen Designerdose verpackt sind! Nach fünfjähriger Entwicklung stellt B & A nun stolz sein neues Produkt für den weltweiten Vertrieb vor. „Before and After Mints“ in der Designerdose werden anspruchsvolle Kunden anziehen. Jede Dose enthält zwei geschmacksvolle, zuckerfreie und koschere Minzbonbons! Erhältlich sind folgende Geschmacksrichtungen: Pfefferminz & Zimt, Pfefferminz & Zitrone, Pfefferminz & Mandarine und unseren Neuzugang Pfefferminz & Wintergrün.*

## Beltex Corporation

10.2 / W 21b

3801 North Grove  
Ft. Worth, TX 76106 • USA  
Tel: 1.817.624.1136 • Fax: 1.817.624.4594  
Email: pfisher@frontiermeats.com • Web: www.frontiermeats.com  
**International Office:** Multimeat N.V.  
Herentalsebaan 95 • 2520 Ranst • Belgium  
Tel: 32.3.354.08.48 • Fax: 32.3.354.07.34

*Mr. Francois Laenens  
Mr. Michael Dehn  
Mr. Luc Nauwelaers  
Mr. Christine Nauwelaers  
Mr. Koen Heylen*

### PRODUCTS: Game & Poultry / Meat & Sausage

Meat packing plant specializing in chilled and frozen horsemeat, wild boar meat, ostrich meat and buffalo meat.

*Wir sind ein Fleischverpackungswerk, das sich auf gekühltes und tiefgefrorenes Pferde, Wildschwein-, Strauß- und Büffelfleisch spezialisiert hat.*

## Birds Eye Foods Inc.

14.2 / T 23

90 Linden Oaks  
Rochester, NY 14625 • USA  
Tel: 1.585.383.1070 • Web: www.birdseyefoods.com

**International Office:**  
901 West Center St • Medina, NY 14103 USA  
Tel: 1.585.383.1070 • Fax: 1.585.798.3272  
Email: kblackburn@birdseyefoods.com  
Web: www.birdseyefoods.com

*Ms. Kathy Blackburn, Director International Sales*

**PRODUCTS:** Canned Foods / Canned Meals / Chili / Frozen Vegetables / Fruit Fillings & Toppings / Mayonnaise / Salad Dressings

**BRANDS:** BIRDS EYE / FRESHLIKE / NALLEY'S / COMSTOCK / WILDERNESS / GLOBE / BROOKS / CHILL RIPE / BERNSTEINS / MCKENZIE / PRIVATE LABELS

Birds Eye Foods is currently exporting to countries worldwide, with full door to port service. We are the leading producer of frozen vegetables in the United States, and we have facilities in every US growing region and Mexico to help us replace geographic shortages from another growing regions. We are able to service all product categories of retail, food service, private label and bulk shipments. Our diversified portfolio offers you a variety of products to choose, from frozen vegetables to our famous chili and fruit fillings. We are sure you will be pleased with our service and quality.



*Birds Eye Foods Inc. ist der größte US-Vorrbeiter von Gefriergemüse und der weltgrößte Hersteller von Fruchtfüllungen und Garnierungen. Wir bringen die führenden US-Marken frisch von der Farm zu Ihnen. Bei Birds Eye Foods gibt es nur die besten Marken des Landes. Wir gehören zu einer landwirtschaftlichen Genossenschaft, die die Produkte von über 800 Farmern quer durch die USA verarbeitet und vermarktet. Zu den meisten Produkten können wir Abnahmegrößen für Einzelhandel und Foodservice bieten. Derzeit liefern wir in 40 Länder weltweit und können rund um die Welt auch vollen Service*

*von der Tür zum Hafen bereitstellen.*

## Boston Agrex

10.2 / X 30

295 Washington Street  
Norwell, MA 02061 • USA  
Tel: 1.781.659.0330 • Fax: 1.781.659.0202  
Email: sujith@bostonagrex.com

*Mr. Sujith Niyangoda*

**PRODUCTS:** Dairy Products, Eggs / Fish, Mollusks & Shellfish / Fresh Meat & Tripe / Fresh Poultry & Game / Frozen Products / Grocery Foods



**Bruce Foods Corporation**
**6 / G 109**

PO Drawer 1030  
New Iberia, LA 70562-1030 • USA  
Tel: 1.337.369.4348 • Fax: 1.337.369.9026  
Email: pwilby@brucefoods.com • Web: www.brucefoods.com

*Mr. J.S. Brown, III  
Mr. Roge Heyenrath  
Mr. Steve Green  
Mr. Henk Pelzer  
Mr. Peter Wilby (also after ANUGA)*

**PRODUCTS:** Canned Foods / Marinades / Pepper Sauces / Snack Foods / Spices

**BRANDS:** CASA FIESTA / LOUISIANA / LOUISIANA GOLD / CAJUN INJECTOR / CAJUN KING / MEXENE / BRUCE'S

Bruce Foods has been a family owned and operated company for 75 years and has been exporting for over 40 years. With operations in the USA and Europe, Bruce Foods manufactures a full range of Mexican food under the "Casa Fiesta" brand; Hot Pepper Sauces under the "Louisiana", "Louisiana Gold" & "Red Rooster" brands; "Bruce's" sweet potato products including pancake, muffins & biscuits; the "Cajun King" line of seasonings and spices and our newly acquired "Cajun Injector" range of injectable marinades for meat, game, poultry, and fish.

*Bruce Foods ist ein seit 75 Jahren tätiges Familienunternehmen und ist seit über 40 Jahren im Export aktiv. Wir produzieren in USA und Europa mexikanische Esswaren unter der Marke "Casa Fiesta" und scharfe Soßen unter den Marken "Louisiana", "Louisiana Gold" und "Red Rooster". Die Süßkartoffelartikel der Marke "Bruce's" umfassen Pfannkuchen, Teegebäck und Kekse. Außerdem bieten wir Würzmittel und Gewürze in unserer "Cajun King"-Serie. Die neu erworbene "Cajun Injector"-Serie umfasst einspritzbare Marinaden für Fleisch, Wild, Geflügel und Fisch.*

**Burnette Foods Inc.**
**6 / H 83B**

PO Box 128  
Elk Rapids, MI 49629 • USA  
Tel: 1.231.264.8116  
Email: bob@burnettefoods.com • Web: www.burnettefoods.com

*Mr. Bob Sherman*

**PRODUCTS:** Basic Ingredients For Baking / Canned Fruit & Pulps / Cherry Pie Filling / Fruit Juice

**Caffe D'Amore**
**6 / G 82a**

1107 S. Mountain Ave.  
Monrovia, CA 91016 • USA  
Tel: 1.626.792.9146 • Fax: 1.626.932.1523  
Email: Tlam@caffedamore.com • Web: www.caffedamore.com

**PRODUCTS:** Coffee & Tea / Instant Beverages / Cocoa Powder & Mixtures / Fruit Juice Concentrates

**California Raisin Administrative Committee**
**6 / G 92b**

3455 North First Street  
Fresno, CA 93726 • USA  
Tel: 44.8010 07 885 • Email: Dc@ukraisins.com

*Dee Cassey*

**PRODUCTS:** Associations & Organizations / Dried fruits

**Cherry Central Inc.**
**6 / H 83b**

P.O. Box 988  
Traverse City, MI 49685 • USA  
Tel: 1.231.946.1860 • Fax: 1.231.941.4167  
Email: jgiannestras@cherrycentral.com  
Web: www.cherrycentral.com

*Mr. Jim Giannestras*

**PRODUCTS:** Associations & Organizations / Basic Ingredients For Baking / Canned Fruit & Pulps / Dried Fruits (Dried Tart Cherries) / Frozen Products / Fruit Juice (Cherry Juice Concentrate)

**Cherry Growers Inc.**
**6 / H 83b**

PO Box 90  
Grawn, MI 49637 • USA  
Tel: 1.231.276.9241  
Email: tdaly@cherrygrowers.net  
Web: www.cherrygrowers.net

*Mr. Tim Daly*

**PRODUCTS:** Associations & Organizations / Basic Ingredients For Baking / Canned Fruit & Pulps / Cherry Pie Filling / Dried Fruits / Frozen Products / Fruit Juice

**Cherry Marketing Institute**
**6 / H 83b**

PO Box 30285  
Lansing, MI 48909 • USA  
Tel: 1.517.669.4264 • Fax: 1.517.669.3354  
Email: jlothamer@uscherries.com  
Web: www.uscherries.com

*Mr. Joseph Lothamer*

**PRODUCTS:** Associations & Organizations / Basic Ingredients for Baking / Canned Fruit & Pulps / Dried Fruits / Frozen Products / Fruit Juice

<b>Chihade International Inc.</b>	<b>6 / E 85</b>	<b>CHS Inc.</b>	<b>6 / F 94</b>
<p>PO Box 451329 Atlanta, GA 31145 . USA Tel: 1.404.292.5033 . Fax: 1.404.297.8920 Email: cii@chihadeintl.com</p>		<p>220 Clement Ave. Grandin, ND 58038 • USA Tel: 1.701.484.5313 • Fax: 701-484-5657 Emails: bruce.fjelde@chsinc.com • wes.dick@chsinc.com Web: www.chsinc.com</p>	
<i>Mr. Tawfig Chihade</i>		<i>Mr. Wesley Dick, Sales Manager</i>	
<i>Mr. John Chihade</i>		<i>Mr. Kay Muthke, Agent</i>	
<b>PRODUCTS:</b> Canned Fruits & Vegetables / Organic Products / Sauces & Dressings / Snacks / Spices		<b>PRODUCTS:</b> Fine health foods: sunflower kernel, in shell sunflower, hulled millet, flax.	
<b>BRANDS:</b> MUNCH KING SNACKS & CHIPS / TONES, SPICE ISLAND AND DURKEE SPICES / KROGER MAYONNAISE, SALAD DRESSINGS, SAUCES, ETC. / STOKLEY'S CANNED FRUITS AND VEGETABLES / EDEN FOODS ORGANIC PRODUCTS / SORBEE SUGAR FREE PRODUCTS.		<b>CHS Inc.</b> is the largest processor of confection sunflower and hulled millet in the US. CHS is the only US processor with an integrated hybrid plant breeding program to provide specialty sunflower products to our customers around the world. Four plants provide a wide variety of goods and services.	<i>CHS ist der größte US-Verarbeiter von Sonnenblumenprodukten und geschälter Hirse. Der Einzige, der über ein integriertes, hybrides Pflanzenzuchtprogramm verfügt, um unseren Kunden weltweit feinste Sonnenblumenprodukte anzubieten. Vier Werke stellen ein weites Spektrum an Produkten zur Verfügung.</i>
<b>CHIHADE INTERNATIONAL, INC.</b> , since 1979, represents several major U.S.A. companies world-wide. Additionally, we source FOODSTUFFS: Dry, Chilled and Frozen; PAPERGOODS; FOODSERVICE ITEMS for FAST FOOD and CASUAL DINING OUTLETS; GROCERY ITEMS: Retail and Institutional; and HEALTH & BEAUTY AIDS directly from the manufacturers as well as distributors and wholesalers all over the U.S.A. We can consolidate; provide required language stickers; and apply dating as required.	<i>Chihade International, Inc. besteht seit 1979 und vertritt weltweit mehrere bedeutende US-Unternehmen. Außerdem beschaffen wir LEBENSMITTEL: getrocknet, gekühlt, gefroren; PAPIERWAREN; FOODSERVICE-ARTIKEL für Schnellrestaurants und Essstände; ARTIKEL FÜR LEBENSMITTELLÄDEN: Einzelhandel und Institutionen; GESUNDHEITS-UND KOSMETIKARTIKEL - direkt von Herstellern, Vertrieben und Großhändlern quer durch die USA. Wir konsolidieren, bringen Etiketten in der gewünschten Sprache an und sorgen für Datierungsaufdrucke nach Bedarf.</i>		
<b>Coupla Guys Foods</b>	<b>6 / H 89-99</b>	<b>401 North Racine</b> Chicago, IL 60622 • USA Tel: 1.312.829.2332 • Fax: 1.312.829.8866 Email: joe@couplaguy.com Web: www.couplaguy.com	<b>For more information, please find us in the NASFT center-spread supplement</b> 
<b>PRODUCTS:</b> Pesto / Tomato Paste, Concentrate & Puree			
<b>Chocolates El Rey Inc.</b>	<b>6 / H 89-99</b>	<b>Creekstone Farms Premium Black Angus Beef 10.2 / W 27</b>	
<p>P.O.Box 853 Fredericksburg, TX 78624 • USA Tel: 1-830-997-2200 • Fax: 1-830-997-2417 Email: rturner@chocolateselrey.com Web: www.chocolateselrey.com</p>		<p>604 Goff Industrial Park Road Arkansas City, KS 67005 • USA Tel: 1.620.741.3100 Web: www.creekstonefarms.com</p>	
<b>PRODUCTS:</b> Chocolate / Cocoa & Chocolate Products		<i>Mr. John Stewart, CEO and Founder</i> <i>Mr. Rich Swearingen, Vice President, International &amp; Ethnic Sales</i> <i>Mr. Tom Collins, Managing Director, Europe, Russia, and the Middle East</i> <i>Ms. Jamie A. Brown, Export Manager, Europe, Russia and the Middle East</i>	
<b>PRODUCTS:</b> Fresh & Frozen Meat Producers		<b>PRODUCTS:</b> Fresh & Frozen Meat Producers	
<p>Creekstone Farms, through our USDA certified program, slaughters and processes at our own state-of-the-art facility high quality, flavorful, tender, premium Black Angus beef products that are sourced from superior Black Angus genetics. Creekstone Farms is also the first beef processor in the US to achieve USDA Process Verification for Tender Beef. The cattle, from which our products originate, are fed a 100% grain ration and raised with humane handling procedures as prescribed by our Certified Humane Raised and Handled Program.</p>		<p>Creekstone Farms schlachtet und verarbeitet in der eigenen, modernen Anlage hochwertige, geschmackvolle, zarte, erstklassige Black Angus Rindprodukte, die von hervorragenden Black Angus Rindern stammen. Wir sind außerdem der erste Rindverarbeiter in den USA, der die „USDA Process Verification“ für zartes Rindfleisch bekam. Unsere Rinder erhalten ausschließlich Getreidefutter und werden artgerecht behandelt, nach unserem „Certified Humane Raised and Handled Program“.</p>	
<p><b>For more information, please find us in the NASFT center-spread supplement</b></p> 			



**CropSource International, LLC**
**6 / G 92b**

1500 Newell Ave, Suite 410  
 Walnut Creek, CA 94596 • USA  
 Tel: 1.925.935.7059 • Fax: 1.925.935.7020  
 Email: jweaver@cropsourceint.com

*Mr. John Weaver*
*Mr. Tom Leahy*

**PRODUCTS:** Dried Fruits & Nuts, Including: Dried Blueberries, Dried Cherries, Dried Cranberries, Dried Mango, Dried Prunes & Premium Shelled Walnuts

CropSource International manages export sales for Sunsweet Growers, Inc., the largest producer of prunes and specialty fruit in the world. Other items include cranberries, blueberries, mangoes and high-value premium shelled walnuts. Interest in this category is surging from both consumers and manufacturers. We welcome your enquiries!

*CropSource International verwaltet die Exporte von Sunsweet Growers, Inc., dem weltweit größten Hersteller von getrockneten Pflaumen und speziellen Obstsorten und Produkten wie Preiselbeeren, Blaubeeren, Mangos und hochwertigen, geschälten Walnüssen. Das Interesse von Kunden und Herstellern an diesen Produkten ist stark steigend. Wir freuen uns auf Ihre Anfrage!*

**Crown Products, Inc.**
**Hall 6 / Booth D-85**

P.O. Box 6558  
 Metairie, LA 70009 • USA  
 Tel: 1.504.837.5342 • Fax: 1.504.831.1219  
 Email: usa@crown-products.com  
 Web: www.crown-products.com

*Mr. Kee Lee, President*
*Mr. Jeff Teague, Vice-President*

**PRODUCTS:** Bulk Popcorn, Microwave Popcorn / Sunflower Seeds / Black-eye Beans, Light Red Kidney Beans, White Beans / Mayonnaise / Peanut Butter / / Coffee Creamer / Potato Sticks / Grape Leaves / Salt

**BRAND:** CROWN

Crown Products, Inc. has been serving its quality products to over 70 countries for the past 16 years. Under "Crown" brand, we offer premium grade bulk popcorn and microwave popcorn, sunflower seeds, blackeye beans, light red kidney beans, white beans, mayonnaise, peanut butter, coffee creamer, potato sticks, and other items.

*Crown Products, Inc., serviert seine Qualitätsprodukte seit 16 Jahren in über 70 Ländern. Unter der Marke „Crown“ bieten wir hochwertiges Popcorn in großen Mengen und Mikrowellen-Popcorn, Sonnenblumenkerne, Augenbohnen, hellrote Kidney-Bohnen, weiße Bohnen, Mayonnaise, Erdnussbutter, Kaffeesahne, Potato-Sticks und andere Produkte.*

**Cumberland Packing Corp.**
**Hall 6 / Booth H-85**

2 Cumberland St  
 Brooklyn, NY 11205 . USA  
 Tel: 1.718.858.4200 . Fax: 1.718.260.9017  
 Web: www.sweetnlow.com

**International Office: Cumberland Intl. Mktg.**  
 Via Quadrio #12 Milano • Italia  
 Tel: 39.02.657.0551 • Fax: 39.02.659.9658  
 Email: mail@stedeschi.com

*Mr. Silvio Tedeschi*
*Ms. Joyce Crandall-Jones*

**PRODUCTS:** Sugar Substitute

**BRANDS:** SWEET'N LOW / SUGAR IN THE RAW / BUTTER BUDS / NU SALT

Sweet'N Low Brand sugar substitute was introduced in the United States over forty years ago. Now Sweet'N Low Brand is available in over 50 countries, making it very well known around the world. They have added Sugar In The Raw, Butter Buds and Nu Salt.

Der Zuckersatz Sweet'N Low Brand kam in den USA vor über vierzig Jahren auf den Markt. Heute ist Now Sweet'N Low Brand in mehr als 50 Ländern bekannt und erhältlich. Das Unternehmen bietet außerdem "Sugar In The Raw", "Butter Buds" und "Nu Salt".


**Dakota Pride Cooperative**
**6 / F 82**

1215 14th Avenue S.E.  
 Jamestown, ND 58402 • USA  
 Tel: 1.701.252.2341 ext. 189 • Fax: 1.701.252.6584  
 Email: mwatne@ndfu.org • Web: www.dakotapride.coop

*Mr. Mark Watne*

**PRODUCTS:** Basic Ingredients for Baking: Flour, Grains, Semolina, Oat Products, Barley Products, Buckwheat Products

**Dave's Gourmet Inc.**
**6 / H 89-99**

2000 McKinnon Ave.  
 Bldg. 428 No5  
 San Francisco, CA 94124 • USA  
 Tel: 1.415.401.9100 • Fax: 1.415.401.9107  
 Email: insanity@davesgourmet.com  
 Web: www.davesgourmet.com

For more information,  
 please find us in  
 the NASFT  
 center-spread  
 supplement



**PRODUCTS:** Condiments / Jams & Preserves / Seasonings / Snack Products / Spices / Vegetable juices



# SPECIALTIES OF AMERICA ARRIVE IN GERMANY



STANDS H89-99 • NASFT PAVILION

## SPECIALTIES OF AMERICA ARRIVE IN COLOGNE

American specialty food companies are producing some of the highest quality foods in the world.

From vodka jalapeño olives to Margaritas in a Bag, American specialty foods range from sophisticated to spicy, from sublime to silly. They are a reflection of the American lifestyle that is becoming popular around the world.

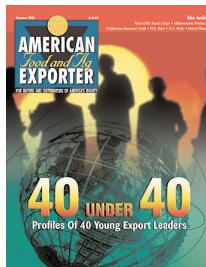
Your customers are looking for great products with intriguing flavors that can expand their culinary repertoire. Infused maple syrup from Vermont, vodka pasta sauce from New York City, corn snacks from Illinois, smokehouse-style barbecue sauce and peppermint and tangerine breath mints from California offer a distinctive taste of American regional cuisine that will help build your sales.

The National Association for the Specialty Food Trade (NASFT) represents more than 2,400 American companies that make and sell in excess of 100,000 specialty foods. These products are showcased to American buyers at the International Fancy Food & Confection Shows® in New York City, Chicago and San Francisco.

The NASFT is bringing 16 American companies to ANUGA. These companies are ready to export, to work with you to increase the variety of quality products that you sell. American specialty food companies are producing some of the highest quality foods in the world.

## AMERICAN FOOD & AG EXPORTER

**A**merican Food and AG Exporter magazine is a sourcebook for food and agricultural products from America. Each annual subscription delivers an editorial product designed to assist buyers in: identifying products worthy of importing; locating suppliers; and informing buyers of resources and tools they need to import and successfully market and merchandise products from the U.S. Contact: Mark Gold, American Food & AG Exporter, P.O. Box 810391, Boca Raton, FL 33481; 001/561.994.1118; Fax: 001/561.994.1610; email: mgold@phoenixmedianet.com.



Die Zeitschrift, American Food & AG Exporter, beschäftigt sich mit Nahrungsmitteln und landwirtschaftlichen Produkten aus den USA. Die Zeitschrift hilft Ihnen dabei, Produkte, die für den Import geeignet sind, zu bestimmen, Lieferanten zu finden. Sie gibt Käufern zudem Tipps für den erfolgreichen Import und die Vermarktung von Waren aus den USA. Kontakt: Mark Gold, American Food & AG Exporter, P.O. Box 810391, Boca Raton, FL 33481. (001)561-994-1118

## ARGO CENTURY INC.

"Tradition Makes a Delicious Seasoning" is the mantra at Argo Century Inc., home of award-winning Tonton Sauce and Dressing. Argo's Mayumi Burnham attributes the product's appeal to authenticity, tradition, quality ingredients and uncompromising determination to create the best sauce. The company has won numerous awards for excellence in packaging and tastes, including the prestigious NASFT Product Award for Outstanding Oil, Vinegar and Salad Dressing as well as numerous Finalist awards. U.S. suggested retail price: \$4.45-\$5.95.

Contact: Mayumi Burnham, Argo Century Inc., 400 Suite E. Clanton Rd., Charlotte, NC 28217; 001/704.525.6180; Fax: 001/704.525.6280; email: info@tontonsauce.com; www.tontonsauce.com.

*„TRADITION MAKES A DELICIOUS SEASONING“ ist das Motto von Argo Century, der Heimat der preisgekrönten TonTon Soßen und Dressings. Argos Mayumi Burnham führt die Attraktivität des Produkts auf die Originalität, Qualitätszutaten und den unbedingten Willen zur besten Soße zurück. Das Unternehmen hat mehrere Auszeichnungen erhalten wie z.B. den renommierten „Outstanding Oil, Vinegar and Salad Dressing“ NASFT Product Award sowie zahlreiche Finalist Awards. Der in den USA veranschlagte Preis liegt bei \$4,45-\$5,95. Kontakt: Mayumi Burnham, Argo Century Inc., 400 Suite E. Clanton Rd., Charlotte, NC 28217. (001)704-525-6180. E-Mail: info@tontonsauce.com; www.tontonsauce.com.*



## SPEZIALITÄTEN AUS DEN USA IN KÖLN

Amerikanische Spezialitäten-Hersteller produzieren einige der besten Lebensmittel weltweit.

Angefangen von Vodka Jalapeño Oliven bis hin zu Margaritas in a Bag, amerikanische Spezialitäten reichen von anspruchsvoll bis scharf, von erhaben bis verrückt. Sie sind ein Abbild des American Lifestyle, der auf der ganzen Welt immer beliebter wird.

Suchen Ihre Kunden nach großartigen Produkten mit interessanten Geschmacksrichtungen, die ihren kulinarischen Horizont erweitern? Ahornsirup aus Vermont, Vodka Pastasößen aus New York, Mais Snacks aus Illinois, Smokehouse-Style-Barbecuesößen und Pfefferminz und Mandarinen Bonbons aus Kalifornien bieten einen besonderen Vorgeschmack von regionaler amerikanischer Küche, die Ihre Verkaufszahlen steigert.

Die National Association for the Specialty Food Trade (NASFT) vertritt über 2.400 amerikanische Unternehmen, die über 100.000 Spezialitäten produzieren und verkaufen. Diese Produkte werden amerikanischen Käufern auf den International Fancy Food & Confection Shows® in New York, Chicago und San Francisco ausgestellt.

NASFT bringt 16 US-Unternehmen auf die ANUGA. Diese Unternehmen wollen exportieren und mit Ihnen zusammenarbeiten, um die Auswahl von Qualitätsprodukten, die Sie verkaufen, zu vergrößern. Amerikanische Spezialitäten-Hersteller produzieren einige der besten Lebensmittel weltweit.

## BAYCLIFF COMPANY, INC.

For more than 24 years, Baycliff Company has manufactured and distributed authentic Japanese food products under the Sushi Chef® label. Baycliff offers 39 high-quality products that are attractively packaged and reasonably priced. Sushi Chef® products include pickled ginger, wasabi, nori, mirin, soy sauce, sushi vinegar, teriyaki sauce, miso soups, panko (Japanese bread flakes) and dried shiitake mushrooms. Strong export program available; seeking representation in a number of countries on an exclusive basis. Contact: Alan Johnson, Baycliff Company, Inc., 242 E. 72nd St., New York, NY 10021; 001/212.772.6078; Fax: 001/212.472.8980; email: aj@sushichef.com.



Seit über 24 Jahren stellt Baycliff Company authentische japanische Nahrungsmittel her und vertreibt sie unter der Marke Sushi Chef®. Baycliff bietet 39 hochwertige Produkte, die attraktiv verpackt und preisgünstig sind. Produkte von Sushi Chef® sind etwa eingelegter Ingwer, Wasabi, Nori, Mirin, Sojasoße, Sushi-Essig, Teriyakisoße, Misosuppen, Panko (japanische Brotkrumen) und getrocknete Shiitake-Pilze. Breites Exportprogramm verfügbar. Wir suchen Vertreter in zahlreichen Ländern auf exklusiver Basis. Kontakt: Alan Johnson, Baycliff Company, Inc., 242 E. 72nd St., New York, NY 10021. (001)212-772-6078; Fax: (001)212-472-8980; E-Mail: aj@sushichef.com.

## BEFORE & AFTER CANDY LLC

Before & After Candy LLC is an American-based company that has developed one of the first designer tins to hold two different flavored breath mints in one container. The flavor selections include Peppermint and Cinnamon, Peppermint & Lemon, Peppermint & Tangerine and, the newest combination, Peppermint & Wintergreen. All mints are sugar-free and certified kosher. Contact: Glen Matisoff, COO, Before & After Candy LLC, 3779 Cahuenga Blvd., W. Studio City, CA 91604; 001/818.889.8001; Fax: 001/818.508.2442; email: baammints@aol.com; www.beforeandaftercandy.com.



Das US-Unternehmen Before and After Candy LLC hat eine der ersten Designerdosen entwickelt, die zwei verschiedene Minzbonbons in einem Behälter enthalten. Es gibt z.B. die Geschmacksrichtungen Pfefferminz & Zimt, Pfefferminz & Zitrone, Pfefferminz & Mandarine und den Neuzugang Pfefferminz & Wintergrün. Sämtliche Minzbonbons sind zuckerfrei und koscher. Kontakt: Glen Matisoff, COO, Before & After Candy LLC, 3779 Cahuenga Blvd., W. Studio City, CA 91604. (001)818-889-8001. Fax: (001)818-508-2442. E-Mail: baammints@aol.com; www.beforeandaftercandy.com.

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## CHEF PAUL PRUDHOMME'S MAGIC SEASONING BLENDS

Chef Paul Prudhomme presents his all-natural line of Magic Seasoning Blends® (16), Magic Sauce & Marinades (4), Magic Chiles (7) and Magic Pepper Sauce for retail, foodservice and bulk applications. Founded in 1983, Magic Seasoning Blends® offers the finest ingredients and an array of flavor choices for any cooking application. Magic Seasoning Blends® products are now sold in all 50 states and exported to more than 25 countries. Capabilities also include private labels, co-packing and custom blending. Contact: Anna Zuniga, Chef Paul Prudhomme's Magic Seasoning Blends, P.O. Box 23342, New Orleans, LA 70183; 001/504.731.3522; Fax: 001/504.731.3576; email: azuniga@chefpaul.com; www.magicseasonings.com.



*Chef Paul Prudhomme präsentiert seine naturbelassenen Magic Seasoning Blends® (16), Magic Sauce & Marinades (4), Magic Chiles (7) und Magic Pepper Sauce für den Einzel- und Großhandel sowie die Gastronomie. Magic Seasoning Blends®, gegründet 1983, bietet die feinsten Zutaten und eine Auswahl an Geschmacksrichtungen für sämtliche Speisen. Magic Seasoning Blends® Produkte werden in allen US-Staaten verkauft und in über 25 Länder exportiert. Wir bieten auch Co-Packer-Services, Eigenmischungen und Eigenlabelles. Kontakt: Anna Zuniga, Chef Paul Prudhomme's Magic Seasoning Blends, P.O. Box 23342, New Orleans, LA 70183. (001)504-731-3522; Fax: (001)504-731-3576; E-Mail: azuniga@chefpaul.com; www.magicseasonings.com.*

## CHOCOLATES EL REY

Founded in 1929, El Rey is one of the only premium chocolate producers to manufacture at the source in Venezuela and use 100 percent Venezuelan cacao. The result: Venezuelan Single Bean Origin premium chocolates. The company offers two distinct export lines. Carenero Superior is made with cacao grown near the town of Carenero, east of Caracas; available in 80-gram bars, 1-kilogram bars (3-kilogram packs) and discs. Rio Caribe is made with cacao grown in the northeastern coastal region of Rio Caribe; comes in food-service formats of 1-kilogram bars (3-kilogram packs) and discs. Contact: R. Turner, Chocolates El Rey, Inc., P.O. Box 853, Fredericksburg, TX 78624; 001/830.997.2200; Fax: 001/830.997.2417; email: rturner@chocolateselrey.com; www.chocolateselrey.com.



*El Rey wurde 1929 gegründet und ist einer der besten Schokoladenhersteller, der in Venezuela, der Quelle für 100%igen, venezuelanischen Kakao, produziert. Das Ergebnis: Erstklassige, venezuelanische Single Bean Origin Schokoladensorten. Das Unternehmen bietet zwei unterschiedliche Exportprodukte. Carenero Superior wird aus Kakao, der in der Nähe von Carenero angebaut wird, hergestellt. Erhältlich in 80-Gramm- und 1-Kilo-Tafeln (3-Kilo-Packungen). Rio Caribe wird aus Kakao hergestellt, der an der Nordostküste Venezuelas angebaut und in 1-Kilo-Tafeln (3-Kilo-Packungen) vertrieben wird. Kontakt: R. Turner, Chocolates El Rey, Inc., P.O. Box 853, Fredericksburg, TX 78624; (001)830-997-2200; Fax: (001)830-997-2417. E-Mail: rturner@chocolateselrey.com; www.chocolateselrey.com.*

## COUPLA GUYS FOODS

Coupla Guys Foods' four products are simply, "The best stuff in the history of stuff." Awesome Arrabiata: a rich, spicy tomato-based pasta sauce with porcini mushrooms; a distinctive variation of a traditional Arrabiatta; U.S. MSRP: \$8.49. Perfect Puttanesca: a classic Puttanesca sauce with a difference; U.S. MSRP: \$8.49. Serious Sesame Sauce: a nutty, savory, spicy sauce; wonderful with pasta and a versatile, luscious condiment for chicken, fish or pork; U.S. MSRP: \$8.79. Terrific Tapenade: a kalamata olive tapenade; delicious appetizer spread as a condiment for fish, chicken, meats or vegetables; U.S. MSRP: \$8.49. Contact: Joe Rowley, Coupla Guys Foods, 401 North Racine, Chicago, IL 60622; 001/312.829.2332; Fax: 001/312.829.8866; email: joe@couplaguy.com; www.couplaguy.com.

*Die vier Produkte von Coupla Guys Foods sind einfach „The best stuff in the history of stuff“. Awesome Arrabiata: eine volle, scharfe Tomaten-Arrabiatasoße mit Funghi Porcini. Eine besondere Variation der traditionellen Arrabiatasoße. US MSRP: \$8,49. Perfect Puttanesca: eine klassische Puttanescasoße mit Kick. US MSRP: \$8,49. Serious Sesame Sauce: eine nussige, geschmacksvolle, scharfe Soße. Großartig zu Pasta und vielseitig und lecker mit Huhn, Fisch oder Schwein. US MSRP: \$8,79. Terrific Tapenade: eine Kalamata Oliven Tapenade, herrlicher Appetizeraufstrich, für mehr Würze für Fisch, Huhn, Fleisch oder Gemüsesorten. US MSRP \$8,49. Kontakt: Joe Rowley, Coupla Guys Foods, 401 North Racine, Chicago, IL 60622; (001)312-829-2332; E-Mail: joe@couplaguy.com; www.couplaguy.com.*

## DAVE'S GOURMET INC.

Dave's Gourmet Inc., a nine-time NASFT Product Award Winner, is known for its wide range of specialty items. Originally recognized for its Insanity spicy foods, Dave's now makes hot sauces, salsas, snacks, pasta sauces, drink mixes, spices, gift packs and mustards. Under its Palette Fine Foods brand, Dave's makes jams, spice rubs, honey, sorbet syrups and dessert sauces. Find out why *The New York Times* called it "the hottest culinary experience known to man." Contact: Dave, Dave's Gourmet Inc., 2000 McKinnon Ave., Bldg. 428, No. 5, San Francisco, CA 94124; 001/415.401.9100; Fax: 001/415.401.9107; email: insanity@davesgourmet.com; www.davesgourmet.com.



*Dave's Gourmet ist neunmaliger NASFT Product Award Gewinner und für seine Spezialitätenauswahl bekannt. Dave's stellt nun Hot Sauces, Salsas, Snacks, Pastasäßen, Getränkemischungen, Geschenkpakete und Senf her. Unter der Marke „Palette Fine Foods“ verkauft Dave's Marmelade, Gewürzmischungen, Honig, Sorbetsirup und Dessertsoßen. Finden Sie heraus, warum die New York Times es „die schärfste dem Menschen bekannte kulinarische Erfahrung“ nannte. Kontakt: Dave's Gourmet Inc., 2000 McKinnon Ave., Bldg. 428, No. 5, San Francisco, CA 94124. (001)415-401-9100. Fax: (001)415-401-9107; E-Mail: insanity@davesgourmet.com; www.davesgourmet.com.*

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## THE FOOD INSTITUTE REPORT

A Food Institute (FI) membership is the portal to the food industry: The best single source for current, timely and relevant industry information. Only Food Institute members have access to the most comprehensive information package available and the distinctive opportunity to reach thousands of decision makers. Don't miss out on *The Weekly Food Institute Report*, members' own research library right on their desktop. Also: five years of market trends; foreign trade; FI's exclusive price trends, updated monthly; the food industry mergers and acquisition database; and members' own FI Member Profile. Contact: Cathie Sloan, *The Food Institute Report*, 1 Broadway, Second Fl., Elmwood Park, NJ 07407; 001/201.791.5570, ext. 11; Fax: 001/201.791.5222; email: csloan@foodinstitute.com; www.foodinstitute.com.

*Eine Mitgliedschaft beim Food Institute (FI) ist Ihr Ticket zur Lebensmittelbranche. Die beste Quelle für Brancheninformationen. Ausschließlich Food Institute Mitglieder haben Zugang zu dem umfangreichen Informationspaket und die besondere Möglichkeit, Tausende von Entscheidern in der Branche zu erreichen. Verpassen Sie nicht den Weekly Food Institute Report. Außerdem: Fünf Jahre Marktentwicklungen, Außenhandel, FI's exklusive Preisdarstellung, monatlich aktualisiert, eine Datenbank mit allen Fusionen und Übernahmen in der Branche und die FI Member Profiles. Kontakt: Cathie Sloan, The Food Institute Report, 1 Broadway, Second Fl., Elmwood Park, NJ 07407; (001)201-791-5570 (Durchw.11). Fax: (001)201-791-5222; E-Mail: csloan@foodinstitute.com; www.foodinstitute.com.*

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## FORD'S GOURMET FOODS, INC.

Bone Suckin' Sauce, Bone Suckin' Mustard, Bone Suckin' Hiccuppin' Hot Sauce, Bone Suckin' Salsa, Wine Nuts, Fire Dancer Jalapeño Nuts and The Slop Mop. Award-winning, "aisle-stopping" product names with a history of generating strong profits and repeat customers. Contact: Patrick Ford, *Ford's Gourmet Foods, Inc.*, 1109 Agriculture St., Raleigh, NC 27603; 001/919.833.7647; Fax: 001/919.821.5781; email: sales@bonesuckin.com; www.bonesuckin.com.



*Bone Suckin' Sauce, Bone Suckin' Mustard, Bone Suckin' Hiccuppin' Hot Sauce, Bone Suckin' Salsa, Wine Nuts, Fire Dancer Jalapeño Nuts und The Slop Mop. Die preisgekrönten Produkte mit den außergewöhnlichen Namen, einer hohen Gewinnmarge und wiederkehrenden Kunden. Kontakt: Patrick Ford, *Ford's Gourmet Foods, Inc.*, 1109 Agriculture St., Raleigh, NC 27603. (001)919-833-7647. Fax: (001)919-821-5781. E-Mail: sales@bonesuckin.com; www.bonesuckin.com.*

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## GOLDEN WEST SPECIALTY FOODS

**L**azy Kettle Brand All Natural Liquid Smoke features a delicate balance of both Mesquite and hickory flavors. Liquid smoke is used indoors when a smell and flavor of outdoor cooking is desired. Lazy Kettle Liquid Smoke is all natural, as are all of the other 80 foods manufactured or bottled. It features only one ingredient—all-natural liquid smoke. Contact: Lawrence Ames, Golden West Specialty Foods, Inc., 1201 Montgomery Ave., San Bruno, CA 94066; 001/650.553.9327; Fax: 001/650.553.9423; email: goldenwest@sfo.com; www.goldenwestsf.com.



**L**azy Kettle Brand All Natural Liquid Smoke bietet ein delikates Gleichgewicht von Mesquite und Hickory. Flüssiger Rauch wird zur Herstellung benutzt, wenn ein wilder Geruch und Geschmack erwünscht ist. Lazy Kettle Liquid Smoke enthält keine Zusatzstoffe, wie alle anderen 80 Nahrungsmittel. Es enthält nur eine Zutat - den 100% natürlichen Liquid Smoke. Kontakt: Lawrence Ames, Golden West Specialty Foods, Inc., 1201 Montgomery Ave., San Bruno, CA 94066. (001)650-553-9327. Fax: (001)650-553-9423; E-Mail: goldenwest@sfo.com; www.goldenwestsf.com.

## JAKE'S BARBEQUE SAUCE & SEASONING CO.

**J**ake's Smokehouse Style Bar-B-Que Sauces, created in San Luis Obispo, Calif., combine molasses, golden brown sugar, garlic and hand-selected spices. Available in Original-Mild, Medium Hot and the Texas award-winning Inferno style, which combines habanero, jalapeño and ginger root for the right balance of flavor and heat. Natural sauces, no cholesterol, GMOs, fat, MSG, soy or dairy. Average retail price: \$5.99 (U.S.) per 16-ounce jar; sold in 500 plus locations across the U.S. and Canada. "Jake's taste translates into sales, Jake's...Catch the Taste!" Contact: Cleo Calloway, Jr., Jake's Barbeque Sauce & Seasonings Co., 14252 Culver Dr. A/PMB 214, Irvine CA 92604; 001/805.550.2695; Fax: 001/775.264.4389; email: bjake1@coolgoose.com; www.jakesbbqsauce.com.



**J**ake's Smokehouse Style Bar-B-Que Soßen, die im kalifornischen San Luis Obispo hergestellt werden, kombinieren Melasse mit goldbraunem Zucker, Knoblauch und ausgewählten Gewürzen. Erhältlich in Original, Mild, Medium Hot und dem preisgekrönten Inferno Style, der Habanero, Jalapeño und Ingwer für ausgewogenen Geschmack und Schärfe kombiniert. Soßen ohne Zusatzstoffe, Cholesterin, GMO, Fett, MSG, Soja oder Milchprodukte. Üblicher Preis im Einzelhandel: \$5.99 für 16oz Glas, wird in über 500 Locations in den USA und Kanada verkauft. „Jake's Geschmack schlägt sich in den Verkaufszahlen nieder, Jake's... Hol Dir den Geschmack!“ Kontakt: Cleo Calloway, Jr., Jake's Barbeque Sauce & Seasonings Co., 14252 Culver Dr. A/PMB 214, Irvine CA 92604. (001)805-550-2695. Fax: (001)775-264-4389; E-Mail: bjake1@coolgoose.com; www.jakesbbqsauce.com.

## L.T. BLENDERS FROZEN CONCOCTIONS

**S**ince 2001, Lt. Blenders' Frozen Concoctions has enjoyed much success with its Margarita in a Bag, Strawberry Daiquiri in a Bag and Piña Colada in a Bag. The sensational taste can be attributed to the all-natural ingredients. Eye-catching graphics, convenient packaging and phenomenal taste have launched Margarita in a Bag to be a top seller. Also try the newest line of Wine Freezers available in Strawberry, Margarita, Sangria and Peach Bellini. Contact: Jennifer Schaudt, Lt. Blender's Frozen Concoctions, 1202 Postoffice St., Galveston Island, TX 77550; 001/409.765.5666.



**L**t. Blenders' Frozen Concoctions, gegründet 2001, hat großen Erfolg mit seinen Margarita in a Bag, Strawberry Daiquiri in a Bag und Piña Colada in a Bag. Der Spitzengeschmack ist auf die naturbelassenen Zutaten zurückzuführen. Auffallende Designs, praktische Verpackung und toller Geschmack machen Margarita in a Bag zum Bestseller. Genießen Sie unsere neueste Produktlinie Wine Freezers wie etwa Erdbeer, Margarita, Sangria und Bellini Pfirsich. Kontakt: Jennifer Schaudt, Lt. Blender's Frozen Concoctions, 1202 Postoffice St., Galveston Island, TX 77550. (001)409-765-5666.

## MOONEY FARMS

**M**ooney Farms introduces a new elegant label along with a continued commitment to offer the highest-quality sun-dried tomato products. Consumers trust Mooney Farms' brand name and know that when they buy Bella Sun Luci products, they are receiving the best-tasting sun-dried tomatoes on the market. The company offers fresh recipe ideas on every jar plus advertising, sell sheets, marketing campaigns and consumer programs. Contact: Mary Mooney, Mooney Farms, 1220 Fortress St., Chico, CA 95973; 001/530.899.2661; Fax: 001/530.899.7746; email: mooneyfarm@aol.com; www.mooneyfarms.com.



**M**ooney Farms stellt ein neues, elegantes Label vor. Wir verpflichten uns auch weiterhin, hochqualitative sonnengetrocknete Tomatenprodukte zu offerieren. Kunden vertrauen dem Markennamen Mooney Farms und wissen, wenn Sie Bella Sun Luci Produkte kaufen, dass sie die besten sonnengetrockneten Tomaten auf dem Markt bekommen. Das Unternehmen bietet neue Rezeptideen auf jedem Glas plus Werbung, Verkaufszettel, Marketingkampagnen und Kundenprogramme. Kontakt: Mary Mooney, Mooney Farms, 1220 Fortress St., Chico, CA 95973. (001)530-899-2661; Fax: (001)530-899-7746. E-Mail: mooneyfarm@aol.com; www.mooneyfarms.com.

## MOOSEWOOD HOLLOW, LLC

**M**oosewood Hollow, a 2004 and 2005 NASFT Product Award Finalist, offers gourmet infused maple syrups. Maple syrups, a natural sweetener from North America, is transformed by adding spices, herbs and natural flavorings. Can be used in sauces, glazes, marinades, vinaigrettes and baked goods. Flavors include sweet spices (cinnamon), ginger, chai (cardamom, lavender, savory, rosemary, thyme and lemon) and habanero. Recently awarded the Bronze Medal for Packaging at the Healthy Products Award Competition held in London. Suggested U.S. retail price is \$8.99. Contact: Claudia Clark, Moosewood Hollow, LLC, P.O. Box 470, Plainfield, VT 05667; 001/802.479.7999; Fax: 001/802.479.7264; email: info@moosewoodhollow.com; www.moosewoodhollow.com.



**M**oosewood Hollow, Finalist bei den NASFT Product Awards 2004 und 2005, bietet Gourmet-Ahornsirups. Der Ahornsirup wird durch die Zugabe von Gewürzen, Kräutern und natürlichen Zutaten intensiviert. Kann für Soßen, Glasuren, Marinaden, Vinaigretten und Backwaren verwendet werden. Geschmacksrichtungen sind etwa süße Gewürze, Ingwer, Chai und Habanero. Vor kurzem mit der Bronzemedaillle für Verpackung bei der Healthy Products Award Competition ausgezeichnet. Vorgeschlagener US Preis ist \$8.99. Kontakt: Claudia Clark, Moosewood Hollow, LLC, P.O. Box 470, Plainfield, VT 05667; (001)802-479-7999; Fax: (001)802-479-7264; E-Mail: info@moosewoodhollow.com; www.moosewoodhollow.com.

## NIRMALA'S KITCHEN, INC.

**N**irmala's Kitchen is a purveyor of exotic spice blends, sea salts and grains fused with teas and spices. Blends are sugar- and salt-free with no MSG. Presented in signature packaging and/or POP display rack with recipe cards. Nirmala's carries spices, salts and rice from Thailand, Australia, India, West Indies, Spain, Malaysia, Africa, China, France, Italy, Mexico, Japan and Peru. Actively looking for overseas distributors and brokers. Contact: Nirmala Narine, Nirmala's Kitchen, Inc., 43-01 21<sup>st</sup> St., Ste. 303, Long Island City, NY 11101; 001/718.361.7807; Fax: 001/718.361.7809; email: nirmala@nirmalaskitchen.com; www.nirmalaskitchen.com.



**N**irmala's Kitchen ist ein Lieferant von exotischen Gewürzmischungen, Seesalz und Getreide mit Tees und Gewürzen angereichert. Die Mischungen enthalten keinen Zucker oder Salz und keine MSG. Nirmala führt Gewürze, Salz und Reis aus Thailand, Australien, Indien, West Indies, Spanien, Malaysia, Afrika, China, Frankreich, Italien, Mexiko, Japan und Peru. Wir suchen aktiv nach Überseedistributoren und Händlern. Kontakt: Nirmala Narine, Nirmala's Kitchen, Inc., 43-01 21<sup>st</sup> St., Ste. 303, Long Island City, NY 11101. (001)718-361-7807. E-Mail: nirmala@nirmalaskitchen.com; www.nirmalaskitchen.com.

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## PRAIRIE FOODS, INC.

**A** distinctive corn snack customers will crave." Prairie Foods, Inc., offers a superior product with a light, tasty crunch. The company delivers a great-tasting corn snack that is satisfying to the palate. Corn Crunch is made for a 100 percent naturally grown, non genetically modified hybrid corn that is developed the old-fashioned way through traditional plant breeding and careful processing. The result—"Corn Crunch is every junk-food junkie's salty snack fix (just don't tell 'em it's healthy)." Contact: Constance Heffelmire, Prairie Foods, Inc., 100 E. Third St., Pleasant Plains, IL 62677; 001/217.626.1867; Fax: 001/217.626.2252; email: cheffelmire@ prairiefoods.com; www.prairiefoods.com.



*„Ein charakteristischer Corn Snack, nachdem sich Kunden sehnen werden“. Prairie Foods, Inc., bietet ein erstklassiges, leichtes, geschmackvolles Produkt mit Biss. Das Unternehmen liefert diesen hervorragenden Corn Snack, der eine Gaumenfreude ist. Corn Crunch wird aus natürlich gezüchtetem, nicht genetisch manipuliertem Mais in einem klassischen Gewächshaus sorgfältig gezüchtet. Das Ergebnis: „Corn Crunch ist für jeden Junk-Food Junkie die salzige Snackmedizin (sagen Sie ihnen bloß nicht, dass es gesund ist). Kontakt: Constance Heffelmire, Prairie Foods, Inc., 100 E. Third St., Pleasant Plains, IL 62677. (001)217-626-1867. Fax: (001)217-626-2252; E-Mail: cheffelmire@ prairiefoods.com; www.prairiefoods.com.*

## RAO'S SPECIALTY FOODS, INC.

Through customer demand, Rao's Specialty Foods recreated the distinctive homemade taste and excellence that is served at Rao's world-renowned 100-year-old restaurant in New York City—where the sauces are known as a "specialty of the house." Rao's uses only the finest and freshest all-natural ingredients. The company brings family recipes right to your home for you and your family to enjoy. Suggested retail: \$7.99 (U.S.) Contact: Deb Crisan, Rao's Specialty Foods, Inc., 17 Battery Pl., Ste. 610, New York, NY 10004; 001/212.269.0151; Fax: 001/212.344.1680; email: dcrisan@raos.com; www.raos.com.



*Wegen der hohen Kundennachfrage hat Rao's Specialty Foods den charakteristischen Haussmachergeschmack und die Vortrefflichkeit des weltbekannten, 100-Jahre alten, New Yorker Restaurants, wo alle Soßen „Hausspezialitäten“ sind, wieder ins Leben gerufen. Rao's verwendet nur die feinsten und frischesten Zutaten ohne Zusatzstoffe. Das Unternehmen liefert Ihnen Familienrezepte zu Ihrem Genuss direkt nach Hause. Vorgeschlagener Einzelhandelpreis: \$7.99 (U.S.). Kontakt: Deb Crisan, Rao's Specialty Foods, Inc., 17 Battery Pl., Ste. 610, New York, NY 10004. (001)212-269-0151; Fax: (001)212-344-1680; E-Mail: dcrisan@raos.com; www.raos.com.*

## RIBA FOODS, INC.

**A**rriba! is a product of Riba Foods, Inc. Natives in what is now Mexico created sauces by roasting, toasting, grinding and frying fresh vegetables, fruits, herbs and spices. It is from a deep understanding of these ancient roasting methods that Miguel Barrios, pioneered the commercial production of "fire roasted" salsa. Arriba! salsas and dips are available in 17 flavors with a typical retail of \$3.49 (U.S.) Additionally, Arriba! produces exotic pepper sauces, barbecue sauces and Bloody Mary mixes. Contact: Richard Wall, Riba Foods, Inc., 3735 Arc St., Houston, TX 77063; 001/713.975.7001; Fax: 001/713.975.7036; email: rwall@ribafoods.com; www.ribafoods.com.



*Arriba! ist ein Produkt von Riba Foods, Inc. Die Ureinwohner Mexikos machten Soßen durch rösten, toasten, mahlen und braten von frischem Gemüse, Obst, Kräuter und Gewürzen. Durch sein Wissen von diesen alten Röstmethoden hat Miguel Barrios die erste Produktion von „Feuer gerösteter“ Salsa kommerzialisiert. Arriba! Salsas und Dips gibt es in 17 Geschmacksrichtungen für normalerweise \$3.49 (U.S.). Zudem produziert Arriba! exotische Pfeffer- und Barbequesoßen und Bloody Mary Mix. Kontakt: Richard Wall, Riba Foods, Inc., 3735 Arc St., Houston, TX 77063; (001)713-975-7001; Fax: (001)713-975-7036; E-Mail: rwall@ribafoods.com; www.ribafoods.com.*

## SABLE & ROSENFIELD

**S**able & Rosenfeld is a recipient of the NASFT Outstanding Product Line Product Award. 2005 products include: Tipsy's: Vermouth Tipsy Olives, Vermouth Tipsy Onions, Whisky Tipsy Cherries, Vodka Jalapeño Tipsy Olives, Gin Citrus Tipsy Olives, Sake Tipsy Olives. Classics: New Tipsy Dijon N' Garlic mustard with Lager, Tipsy Russian Mustard with Vodka. Appetizers: 3 Pepper Blast, 4 Pepper & Olive, 12 Vegetable Antipasto, 64 Party Cups and New Tipsy Onion & Mushroom Relish with Madeira. The company also offers a line of sauces, marinades and gift boxes. Contact: Myra Sable, Sable & Rosenfeld, 131 Avenue Rd., Toronto, ON M5R 2H7 Canada; 001/416.929.4214; Fax: 001/416.929.6727; email: myra@sableandrosenfeld.com; www.sableandrosenfeld.com.



*Sable & Rosenfeld ist Gewinner eines NASFT Outstanding Product Line Product Award. Produkte 2005 sind z.B.: Tipsy's: Vermouth Tipsy Olives, Vermouth Tipsy Onions, Whisky Tipsy Cherries, Vodka Jalapeño Tipsy Olives, Gin Citrus Tipsy Olives, Sake Tipsy Olives. Classics: New Tipsy Dijon N'Garlic mustard mit Lager, Tipsy Russian Mustard mit Vodka. Appetizer: 3 Pepper Blast, 4 Pepper & Olive, 12 Vegetable Antipasto, 64 Party Cups und New Tipsy Onion & Mushroom Relish mit Madeira. Das Unternehmen führt außerdem Soßen, Marinaden und Geschenkboxen. Kontakt: Myra Sable, Sable & Rosenfeld, 131 Avenue Rd., Toronto, ON M5R 2H7 Canada; (001)416-929-4214. Fax: (001)416-929-6727; E-Mail: myra@sableandrosenfeld.com; www.sableandrosenfeld.com.*

## SETTON INTERNATIONAL FOODS, INC.

**S**etton International/Setton Farms, producer of "America's Best Tasting Pistachios," offers the best-quality nuts, dried fruits, seeds, trail mixes, chocolates and candies. Nuts, including California pistachios, are not only profitable but they also offer outstanding health benefits. Scientific evidence suggests that eating 1.5 ounces daily of most nuts as a part of a diet low in saturated fat and cholesterol may reduce the risk of heart disease. In addition, there is mounting research showing that nuts can play a role in managing weight. Contact: William Youssef, Setton International Foods, Inc., 85 Austin Blvd., Commack, NY 11725; 001/631.543.8090; Fax: 001/631.543.8070; email: settonnuts@aol.com; www.settonfarm.com.



*Der Hersteller der „besten Pistazien Amerikas“, Setton Pistachio/Setton Farms, bietet hochwertige Nüsse, getrocknete Früchte, Samen, Müslimix, Schokolade und Süßigkeiten. Nüsse wie etwa kalifornische Pistazien sind nicht nur gewinnbringend, sondern bieten auch gesundheitlichen Nutzen. Wissenschaftliche Tests deuten darauf hin, dass der tägliche Verzehr von 45 Gramm Nüsse als Teil einer gesunden Diät, die Risiken von Herzkrankheiten verringern kann. Zudem gibt es immer mehr Ergebnisse, die zeigen, dass Nüsse beim Abnehmen helfen können. Kontakt: William Youssef, Setton International Foods, Inc., 85 Austin Blvd., Commack, NY 11725. (001)631.543.8090. Fax: (001)631-543-8070. E-Mail: settonnuts@aol.com; www.settonfarm.com.*

## STASH TEA COMPANY

**S**tash Tea offers premium-quality specialty teas including black, green, white, flavored, herbal and iced teas. Since 1972, Stash Tea has selected only the finest tea leaves from the world's premier tea gardens, herbs and spices from the best sources, and only pure 100 percent natural ingredients. The company's commitment to a quality tea drinking experience is evident in every cup. The 18- and 20-count packages typically retail for \$2.99-\$3.49 (U.S.) Contact: Dorothy Arnold, The Stash Tea Company, P.O. Box 910, Portland, OR 97207; 001/503.684.4482; Fax: 001/503.684.4424; email: dorothy@stashtea.com; www.stashtea.com.



*Stash Tea bietet qualitativ erstklassige Spezialteesorten wie etwa schwarzer-, grüner-, weißer-, Kräuter- und Eistee. Stash Tea, gegründet 1972, wählt nur die feinsten Teeblätter, Kräuter und Gewürze aus den besten Teegärten der Welt mit 100% natürlichen Zutaten. Unsere Qualität ist in jeder Tasse zu schmecken. Die 18-20 Teebeutelpackungen kosten normalerweise \$3,49 (U.S.). Kontakt: Dorothy Arnold, The Stash Tea Company, P.O. Box 910, Portland, OR 97207. (001)503-684-4482; Fax: (001)503-684-4424; E-Mail: dorothy@stashtea.com; www.stashtea.com.*

**Eli's Cheesecake Co.****6 / F 95**

6701 W Forest Preserve Drive  
Chicago, IL 60634 • USA  
Tel: 1.773.736.3417 • Fax: 1.773.205.3801  
Email: bbajlovic@elicheesecake.com  
Web: www.elicheesecake.com

*Mr. Walter Babian, VP Intl Sales  
Ms. Erin Arceo, Senior, Sales Coordinator*

**PRODUCTS:** Milk & Dairy / Frozen Foods / Ice Cream

Eli's Cheesecakes are handmade using the freshest, highest quality, all natural ingredients with no preservatives and is Kosher. From incredible cheesecakes to other show stopping desserts, Eli's has the taste, look and variety to satisfy the most discriminating customer.



Jeder Eli's Cheesecake ist handgemacht, enthält nur frische, hochwertige, natürliche Zutaten ohne Konservierungsstoffe und ist kosher. Vom leckeren Käsekuchen bis zu anderen Dessert-Köstlichkeiten haben die Eli's-Produkte den Geschmack, das Aussehen und die Vielseitigkeit, um auch den anspruchsvollsten Kunden zufrieden zu stellen.

**Far West Rice, Inc.****6 / G 86b**

Shipping Address: 3455 Nelson Rd  
Nelson, CA 95958 • USA  
Mailing Address: P.O. Box 370  
Durham, CA 95938 • USA  
Tel: 1.530.891.1339 • Fax: 1.530.891.0723  
Email: greg@greatrice.com • Web: www.farwestrice.com

*Mr. W. Gregory Johnson, Executive Vice President  
Mr. Chris Davis, General Manager*

**PRODUCTS:** General Provisions & Grocery Foods

Located in the heart of California's rice growing region Far West Rice, Inc., grows, processes and markets premium quality milled and brown rice. Varieties handled include Calrose, M401, Sweet Rice, Short Grain and Organic Medium Grain. Other specialty varieties available in limited supplies.

*Far West Rice, Inc., baut hochwertigen gemahlenen und braunen Reis an, verarbeitet und vermarktet ihn inmitten von Kaliforniens Reisanbaugebiets. Zu unseren Sorten zählen z.B. Calrose, M401, süßer Reis, Kurzkornreis und biologischer Mittelkornreis. Andere spezielle Sorten sind begrenzt verfügbar.*

**Farmland Foods****10.2 / W 37**

P.O. Box 20121  
Kansas City, MO 64153 • USA  
Tel: 1.816.801.4300 • Fax: 1.816.801.1958  
Email: gjkohake@farmland.com • Web: www.farmlandfoods.com

*Mr. Gary Kohake*

**PRODUCTS:** Pork / Pork Sausage / Ham / Bacon

**Fillo Factory, The****6 / C 90**

P.O. Box 155  
74 Courtland Avenue  
Dumont, NJ 07628 • USA  
Tel: 1.201.439.1036 ext. 10 • Fax: 1.201.385.0012  
Email: denise@fillofactory.com • Web: www.fillofactory.com

*At anuga: Mr. Ron Rexroth, CEO*

*Mr. Tony Falletta, International Sales*

*After anuga: Ms. Denise LeBrun, Show Coordinator, Office Manager  
Ms. Afthonia Kartanos, Production Manager  
Mr. Augusto Perdomo, Purchasing/Shipping*

**PRODUCTS:** Fillo Dough

The Fillo Factory and Aunt Trudy's natural gourmet quality fillo dough, pastry shells, hors d'oeuvres, appetizers, entrees and desserts are available for retail and foodservice. Products are kosher certified, vegetarian and vegan. Plant is Organic certified by QAI.

*Die Fillo Factory und Aunt Trudy's Bio-Gourmet-Blätterteig, Blätterteigboden, hors d'oeuvres sowie Vor-, Haupt- und Nachspeisen sind für den Einzelhandel und die Gastronomie erhältlich. Unsere Produktpalette reicht von kosher und vegetarisch bis hin zu veganisch. Die Fabrik ist QAI bio-zertifiziert.*

**Florida Department of Agriculture & Consumer Services****6 / D 91**

Room 412 Mayo Building .409 S Calhoun St  
Tallahassee, FL 32399-0800 .USA  
Tel: 1.850.488.4366 . Fax: 1.850.922.0374  
Email: davisp@doacs.state.fl.us . Web: www.doacs.state.fl.us

*Ms. Deb May, Bureau Chief*

*Mr. Paul Davis, Development Representative*

**PRODUCTS:** Associations & Organizations / Promotional Materials on Food Products available in Florida

Florida has a wide variety of agricultural products of the highest quality that are available year round. Fresh, value added, livestock, fruit and vegetables, seafood, aquaculture, ornamental, horticulture, honey, seafood, forest products and other agribusiness are available. Our many international air and seaports offer the finest services in moving these commodities globally

*Florida bietet ganzjährig eine große Vielfalt an landwirtschaftlichen Produkten bester Qualität - frisches und verarbeitetes Obst, Tierprodukte, Obst und Gemüse, Meeresfrüchte und Aquakulturprodukte, Zierpflanzen, Hortikultur, Honig, forstwirtschaftliche Produkte und andere Agrarerzeugnisse. Unsere zahlreichen internationalen Flug- und Seehäfen bieten besten Service für den Transport in alle Welt.*

## Food Export USA - Northeast/ MIATCO (Mid-America International Agri-Trade Council)

6 / E/F 80/81

150 S Independence Mall W  
1036 Public Ledger Building  
Philadelphia, PA 19106 • USA  
Tel: 1.215.829.9111 • Fax: 1.215.829.9777  
Email: info@foodexportusa.org • Web: www.foodexportusa.org

*Ms. Joy Canono, Program Manager  
Ms. Lauren Swartz, Generic Program Coordinator*

**PRODUCTS:** Associations & Organizations / U.S. Export Service Provider

Food Export USA and MIATCO are non-profit organizations that promote the export of U.S. food and agricultural products. Our programs and services assist to connect U.S. manufacturers with importers of American products and assist in the promotion of these products internationally.

*Food Export USA und MIATCO sind gemeinnützige Organisationen zur Exportförderung von US Lebensmitteln und landwirtschaftlichen Produkten. Wir fördern die Verlinkung von US-Herstellern mit Importeuren von US-Produkten und die internationale Verkaufsförderung dieser Produkte.*

## FoodSource, Inc.

6 / F 90

314 Sunrise Avenue  
Hinsdale, IL 60527 • USA  
Tel: 1.630.887.8590 • Fax: 1.630.887.8599  
Email: syed@foodsource.us • Web: www.foodsource.us

*Mr. Syed Hussain*

The company specializes in processed fruits and vegetables including dried, canned, frozen, aseptic and concentrated products marketed to retail, food service and industrial customers around the world. Food Source represents fruit and vegetable processors from North America, Australia, Chile, China, Greece, South Africa, Thailand and sells their product line globally. Currently, the largest segment of the business is nuts and dried fruits where FoodSource markets to major food manufacturers and distributors world-wide.

*Wir sind auf verarbeitete Obst- und Gemüseprodukte wie etwa getrocknete, in Dosen abgefüllte, gefrorene und aseptische Produkte und Konzentrate spezialisiert, die für den Einzel- und Großhandel und die Gastronomie weltweit vermarktet werden. FoodSource vertritt Obst- und Gemüsearbeiter aus Nordamerika, Australien, Chile, China, Griechenland, Südafrika, Thailand und vertreibt deren Produkte weltweit. Momentan vertreibt FoodSource Nüsse und getrocknete Früchte an große Lebensmittelhersteller und -distributoren weltweit.*

## Ford's Gourmet Foods

6 / F 87

1109 Agriculture Street  
Raleigh, NC 27603  
Tel: 1.919.833.7647  
Toll Free: 1.800.446.0947  
Email: patrick@bonesuckin.com  
Web: www.BoneSuckin.com

For more information,  
please find us in  
the NASFT  
center-spread  
supplement

*Mr. Patrick Ford, Vice President*

**PRODUCTS:** Gifts / Marinades / Peanuts / Sauce BBQ / Wine Nuts

**BRANDS:** BONE SUCKIN' SAUCE / BONE SUCKIN' MUSTARD

## Frozsun Food Inc.

6 / G 82b

5450 Thornwood Drive  
San Jose, CA 95173 • USA  
Tel: 1.800.387.7549 • Fax: 1.408.284.3104  
Email: acirigliano@frozsun.com • Web: www.frozsun.com

**PRODUCTS:** Frozen Food / Frozen Fruit Products

## Georgia Dept. of Agriculture

6 / E 87

**International Trade Division:**  
19 Martin Luther King Jr. Drive, Room 328  
Atlanta, GA 30334 • USA  
Tel: 1.404.656.3740 • Fax: 1.404.656.9380  
Email: itrade@agr.state.ga.us • Web: www.agr.state.ga.us

**International Office:**  
Avenue Louise 475, Box 11 • 1050 Brussels • Belgium  
Tel: 32.2.647 1815 • Fax: 32.2.640 6813  
Email: georgiausagcdewit@arcadis.be • Web: www.agr.state.ga.us

*Ms. Corry de Wit, Managing Director, European Office*

**PRODUCTS:** Associations & Organizations / Government Agency

Trade promotion office representing Georgia food and agricultural products. The office assists importers with product and contact information for producers of peanuts, pecans, confectionery, fruit, vegetables, poultry, snack foods, specialty food products and various other products.

*Dieses Büro für Handelsförderung vertritt Nahrungsmittel und landwirtschaftliche Produkte aus Georgia. Es unterstützt Importeure mit Produkt- und Kontaktinformationen zu Produzenten von Erd- und Pekannüssen, Feinbackwaren, Obst, Gemüse, Geflügel, Snacks, Spezialitäten und verschiedenen anderen Produkten.*

## Gerber Agri International, LLC

10.2 / Y 38a

1165 Northchase Parkway, Suite 315  
Marietta, GA 30067 • USA  
Tel: 1.770.952.4187 • Fax: 1.770.952.3290  
Web: www.gerberatl.com

*Ms. Laura Tabanelli, CEO  
Ms. Marzanna Omilian, Executive Vice President*

An integral part of the Gerber Goldschmidt Group founded in 1937, Gerber Agri International, LLC has ties with 18 affiliated offices spread across five continents. Combining 60 years of trading experience to deliver meat commodities and premium food products to the world. The company's Atlanta office directs the sale of exports to the CIS, Far East, Eastern Europe, Middle East, Africa, Caribbean and Latin America.



*Gerber Agri International, LLC gehört zur 1937 gegründeten Gerber Goldschmidt Group und ist mit 18 Niederlassungen auf fünf Kontinenten verbunden. 60 Jahre Erfahrung im weltweiten Handel mit Fleischwaren und erstklassigen Lebensmittelprodukten. Das Büro des Unternehmens in Atlanta leitet den Exportvertrieb für die GUS-Länder, Nahost, Fernost, Osteuropa, Afrika, Karibik und Lateinamerika.*

**Global Export  
Marketing Co., Ltd.**
**6 / E/F 100/101/108**

11 Penn Plaza, Suite 1031  
New York, NY 10001 • USA  
Tel: 1.212.268.9930 • Fax: 1.212.268.9935  
Email: info@globalxport.com • Web: www.globalxport.com

*Mr. Morty Fazal, CEO  
Mr. Kevin Egan, President*

**PRODUCTS:** Beverages / Bread & Baked Products / Canned Foods / Fine Health Foods / Foil & Plastic Products / General Provisions & Staple Foods / Personal & Baby Care Products / Spices / Spreads & Non-Essential Provisions

Global Export Marketing prides itself in being responsive and flexible in serving its customers in a progressive manner. Quality, consistency, service and value are all benefits customers have come to expect from a world class company like Global Export with complete lines of branded and private label products.



**GLOBAL**  
EXPORT MARKETING CO.

*Global Export Marketing bedient die Kunden entgegenkommend, flexibel und in fortschrittlicher Weise. Gleichbleibend hohe Qualität, Service und Nutzwert sind Vorteile, die unsere Kunden mittlerweile von einem Spitzenunternehmen wie Global Export mit seinem Vollsortiment an Marken- und Private-Label-Produkten erwarten.*

• Please see our Advertisement on the Inside Front Cover •

**Globex International, Inc.**
**10.2 / X 21**

515 Madison Avenue, 38th floor  
New York, NY 10022 • USA  
Tel: 1.212.308.2300 • Fax: 1.212.308.0202  
Email: globex@globexusa.com • Web: www.globexusa.com

*Mr. Leonid Kogan, President  
Ms. Ilona Kogan, Vice-President*

**PRODUCTS:** Meat / Poultry

Globex International, Inc. is US based meat and poultry trading company, headquartered in New York City with satellite offices in Riga, Latvia and Moscow, Russia. Globex is one of the largest direct exporters of high quality frozen protein commodities from United States, Brazil and other countries.

*Globex International, Inc., ist eine US-Handelsfirma von Fleisch und Geflügel mit Sitz in New York und Niederlassungen in Riga und Moskau. Globex ist einer der größten Direktexporteure von hochqualitativen tiefgefrorenen Fleisch- und Geflügelprodukte aus den USA, Brasilien und anderen Ländern.*

**Gold Kist Inc.**
**10.2 / X 39**

PO Box 2210  
Atlanta, GA 30301-2210 . USA  
Tel: 1.800.443.5590 . Fax: 1.770.393.5228  
Email: export@goldkist.com . Web: www.goldkist.com

*Mr. Dow N. Kirkpatrick III, Export Director*

**PRODUCTS:** Poultry

**BRAND:** GOLD KIST FARMS

Gold Kist first International shipment was over 47 years ago. Since then new chicken items have been added to the Gold Kist product line and customers have been served throughout the world. Gold Kist ships its global customers out of eleven Atlantic and Gulf ports and the West Coast.

*Vor über 47 Jahren lieferte Gold Kist erstmals ins Ausland. Seitdem nahm Gold Kist neue Geflügelprodukte ins Sortiment und bedient Kunden rund um die Welt. Die Auslandslieferungen erfolgen über elf Häfen an Atlantik, Golf und Westküste.*


**Golden West Nuts, Inc.**
**6 / G 80a**

1555 Warren Road  
Ripon, CA 95366 • USA  
Tel: 1.209.599.6193 • Fax: 1.209.599.6013  
Email: steve@goldenwestnuts.com • Web: www.goldenwestnuts.com  
*Mr. Steve Gikas, Co-Owner*

**PRODUCTS:** Ingredients & Additives / Nuts / Snack Foods

**BRANDS:** GOLDEN WEST NUTS

Golden West Nuts, Inc. is a grower, processor and shipper of bulk shelled and inshell California almonds. We offer natural and blanched forms of whole, sliced, slivered and diced almonds. Golden West uses state-of-the-art processing equipment and the latest technologies to insure quality. Please visit us at our booth for product information, samples and company literature.

*Golden West Nuts, Inc. ist Erzeuger, Verarbeiter und weltweiter Exporteur von kalifornischen Mandeln. Wir bieten ungeschälte und geschälte naturbelassene und blanchierte Formen ganzer, geschnittener und gewürfelter Mandeln. Golden West arbeitet zur Qualitäts-sicherung mit modernster Verarbeitungs-ausrüstung und Tech-no-logie. Besuchen Sie unseren Stand zwecks Produktangaben, Proben und Firmenliteratur.*

## Graceland Fruit

6 / F 84

1123 Main Street • Frankfort, MI 49635 • USA  
Tel: 1.231.352.7181 ext. 123 • Fax: 1.231.352.4711  
Email: sales@gracelandfruit.com  
Web: www.gracelandfruit.com



*Mr. Dan Arkema, International Sales  
Ms. Suzi Mills, Marketing and Sales Manager*

**PRODUCTS:** Infused Dried Fruits / Infused Dried Vegetables

**BRANDS:** SOFT-N-FROZEN FRUITS / FRIDG-N-FRESH VEGETABLES

Graceland Fruit, Inc., offers manufacturers extraordinary fruit and vegetable ingredients for many foods such as cereals, muffins, frozen baked goods, dairy products and more. From moist infused dried fruits and vegetables to our Soft-n-Frozen fruit and Fridge-n-Fresh vegetables products, Graceland's products are always of the highest quality. (Product of the USA).

Graceland Fruit, Inc., bietet Herstellern außerordentliche Obst- und Gemüsezutaten für Verzehrprodukte wie Zerealien, Muffins, gefrorene Backwaren, Milchprodukte und mehr. Die hydrierten Trockenfrüchte und Gemüsesorten (Soft-n-Frozen Obst, Fridge-n-Fresh Gemüseprodukte) entsprechen höchster Qualität. (Produkte werden in den USA hergestellt).



## Extraordinary Ingredients. Innovative Opportunities.

Graceland Fruit offers a wide variety of premium fruit and vegetable ingredients for use in:

- |                  |                |                          |
|------------------|----------------|--------------------------|
| ▪ baked goods    | ▪ salads       | ▪ home meal replacements |
| ▪ trail mixes    | ▪ frozen dairy | ▪ and more               |
| ▪ packaged foods | ▪ yogurt       |                          |

**Infused Dried Fruits & Vegetables  
Soft-n-Frozen® Fruit • Fridg-n-Fresh® Vegetables**

1-800-352-7181 • [www.gracelandfruit.com](http://www.gracelandfruit.com)

*Product of the U.S.A.*

## Groceries USA

6 / E 81

45 East 20th Street, 10th Floor  
New York, NY 10003 • USA  
Tel: 1.212.673.5000 • Fax: 1.212.777.6513  
Email: sales@groceries-usa.com • Web: www.groceries-usa.com

*Mr. Henry Lapidos, President*

**PRODUCTS:** Confectionery, Biscuits & Pastry / Dairy Products, Eggs / Grocery Foods / Nuts / Organic Products / Popcorn / Preserved & Canned Foods / Sauces & Dressings / Snack Foods

**BRANDS:** JOLLY TIME POP CORN / OLD FASHIONED FOODS / MARSHMALLOW FLUFF / HEALTH VALLEY / SUPER SNACKS / SORRELL RIDGE / BOSCO SYRUPS / JARDINE'S FOODS / PEANOTZ / STONEHEDGE FARMS

Groceries USA has a record of successful introductions of well recognized American food products in over 36 countries. Importers, with our support and guidance can create a continuous demand for our value added food products. If your objective is to locate UNIQUE food preparations, suitable for the supermarket trade, make sure to visit our stand to evaluate our many fine ranges.

Groceries USA hat schon viele etablierte nordamerikanische Esswaren in die Märkte von über 36 Ländern eingeführt. Importeure können mit unserer Unterstützung laufende Nachfrage nach unseren Mehrwerterzeugnissen schaffen. Wenn Sie ganz besondere für Supermarkttregale geeignete Esswaren suchen, dann besuchen Sie unseren Stand und prüfen Sie unsere Sortimente.

## Grove Services, Inc.

10.2/Y 38b

3340 Peachtree Rd., Suite 1965  
Atlanta, GA 30326 • USA  
Tel: 1.404.812.4122 • Fax: 1.404.812.4123  
Email: sales@groveservices.org

*Mr. Chaz Wilson*

**PRODUCTS:** Frozen Meat & Poultry

## Gulf Pacific Rice Co., Inc.

6 / G 87

12010 Taylor Road  
Houston, TX 77041 • USA  
Tel: 1.713.464.0606 • Fax: 1.713.467.0325  
Email: gpsales@gulfpac.com • Web: www.gulfpac.com

*At anuga:* **Mr. Friedrich Brenckmann, President**  
**Mr. Shiv Kumar Batra, Director Int'l Sales & Marketing**  
**Ms. Maria Kulakhmetova, Chief Representative**

*After anuga:* **Mr. Friedrich Brenckmann, President**  
**Mr. Shiv Kumar Batra, Director Int'l Sales & Marketing**

**PRODUCTS:** Rice / Rice Products

**BRANDS:** GULF PACIFIC / TEXAS

U.S. Grown rice  
-- long grain,  
medium grain,  
medium grain  
calrose, rice  
flour, wild rice.



Reis aus den USA  
– Langkorn,  
Mittelkorn,  
Mittelkorn  
Calrose,  
Reismehl,  
Wildreis.

<p><b>H.P.Schmid / Organic Planet</b></p> <p>231 Sansome Street, Suite 300 San Francisco, CA 94104 • USA Tel: 1.415.765.5920 • Fax: 1.415.765.5922 Email: trading@hpschmid.com • Web: www.hpschmid.com</p> <p><i>Mr. Hans Schmid</i></p> <p><b>PRODUCTS:</b> Basic Ingredients for Baking / Dried Fruit / General provisions &amp; staple foods / Nuts, Almonds, Pistachios / Pulses</p>	<p><b>6 / E 93</b></p>	<p><b>International American Supermarkets Corp.</b></p> <p>262 Old New Brunswick Rd Piscataway, NJ 08854 • USA Tel: 1.732.981.8001 • Fax: 1.732.981.8004 Email: info@iasusa.com • Web: www.iasusa.com</p> <p><i>Mr. Abdo Sauma</i></p> <p><b>PRODUCTS:</b> Confectionery, Biscuits &amp; Pastry / Non-alcoholic Beverages / Popcorn / Preserved &amp; Canned Foods / Sauces &amp; Dressings / Seasonings &amp; Spices / Snacks</p> <p><b>BRANDS:</b> CAMPBELLS / EL RIO/SHOPRITE / MISSISSIPPI BELLE / LITTLE BECKY / MAGIC CHEF / VLASIC / NEWMANS OWN / PEPERIDGE FARM / HERSHEY / JUST BORN/BULLIARDS</p>	<p>IAS represents a number of US food companies in the export and marketing of their products. We have the capability and expertise in marketing, sales, and adaptation of products to comply with foreign market requirements for the retail, industrial, and foodservice sectors.</p>
<p><b>Hilltop Ranch, Inc.</b></p> <p>13890 Looney Rd Ballico, CA 95303 • USA Tel: 1.209.874.1875 • Fax: 1.209.874.1877 Email: info@hilltopranch.com • Web: www.hilltopranch.com</p> <p><i>Mr. Paul Ewing, Director of Sales</i> <i>Ms. Marcela Ewing, Marketing Assistant</i></p> <p><b>PRODUCTS:</b> Almonds – Conventional &amp; Organic - all grades &amp; qualities of California USA origin</p> <p>Hilltop Ranch is numbered among a very few dynamic almond processors who together ship 75% of California's almonds. Our mission is to be your most trusted source for Californian almonds, and to provide the best value in high-quality products to our industrial end-users.</p>	<p><b>6 / D 84</b></p>	<p><i>Hilltop Ranch wird zu den sehr wenigen dynamischen Mandelverarbeitern gezählt, die zusammen 75 % aller kalifornischen Mandeln liefern. Wir wollen Ihre zuverlässige Quelle für kalifornische Mandeln sein und unseren industriellen Endabnehmern das Beste an hochwertigen Produkten liefern.</i></p>	<p>IAS repräsentiert eine Reihe von US-Nahrungsmittelproduzenten in Export und internationalem Marketing ihrer Artikel. Wir verfügen über Kompetenz in Management, Absatz und Anpassung von Produkten an die Anforderungen ausländischer Märkte für Einzelhandel, Industrie und Foodservice.</p>
<p><b>Honee Bear Canning Company</b></p> <p>P.O. Box 907 Lawton, MI 49065 • USA Tel: 1.269.624.4681 • Fax: 1.616.6246099 Email: steve@honeebear.com • Web: www.honeebear.com</p> <p><i>Mr. Steve Packer</i></p> <p><b>PRODUCTS:</b> Basic Ingredients For Baking / Canned Fruit &amp; Pulps / Cherry Juice Concentrate / Cherry Pie Filling / Frozen Food (Unprocessed) / Frozen Fruit Products</p>	<p><b>6 / H 83b</b></p>	<p><b>International Custom Products, Inc.</b></p> <p>2592 Oklahoma Salem Road P.O. Box 527A DuBois, PA 15801 • USA Tel: 1.814.375.9600 • Fax: 1.814.375.0718 Email: jnielsen@icpusa.net • rcote@icpusa.net Web: www.icpusa.net • www.giuseppesfinerfood.com</p> <p><i>Mr. Dennis Raybuck, President</i> <i>Mr. Jes Nielsen, Director of Export Products</i> <i>Mr. Roland Cote, Export Manager</i></p> <p><b>PRODUCTS:</b> Cheese Sauces / Enzyme Modified Cheese / Ketchups / Mayonnaise / Pasta Sauces / Salad Dressing / Salsas / Specialty Process Cheese Products</p> <p>ICP/Giuseppe's Finer Foods is your supplier of quality condiments and cheese sauces. Our brand new production facility in Pennsylvania, USA offers flexibility and top service as well as being your one stop supplier of private label condiments. We look forward to discuss your specific requirements.</p>	<p>ICP/Giuseppe's Finer Foods ist Ihr Lieferant für Qualitätsgewürze und Käsesaucen. Unsere neue Produktionsstätte in Pennsylvania, USA, bietet flexiblen Topservice und Produkte von privaten Gewürzherstellern. Wir freuen uns darauf, mit Ihnen über Ihre speziellen Wünsche zu reden.</p>

**Interra International, Inc.**
**10.2 / X 20a**

2000 River Edge Pkwy, Suite 300  
Atlanta, GA 30328 • USA  
Tel: 1.770.612.8101 • Fax: 1.770.612.8154  
E-mail: sales@interrainternational.com  
Web: www.interrainternational.com

*Mr. Stephen Isaf, President & CEO  
Mr. John Donofrio, VP, Trade Manager  
Mr. Jim Hoben, VP Poultry  
Ms. Vera Oliveira, Director  
Mr. Larry Wisdom, Trade Manager*

**PRODUCTS:** Meat & Sausage / Poultry / Fish & Seafood

Interra International currently sources beef, pork, chicken, turkey, fish and seafood in North & South America, Asia and Europe. We deliver these products competitively throughout the world. See us to discuss the details.

*Interra bezieht seine Fleisch-, Geflügel und Fischprodukte sowie Meeresfrüchte aus Nord- & Südamerika, Asien und Europa. Wir versenden weltweit zu angemessenen Preisen. Besuchen Sie uns, um Einzelheiten zu besprechen.*

**Jack Link's Beef Jerky**
**6 / G 95/99**

One Snackfood Lane  
P.O. Box 397  
Minong, WI 54886 • USA  
Tel: 1.715.466.2234 • Fax: 1.715.466.5986  
Email: tsinhart@jacklinks.info • Web: www.jacklinksjerky.com  
**International Office:** Ludwig-Zeller-Strasse 24  
D-83395 Freilassing • Germany  
Tel: 49.8654.77 269-0 • Fax: 49.8654.77 269-10  
Email: info@jacklinks.info • Web: www.jacklinks.info

*Mr. Tim Riemenschneider, Vice President of International Business  
Mr. Ernst Sattler, Managing Director  
Mr. Michael Reuther, European Sales Director*

**PRODUCTS:** Meat & Sausage / Beef & Chicken Snacks

"Jack Link's is one of the world's leading meat snack brands. There are over 100 authentic Jack Link's snacks to choose from. Jack Link's incredibly exact standards can be found in every bag. Jack Link's snacks are healthy, high in protein and low in fat. Try it at home, work or play. You'll love it!"



*"Jack Link's ist einer der führenden Fleischsnack Hersteller der Welt. Es gibt über 100 Jack Link's Snacks zur Auswahl. Der außergewöhnlich hohe Standard findet sich in jeder einzelnen Packung wieder. Jack Link's Snacks sind gesund, haben viel Eiweiß und wenig Fett. Probieren Sie es zu Hause, bei der Arbeit oder mit Freunden. Sie werden es lieben!"*

**Jake's Barbeque Sauce & Seasonings Co.**
**6 / H 89-99**

14252 Culver Dr. A/PMB 214  
Irvine, CA 92604 • USA  
Tel: 1.805.550.2695 • Fax: 1.775.264.4389  
Email: bjake1@coolgoose.com • Web: www.jakesbbqsauce.com

**PRODUCTS:** Sauces / Seasonings

*For more information,  
please find us in  
the NASFT  
center-spread  
supplement*


**Jennie-O Turkey Store**
**10.2 / W 39b**

2505 Willmar Ave SW  
Willmar, MN 56201 • USA  
Tel: 1.320.214.2870 • Fax: 1.320.214.2874  
Email: hateisinger@j-ots.com • Web: www.jennie-o.com

*Ms. Heather Teisinger, Export Sales Manager*

**PRODUCTS:** Turkey Products

**BRANDS: JENNIEO TURKEY STORE**

As a fully integrated turkey company, Jennie-O Turkey Store processes more than one billion pounds annually, distributing its products throughout the United States and over 30 countries. Jennie-O Turkey Store carries a full line of turkey products for retail, deli, foodservice and further manufacturing use.

*Als voll integriertes Unternehmen zur Truthahnverarbeitung verarbeitet Jennie-O Turkey Store über 1 Milliarde Pfund jährlich und beliefert die USA und 30 weitere Länder. Jennie-O Turkey Store führt sämtliche Truthahnprodukte für den Einzelhandel, Feinkostläden, Gastronomie und Weiterverarbeitungsstätten.*

**Kontos Foods, Inc.**
**6 / C 88**

100 Sixth Ave • PO Box 628  
Paterson, NJ 07544 • USA  
Tel: 1.973.278.2800 • Fax: 1.973.278.7943  
Email: pitachef@kontos.com • Web: www.flatbread.com

*Mr. Steve Kontos / Chef Demetrios*

**PRODUCTS:** Bread / Fine Baked Goods

**Liberty Gold Fruit Co.**
**6 / F 80**

500 Eccles Avenue  
South San Francisco, CA 94080 • USA  
Tel: 1.650.583.4700 • Fax: 1.650.583.4770  
Email: ralph@libertygold.com

*Mr. Ralph Battat*

**PRODUCTS:** Almonds / Canned Fruit & Pulps / Condiments / Dried fruits


**Lincoln Snacks-Poppycock Brand  
Plochman's Mustard**
**6 / E 90**

140 East 19th Ave, Suite 201  
Denver, CO 80203 • USA  
Tel: 1.303.302.5899 ext. 11 • Fax: 1.303.302.5882  
Email: [davidc@wesdenver.com](mailto:davidc@wesdenver.com)

*Mr. David Cisneros, Export manager*
**PRODUCTS:** Condiments (mMustards) / Snack Foods

For over 40 years, Poppycock has produced the most premium snack products—including lightly roasted almonds, the finest pecans and cashews, and our AMAZING glaze! Plochman's mustard is the oldest American mustard company in the US, inventor of the squeeze barrel, 11 gold medals at the World Championship of Mustards.

*Seit mehr als 40 Jahren produziert Poppycock hochwertigste Snackprodukte wie etwa leicht geröstete Mandeln, feinste Pekan- und Cashewnüsse und unsere AMAZING Glaze! Plochman's Mustard ist der älteste Senfhersteller der USA, Erfinder der Dosierflasche und Gewinner von 11 Goldmedaillen bei den World Championships of Mustards.*

**LP International, Inc.**
**6 / F 86**

7401 S Pulaski  
Chicago, IL 60629 • USA  
Tel: 1.773.585.9900 • Fax: 1.773.585.9929  
Email: [lpimitra@ameritech.net](mailto:lpimitra@ameritech.net)

*Ms. Mitra Salehzadeh, Director Sales & Mktg  
Ms. Paula Grabow, Director Industrial Sales*
**PRODUCTS:** Canned Foods / General Provisions & Staple Foods / Shelf Stable & Grocery Items / Spices

**BRANDS:** LA PREFERIDA / ROBINSON'S BBQ SAUCES

For Four generations La Preferida Mexican Foods has offered the best and freshest quality of Mexican specialties preferred by consumers everywhere who enjoy authentic Mexican Food. The award-winning products and superior service has helped make La Preferida a lasting tradition in Mexican food. We would like to be a part of your company's success story as well.

*Seit vier Generationen bietet La Preferida Mexican Foods mexikanische Spezialitäten besser und frischer Qualität für Verbraucher, die authentische mexikanische Speisen lieben. Anerkannte Produkte und hervorragender Service machen La Preferida zu einer beständigen Tradition in mexikanischer Küche. Wir möchten auch zum Erfolg Ihres Unternehmens beitragen!*

**• Advertisers' Index •**

anuga 2007 .....	p. 3
Bay Valley Foods, LLC .....	p. 20
California Walnuts .....	p. 7
Global Export Marketing Co., Ltd.....	Inside Front Cover
Graceland Fruit.....	p. 32
Magic Seasoning Blends .....	Inside Back Cover
National Association for the Specialty Food Trade, Inc. (NASFT).....	p. 25-28
Setton Pistachio/Setton Farms.....	p. 44
The FMI Show .....	Back Cover
TTI Travel .....	p.37

**Lt. Blender's Frozen Concoctions**
**6 / G 85**

1202 Postoffice Street  
Galveston, TX 77550 • USA  
Tel: 1.409.765.5666 • Fax: 1.281.966.1581  
Email: [sales@ltblender.com](mailto:sales@ltblender.com)  
Web: [www.ltblender.com](http://www.ltblender.com)

You can also read about us in the NASFT center-spread supplement

*Mr. Ralph McMorris, President*
**PRODUCTS:** Cocktail Mixes

Lt. Blender's all natural Margarita in a Bag. Just Fill, Shake, Freeze and Squeeze - No Blender Needed! Also enjoy Strawberry Daiquiri in a Bag, Pina Colada in a Bag, and our newest line of Wine Freezers in a Bag including Sangria, Peach Bellini, Strawberry, and Margarita Wine Freezers!

*Lt. Blender's Margarita in a Bag ohne Zusatzstoffe. Auffüllen, schütteln, gefrieren und einschenken - ohne Mixer! Genießen Sie zudem Erdbeer Daiquiris in a Bag, Pina Colada in a Bag und unsere neueste Produktlinie Wine Freezers in a Bag wie etwa Sangria, Bellini Pfirsich, Erdbeer und Margarita Wine Freezers!*

**Magic Seasoning Blends, Inc.**
**6 / E 84**

824 Distributors Row  
Harahan , LA 70183 • USA  
Tel: 1.504.731.3590 • Fax: 1.504.731.3576  
Email: [info@chefpaul.com](mailto:info@chefpaul.com)  
Web: [www.chefpaul.com](http://www.chefpaul.com)

You can also read about us in the NASFT center-spread supplement

*Mr. John McBride, Vice President Sales  
Ms. Anna Zuniga, Director of International Sales  
Mr. Shaw McBride, President & CEO*
**PRODUCTS:** Condiments / Sauces, Dressings & Marinades / Seasonings / Spices

**BRANDS:** CHEF PAUL SEASONING BLENDS PRUDHOMME'S MAGIC


• Please see our complete listing and our advertisement on the Inside Back Cover •

**Mariani Packing Company**
**6 / G 84b**

500 Crocker Dr.  
Vacaville, CA 95688 • USA  
Tel: 1.707-452-2800 • Fax: 1-707-453-8330  
Email: [cartero@mariani.com](mailto:cartero@mariani.com) • Web: [www.mariani.com](http://www.mariani.com)

**PRODUCTS:** Dried fruits

**Maui Beverages**
**6 / D 81**

160 Sylvan Street  
Danvers, MA 01923 • USA  
Tel: 1.978.774.7873 • Fax: 1.975.774.7803  
Email: info@mailbeverages.com • Web: www.mailbeverages.com

*Mr. Alan Williams*

**PRODUCTS:** Concentrates (Liquid & Powder) / Crèmes / Dessert Sauces / Mousses / Non-alcoholic Beverages

**Meat Team Ltd.**
**10.2 / W 21a**

41-43 Klimentos Street  
1061 Nicosia • Cyprus  
Tel: 357.22.460.122 • Fax: 357.22.460.258  
Email: headoffice@meatteam.com • Web: www.meatteam.com

*At anuga:* Ms. Lyuba Stamenova, Shipping Department  
*After anuga:* Ms. Marena Tisheva, International Purchases & Sales  
Ms. Barbara Trzepanowska, Country Manager, Poland  
Ms. Nuran Tarakci, Country Manager, Turkey  
Mr. Ivan Siroshyan, Country Manager, Russia & CIS  
Mr. George Ladopoulos, Country Manager, Romania

**PRODUCTS:** Fish & Seafood / Meat & Sausage / Poultry

We source all types of fresh chilled and frozen beef, mutton, pork, poultry (chicken and turkey), fish products and by-products from more than 300 producers and exporters worldwide and supply mainly to the markets of EU, Eastern Europe, Near and Middle East, Asia, Russia and the former CIS countries.

Wir beziehen sämtliche Sorten von gekühltem und gefrorenem Rind, Lamm, Schwein, Geflügel (Huhn und Truthahn), Fischprodukte und Nebenprodukte von über 300 Herstellern und Zulieferern weltweit und beliefern vornehmlich EU-Länder, Osteuropa, den Nahen und Mittleren Osten, Asien, Russland und Zentralasien.

**MIATCO (Mid-America International Agri-Trade Council)**
**6 / E/F 80/81**

150 S Independence Mall W  
1036 Public Ledger Building  
Philadelphia, PA 19106 • USA  
Tel: 1.215.829.9111 • Fax: 1.215.829.9777  
Email: info@foodexportusa.org • Web: www.foodexportusa.org

*Ms. Joy Canano, Program Manager*
*Ms. Lauren Swartz, Generic Program Coordinator*

**PRODUCTS:** Associations & Organizations / U.S. Export Service Provider

MIATCO and Food Export USA are non-profit organizations that promote the export of U.S. food and agricultural products. Our programs and services assist to connect U.S. manufacturers with importers of American products and assist in the promotion of these products internationally.

MIATCO und Food Export USA sind gemeinnützige Organisationen zur Exportförderung von US Lebensmitteln und landwirtschaftlichen Produkten. Wir fördern die Verlinkung von US-Herstellern mit Importeuren von US-Produkten und die internationale Verkaufsförderung dieser Produkte

**MIG International Group, Inc.**
**10.2 / X 38c**

2450 Central Ave, # P3-P4  
Boulder, CO 80301 • USA  
Tel: 1.303.442.8885 • Fax: 1.303.442.8899  
Email: jim@mig-intl.com • Web: www.mig-intl.com

**International office:** MIG International (Hong Kong) Company  
Room D, 15/F Fui Nam Building  
48-51 Connaught Road West • Hong Kong  
Tel: 852.2803.2316 Fax: 852.2803.0566  
E-mail: migintst@hk.ntt.net

*Mr. Jim Van Nelson, General Manager*

**PRODUCTS:** Meat & Sausage / Poultry

MIG International Group, Inc. was established in 1996 in Boulder, Colorado, U.S.A. MIG is a trading firm involved in the export of poultry and pork products from the United States to China and Eastern Europe.

*MIG International Group, Inc., wurde 1996 in Boulder im US-Staat Colorado gegründet. MIG exportiert Geflügel- und Schweinefleischprodukte von USA nach China und Osteuropa.*

**Mirasco Inc.**
**10.2 / X 34**

900 Circle 75 Parkway, Suite 200  
Atlanta, GA 30339 • USA  
Tel: 1.770.956.1945 • Fax: 1.770.956.0308  
Email: sales@mirasco.com • Web: www.mirasco.com

**International Offices:**  
in Argentina, Brazil, Egypt, Russia and Uruguay

*Mr. Latif Rizk, President*
*Mr. Saher Rizk, Vice President*
*Mr. Sami Rizk, Vice President*
*Mr. Joseph Weeden, International Trading*
*Mr. Eduardo Gonzales, International Trading*
*Mrs. Olga Kashparova, Managing Director, Russia*
*Mr. Ragi Samy, Managing Director, Argentina & Uruguay.*

**PRODUCTS:** Global Traders of Frozen and Fresh Meat / Chicken / Turkey / Seafood

Global Traders of Frozen and Fresh Meat, Chicken, Turkey, and Seafood. Personalized service. Product and market expertise. Over 30 years in business.

Händler von gefrorenem und frischem Fleisch, Geflügel und Meeresfrüchten. Kundenorientierter Service und Markenkenntnis. Über 30 Jahre im Geschäft.



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**Mont Blanc Gourmet**
**6 / G 90**

9745 East Hampden Ave, Suite 440  
Denver, CO 80231 • USA  
Tel: 1.303.755.1100 • Fax: 1.303.283.1100  
Email: irene@montblancgourmet.com  
Web: www.montblancgourmet.com

*Mr. Michael Szyliowicz, Chocolatier  
Ms. Irene Szyliowicz, President*

**PRODUCTS:** Beverages

Mont Blanc Gourmet creates products to help your business grow. We have a complete line of syrups, including Fair Trade Chocolate and Sugar-Free. Our all-natural liquid blender concentrate, Cold Fusion, creates a delicious frozen beverage when mixed with milk and ice. Award-winning, Haute Chocolat, is a delightful rich sipping chocolate.



MONT BLANC  
GOURMET

*Mont Blanc Gourmet Produkte unterstützen Ihr Unternehmenswachstum. Wir bieten ein vollständiges Sirupsortiment wie Fair Trade Chocolate und Sugar-Free. Unser flüssiges, Mixkonzentrat ohne Zusatzstoffe, Cold Fusion, eignet sich für leckere gefrorene Getränke, wenn mit Milch und Eisswürfeln gemixt. Das preisgekrönte, Haute Chocolat, ist ein volles Schoko-erlebnis.*

**Mooney Farms**
**6 / H 89-99**

1220 Fortress St.  
Chico, CA 95973 • USA  
Tel: 1.530.899.2661  
Fax: 1.530.899.7746  
Email: mooneyfarm@aol.com •  
Web: www.mooneyfarms.com

**PRODUCTS:** Condiments / Tomato Paste, Concentrate & Puree / Pesto

For more information,  
please find us in  
the NASFT  
center-spread  
supplement


**Moosewood Hollow, LLC**
**6 / H 89-99**

PO Box 470  
Plainfield, VT 05667 • USA  
Tel: 1.802.479.7999  
Fax: 1.802.479.7264  
Email: info@moosewoodhollow.com  
Web: www.moosewoodhollow.com

**PRODUCTS:** Maple syrup

For more information,  
please find us in  
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supplement


**Morgan Davis International Company**
**10.2 / X 24**

31365 Rattlesnake Hill Rd  
Macomb, OK 74852 • USA  
Tel: 1.405.598.2380 • Cell: 1.405.627.5922  
Fax: 1.405.598.5361 • Email: mdiwagyu@AOL.com

*Ms. Sandra Davis, President  
Mr. Ted Davis Jr., Vice President*

**PRODUCTS:** Specializing in Fresh Chilled Meat & Frozen American Wagyu and US NHTC Beef

Our cattle are chosen on the basis of carcass merit and positive marbling. Traits are drawn from generations of carcass data. Our animals are from top producers in the US producing top quality NHTC (non-hormone treated cattle) product. Morgan-Davis beef is pure and all natural. Traceability from birth to harvest, no antibiotics, no growth hormones, no animal by-products and no steroids. Morgan-Davis is a leader in superior, NHTC certified beef.

*Unsere Rinder werden nach Frische und Verfettungsgrad ausgewählt. Die Qualität wird mehrere Generationen zurückverfolgt. Unsere Tiere kommen von erstklassigen US-Herstellern, die qualitativ hochwertige, hormonunbehandelte Fleischprodukte (NHTC) herstellen. Der Tierlebenslauf kann nachverfolgt werden. Keine Antibiotika, Wachstumshormone, Tiernebenprodukte oder Steroide. Morgan-Davis ist einer der führenden Hersteller von Rindfleisch.*

**Morrison Farms**  
(See also Nebraska Popcorn & Nebraska Bean)

**6 / E 82**

85824 519th Ave • Clearwater, NE 68726 USA  
Tel: 1.402.887.5335 • Fax: 1.402.887.4709  
Web: www.morrisonfarms.com

*Mr. Frank Morrison, President  
Ms. Michele Steskal, Sales  
Mr. Brett Morrison, Vice President*

**PRODUCTS:** Dry Beans / Fine & Health Food / General Provisions & Staple Foods / Popcorn

Morrison Farms is a fully integrated family owned farm, processing, and packaging operation offering products such as bulk popcorn and dry beans, poly bags of popcorn and dry beans for retail, microwave popcorn and theater pack popcorn. We are experienced exporters serving customers in more than 50 countries.

*Morrison Farms ist ein voll integriertes Farm-, Verarbeitungs- und Verpackungsunternehmen in Familienbesitz. Das Angebot umfasst Popcorn- und Trockenbohnen-Großmengen, Popcorn und Trockenbohnen in Einzelhandelspackungen, Mikrowellen-Popcorn und Popcorn-Kinopackungen. Wir sind ein erfahrenes Exportunternehmen mit Kunden in über 50 Ländern.*



**Mrs. Clarks Foods, L.C.****6 / D 90**

740 SE Dalbey Drive  
Ankeny, IA 50021 . USA  
Tel: 1.515.964.8100 • Fax: 1.515.964.0697  
Web: [www.mrsclarks.com](http://www.mrsclarks.com)

*Mr. Bruce Spurlock, Vice President of Sales*

**PRODUCTS:** Barbeque Sauces & Marinades / Pourable/Spoonable Dressings & Flavored Mayo / Shelf Stable Fruit Juices

Mrs. Clark's Foods has been dedicated to quality for over 79 years. Mrs. Clark's customers have come to expect only the best from our full line of juices, dressings and sauces. Mrs. Clark's is geographically positioned to serve the co-pack, private label and food service needs of customers across the entire U.S. & international markets.



*Mrs. Clark's Foods widmet sich seit über 79 Jahren höchster Qualität. Mrs. Clark's Kunden erwarten nur die besten Säfte, Dressings und Soßen. Das Unternehmen ist geografisch so aufgestellt, dass es die Bedürfnisse von Lohnverpackungen, Eigenmarken und der Gastronomie in den USA und auf internationalen Märkten bedienen kann.*

**MTD Trading****10.2 / W 35**

315 Brunswick Blvd., Suite 300  
Pointe-Claire, Quebec H9R 5M7 • Canada  
Tel: 1.514.695.0005 • Fax: 1.514.695.0008  
Email: [madamczyk@mtdtrading.com](mailto:madamczyk@mtdtrading.com)

*Ms. Magdalena Adamczyk*

**Nantucket Offshore****6 / F 83**

657 Quarry Str.  
Fall River, MA 027263 • USA  
Tel: 1.508.324.9800 • Fax: 1.508.324.9880  
Email: [jennifer@nantucketoffshore.com](mailto:jennifer@nantucketoffshore.com)  
Web: [www.nantucketoffshore.com](http://www.nantucketoffshore.com)

**PRODUCTS:** Fruit-based Spirits / Herbs & Spices / Organic Hot Beverages / Organic Non-alcoholic Beverages / Sauces & Seasonings

**National Association for the Specialty Food Trade, Inc.(NASFT)****6 / H 89-99**

**N·A·S·F·T**

120 Wall St, 27th Floor  
New York, NY 10005 USA  
Tel: 1.212.482.6440 • Fax: 1.212.482.6459  
Web: [www.specialtyfood.com](http://www.specialtyfood.com) / [www.specialtyfoodmarket.com](http://www.specialtyfoodmarket.com)

*Chris Crocker, Vice President, Media Development*

*Chris Nemchek, Vice President, Exhibition Management*

*Ron Tanner, Vice President, Communications and Education*

**PRODUCTS:** General Provisions & Staple Foods / Fine Health Foods / Canned Foods, Spices / Frozen Foods & Ice Cream Products / Spreads & Non-essential Provisions / Beverages / Trade Literature / Organizations, Associations / Other: Chocolate, Confections, Dried Vegetables, Sauces, Syrups, Jams, Preserves, Pasta, Oils

**BRANDS:** SEE BELOW UNDER "COMPANIES EXHIBITING"

The NASFT is a not-for-profit trade association that represents manufacturers of American-made specialty food products. It also publishes "Specialty Food Magazine", a leading U.S. business magazine, and owns and manages the Fancy Food Shows. Dates for the 2006 Fancy Food Shows are: Winter Fancy Food Show, January 22-24, 2006, San Francisco; Spring/Midwest Fancy Food Show, May 7-9, 2006, Chicago; and Summer Fancy Food Show, July 9-11, 2006, New York City.

Die NASFT ist ein gemeinnütziger Handelsverband, der Hersteller von in den USA produzierten Lebensmittelspezialitäten vertritt. Wir publizieren auch die Zeitschrift Specialty Food Magazine, die im US-Geschäftsleben eine maßgebliche Rolle spielt, und verwalten die Fancy Food Shows. Die Termine für die Fancy Food Shows 2006 sind: Winter Fancy Food Show, 22.-24. Januar 2006 in San Francisco, Spring/Midwest Fancy Food Show, 7.-9. Mai 2006 in Chicago und Summer Fancy Food Show, 9.-11. Juli 2006 in New York City.

**COMPANIES EXHIBITING:**

- ◆ American Food & Ag Exporter
- ◆ Chef Paul Prudhomme's Magic Seasoning Blends
- ◆ Chocolates El Rey, Inc.
- ◆ Coupla Guys Foods
- ◆ Dave's Gourmet, Inc.
- ◆ The Food Institute
- ◆ Golden West Specialty Foods
- ◆ Jake's Barbeque Sauce & Seasonings Co.
- ◆ Mooney Farms
- ◆ Moosewood Hollow, LLC
- ◆ Nirmala's Kitchen, Inc.
- ◆ Prairie Foods, Inc.
- ◆ Rao's Specialty Foods
- ◆ Riba Foods, Inc.
- ◆ Sable & Rosenfeld



For a complete overview of our participating companies, please see the special NASFT Center-Spread Supplement



**Nebraska Bean, Inc.**  
(See also Morrison Farms & Nebraska Popcorn)

6 / E 82

85824 519th Ave  
Clearwater, NE 68726 • USA  
Tel: 1.402.887.5335 • Fax: 1.402.887.4709  
Web: [www.nebraskabean.com](http://www.nebraskabean.com)

At anuga: *Mr. Frank Morrison, VP*  
After anuga: *Mr. Brett Morrison, President*

**PRODUCTS:** Dry Beans / Fine & Health Food / General Provisions & Staple Foods

Nebraska Bean offers black, cranberry, dark red kidney, great northern, light red kidney, navy, pink, white baby lima, green baby lima, garbanzo, pinto, small red, and white kidney beans as well as clear/white hilum soybeans and Peanuts. The beans are packaged in bulk tote bags, bulk poly or paper bags and small poly bags for retail.



Nebraska Bean bietet Bohnen (schwarz, Preiselbeere, dunkelrot, Great Northern, hellrot, Navy, rosa, weiße und grüne Baby Lima, Garbanzo, Pinto, klein rot, weiß) sowie durchscheinende/weiße Hilum-Sojabohnen und Erdnüsse. Die Bohnen gibt es in Großmengen-Gewebe-, Papier- und -Polyestersäcken sowie in kleinen Polyesterbeuteln für den Einzelhandel.

**Nebraska Popcorn, Inc.**  
(See also Morrison Farms & Nebraska Bean)

6 / E 82

85824 519th Ave  
Clearwater, NE 68726 • USA  
Tel: 1.402.887.5335 • Fax: 1.402.887.4709  
Web: [www.nebraskapopcorn.com](http://www.nebraskapopcorn.com)

At anuga: *Mr. Frank Morrison, President*  
After anuga: *Ms. Michele Steskal, Sales*  
*Mr. Brett Morrison, VP*

**PRODUCTS:** Fine & Health Food / General Provisions & Staple Foods / Popcorn

Nebraska popcorn, inc. is an experienced grower, processor, and packager of quality popcorn. The fully integrated operation offers microwave, bulk, private label, and poly bags of popcorn to our customers in over 50 countries. Providing premium quality products at competitive prices is the goal at Nebraska popcorn.

Nebraska Popcorn ist ein erfahrener Erzeuger, Verarbeiter und Verpacker von Qualitätspopcorn. Der vollintegrierte Betrieb liefert Mikrowellen-, Großmengen-, Privatmarken- und Polyesterbeutel-Popcorn an Kunden in über 50 Ländern. Die Lieferung von Produkten erster Qualität zu wettbewerbsfähigen Preisen ist das Ziel von Nebraska Popcorn.

**Nichols Farms**

6 / G 94b

13762 First Avenue  
Hanford, CA 93230 • USA  
Tel: 1.559.584.6811 • Fax: 1.559.584.6711  
Email: [mcastro@nicholsfarms.com](mailto:mcastro@nicholsfarms.com) • Web: [www.nicholsfarms.com](http://www.nicholsfarms.com)

*Mr. Milt Castro, Sales/Marketing Manager*  
*Mr. Brandon Leslie, Regional Sales Manager*

**PRODUCTS:** California Pistachios

Two generations of the Nichols family work together to grow, process package and market pistachios. As growers and processors of pistachios, we are focused on supplying the highest quality products from our farm to our customers. Our goal is to become your preferred source for all your pistachio needs.

Zwei Generationen der Nichols-Familie bauen Pistazien an, verarbeiten, verpacken und vermarkten sie. Wir wollen erstklassige Pistazien liefern, von unserem Hof zu unseren Kunden. Unser Ziel ist es, Ihre erste Wahl in Sachen Pistazien zu werden.

**Nirmala's Kitchen, Inc.**

6 / H 89-99

43-01 21St St., Ste 303  
Long Island City, NY 11101 • USA  
Tel: 1.718.361.7807  
Fax: 1.718.361.7809  
Email: [nirmala@nirmalaskitchen.com](mailto:nirmala@nirmalaskitchen.com)  
Web: [www.nirmalaskitchen.com](http://www.nirmalaskitchen.com)

For more information,  
please find us in  
the NASFT  
center-spread  
supplement



**PRODUCTS:** Grains / Herbs & Spices / Rice / Seasonings

**Nonnis Food Company**

6 / H 81

126 N. Columbia St. • Naperville, IL 60540 • USA  
Tel: 1.630.369.7435 • Fax: 1.630.369.7436  
Web: [www.nonnis.com](http://www.nonnis.com)

**Additional Office:** Nonnis Food Company  
601 S. Boulder, Suite 900 • Tulsa, OK 74119 • USA  
Tel: 1.800.291.7431

*Mr. Lee York, National Sales Manager*  
Mr. Matt McKenzie, International Sales Manager

**PRODUCTS:** Baked products

THE premier producer and marketer of deli snack crackers in the USA. Family of outstanding products includes New York Style Bagel Chips, Pita Chips, Panetini Italian Toasts, Crispini Flatbreads and Biscotti Cookies. New York Style brand offers the highest quality and tastiest snacks on the market.

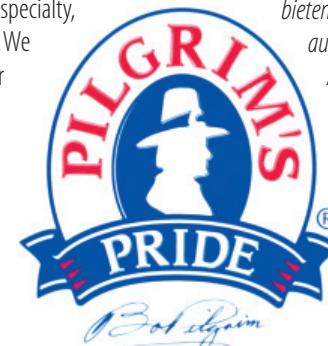
Der Hauptproduzent und –vertreiber von Feinkost Kräckern in den USA schlechthin. Zu unserer außerordentlichen Produktfamilie zählen New York Style Bagel Chips, Pita Chips, Panetini Italian Toasts, Crispini Flatbreads und Biscotti Cookies.

New York Style steht für höchste Qualität und die besten Snacks.





<b>North Carolina Dept. of Agriculture</b>	<b>6 / F 87</b>	<b>Piedmont Trading, Inc.</b>	<b>10.2 / X 38b</b>
1020 Mail Service Center Raleigh, NC 27699-1020 • USA Tel: 1.919.733.7912 ext. 246 • Fax: 1.919.715.0083 Email: jeff.justice@ncmail.net		5660 Six Forks Road, Suite 205 Raleigh, NC 27614 • USA Tel: 1.919.848.9402 ext. 201 • Fax: 1.919.848.9601 Email: eular@mindspring.com • Web: www.piedmonttrading.com	
<i>Mr. Jeff Justice</i> <b>PRODUCTS:</b> Associations/Organizations		<b>International Office:</b> Piedmont Trading 11 Nekrasova Ste.57 • St.Petersburg 191104 • Russian Federation	
<b>Old Fashioned Foods, Inc.</b>	<b>6 / D 89</b>	<i>Mr. Vladimir Stepanian, Managing Director</i> <i>Mr. Alexander Kholiavski, Vice President</i> <i>Mr. Eugene Korniyuk, Director of Business Development</i> <i>Ms. Olga Cherkasova, Sales Manager for Russia</i> <i>Ms. Linda Urchin, Trade Specialist</i>	
PO Box 111 • Mayville, WI 53050 • USA Tel: 1.920.387.4444 • Fax: 1.920.387.7929 Email: coutu@oldfash.com		<b>PRODUCTS:</b> Fish & Seafood / Meat / Poultry Piedmont Trading, Inc is an established exporter of frozen meat, poultry and seafood from North and South America to Eastern Europe, Central Asia, Middle East, Africa and Far East. Headquartered in the United States the company has offices in Russia and representatives in Argentina and Brazil. Piedmont Trading has a wide network of top quality meat, poultry and seafood suppliers. We can ship to any part of the world by containers and break-bulk vessels.	<i>Piedmont Trading, Inc., ist ein Exporteur von gefrorenem Fleisch, Geflügel und Meeresfrüchten von Nord- und Südamerika bis Osteuropa, Zentralasien, dem Nahen Osten, Afrika und dem Fernen Osten. Mit Sitz in den USA unterhält das Unternehmen Niederlassungen in Russland und Vertretungen in Argentinien und Brasilien. Piedmont Trading hat ein weites Netzwerk von erstklassigem Fleisch-, Geflügel- und Meeresfrüchteleiheranten. Wir können weltweit beliefern.</i>
<b>International Office:</b> Euro Fine Foods / Kenneth Mitchell High Street • Uffington, Oxon SN7 7RP • England Tel: 44.1367.820.871 Email: kennethmitchell@eurofinefoods2000.com			
<i>Mr. Kenneth Mitchell</i> <i>Mr. Gary Youso</i>			
<b>PRODUCTS:</b> Condiments / Dairy / Snacks			
Old Fashioned Foods, Inc. is a manufacturer and market of cheese spreads, cheese sauces, cheese dips, in plastic, glass, aerosol in consumer and food service sizes. The company also manufactures related snack products such as salsa, bean dip, guacamole, onion dip mustard, picante, jams and jellies. New for ANUGA and now available in Pouch Packs for easy use in Food Service and portion control Mature Cheddar Cheese, Salsa, Peanut Butter, Grape Jelly, Pizza Sauce, come by for a sample.	<i>Old Fashioned Foods, Inc. produziert und verkauft Käse auf Striche, -soßen und -tunken in Kunststoff- und Glasbehältern sowie Druckdosen in Packungen für Verbraucher und Foodservices. Außerdem bietet das Unternehmen verwandte Snackartikel wie Salsa, Bohnentunken, Guacamole, Zwiebelsenf, Picante, Marmeladen und Gelees. Speziell für die ANUGA nun in Pouch Packs erhältlich für den einfachen Gebrauch in der Gastronomie. Mature Cheddar Cheese, Salsa, Erdnussbutter, Traubenmarmelade, Pizzasoße, holen Sie sich eine Probe..</i>		
<b>Pecoraro Dairy Products, Inc.</b>	<b>6 / H 83a</b>	<b>Pilgrim's Pride</b>	<b>10.2 / Y 30</b>
904 Erie Boulevard West Rome, NY 13440 • USA Tel: 1.315.339.0101 • Fax: 1.315.339.3008 Email: pcr2c1@aol.com • Web: www.Pecorarodairy.com		1965 Evergreen Blvd, Suite 100 Duluth, GA 30096 • USA Tel: 1.770.232.4490 • Fax: 1.770.232.4495 Email: dparr@pilgrimspride.com • Web: www.poultry.com	
<i>Mr. Cesare Pecoraro, President</i>		<i>Mr. Dave Parr</i>	
<b>PRODUCTS:</b> Sweet Cheese Curd / String Cheese / Feta Cheese / Syrian Basket Cheese		<b>PRODUCTS:</b> Dairy Products, Eggs / Fresh Poultry & Game / Frozen Products / Pet Food	
We take pride in making the best Middle Eastern cheeses in America. We sell to the Arab communities in the United States. Now we are ready to serve the overseas communities. Only fresh milk is used in our cheeses, no additives, no preservatives, no powders, no gums, ONLY FRESH MILK received directly from the farms around our plant.	<i>Wir sind stolz darauf, die besten Käsesorten des Nahen Ostens in den USA herzustellen. Unsere Abnehmer ist die arabische Gemeinschaft in den USA. Nun wollen wir unsere Überseekunden bedienen. Wir verwenden ausschließlich frische Milch, keine Zusatzstoffe, Konserverungsmittel, Pulver oder Kautschuk. NUR FRISCHE MILCH direkt vom Bauernhof.</i>	<b>BRANDS:</b> PILGRIM'S PRIDE / PIERCE CHICKEN / ROCKINGHAM / WAMPLER / WING DINGS / WING ZINGS Pilgrim's Pride Corporation is the world's second largest poultry processor. Pilgrim's facilities are located in USA, Mexico and Puerto Rico. We are a full line vertically integrated manufacturer. We offer both commodities and our specialty, value added products. We are known globally for many of our quality products like Wing Dings. Come by our booth for the very best in chicken and turkey.	<i>Pilgrim's Pride Corporation ist weltweit der zweitgrößte Geflügelverarbeiter. Pilgrim's Werke befinden sich in den USA, Mexiko und Puerto Rico. Wir sind ein vollständig vertikal integrierter Hersteller. Wir bieten sowohl Waren als auch unsere Spezialität, Added-Value-Produkte. Wir sind für viele Qualitätsprodukte wie etwa Wing Dings weltweit bekannt. Schauen Sie bei uns am Stand vorbei.</i>





## Poore Brothers, Inc.

Hall 6 / Booth G-86a

3500 S. LaCorneta  
Goodyear, AZ 85338 • USA  
Tel: 1.623.932.6230 • Fax: 1.623.925.1312  
Email: lisa.schommer@poorebrothers.com  
Web: www.poorbrothers.com

*Ms. Lisa Schommer*

**PRODUCTS:** Snack Products / Meat Snacks / Biscuits & Crackers

## Prairie Foods, Inc.

6 / H 89-99

100 East Third St.  
Pleasant Plains, IL 62677 • USA  
Tel: 1.217.626.1867 • Fax: 1.217.626.2252  
Email: cheffelmire@prairiefoods.com  
Web: www.prairiefoods.com

For more information,  
please find us in  
the NASFT  
center-spread  
supplement

**PRODUCTS:** Snack Products

## Primex International Trading Corp.

6 / G 81

5777 West Century Blvd, Suite 1485  
Los Angeles, CA 90045 • USA  
Tel: 1.310.568.8855 • Fax: 1.310.568.3336  
Email: info@primex-usa.com • Web: www.primex-usa.com

**International Office:** Primex Trading GmbH  
c/o HTS, Neuer Wall 84  
20354 Hamburg • Germany  
Tel: 49.40.1800.6913 • Fax: 49.40.4921.9163  
Email: vijoleta.lin@primex-eu.com

*At anuga:* Ms. Vijoleta Lin, Trade Associate  
Ms. Stephanie Montava, Trade Associate  
Mr. Marcelo Isaac, Senior Trader  
Mr. Ali Amin, President  
*After anuga:* Ms. Vanus Wong, Trade Associate  
Ms. Mia E. Macatula, Trade Associate  
Mr. Wai Ling Chan, Senior Trader

**PRODUCTS:** Fine Health Foods / Confectionery / Ingredients / Nuts / Snack Foods / Agricultural Products

**BRANDS:** PRIMEX FARMS / AMIN FARMS

Established in 1989, PRIMEX is a 4th generation grower, processor and shipper of nuts and dried fruit. PRIMEX, with more than 30 thousand tons shipped annually, is your best source for PISTACHIOS, ALMONDS, HAZELNUTS, and WALNUTS.



PRIMEX, gegründet im Jahr 1989, baut Nüsse und getrocknete Früchte bereits in der 4. Generation an, verarbeitet und versendet sie. PRIMEX liefert jährlich über 30.000 Tonnen aus und ist Ihr bester Zulieferer was Pistazien, Mandeln, Haselnuss- und Walnüsse anbelangt

## Rao's Specialty Foods

6 / H 89-99

17 Battery, Place Suite 610  
New York, NY 10004 • USA  
Tel: 1.212.269.0151 • Fax: 1.212.344.1680  
Email: dcrisan@raos.com  
Web: www.raos.com

For more information,  
please find us in  
the NASFT  
center-spread  
supplement

**PRODUCTS:** Antipasti / Olive Oil / Pasta / Tomato Paste, Concentrate & Puree / Vinegar

## Red River Commodities

6 / C 98

501 42nd St NW  
Fargo, ND 58102 • USA  
Tel: 1.701.282.2600 • Fax: 1.701.282.5325  
Web: www.redriv.com

**International Office:** Red River / Van Eck  
Huizersdijk 11-4761 PT • PO Box 14  
4760 AA Zevenbergen • The Netherlands  
Tel: 31.168.323.555 • Fax: 31.168.325.294

*Mr. Bob Majkrzak, CEO  
Mr. Randy Wigen, CFO  
Mr. Brad Newton, Marketing /Procurement Manager*

**PRODUCTS:** General Provisions & Staple Foods / Fine & Health Food / Bread & Baked Products

**BRANDS:** RED RIVER

We at Red River Commodities, Inc., are proud that our success has come from being relentless at meeting our customer's needs. We offer six grades of sunflower kernel, hulled millet, flaxseed plus various grades-sizes of in shell sunflower; organic and commercial.

Wir von Red River Commodities sind stolz auf unseren Erfolg als Ergebnis unserer unermüdlichen Arbeit in der Befriedigung der Nachfrage unserer Kunden. Wir bieten sechs Gütegrade in Sonnenblumenkernen, ungeschälter Hirse, Flachssamen und verschiedene Grade und Größen an ungeschälten Sonnenblumenkernen aus organischem Anbau bzw. für industrielle Verwendung.



## SPECIALTY CROPS

### Riba Foods, Inc.

6 / H 89-99

3735 Arc St.  
Houston, TX 77063 • USA  
Tel: 1.713.975.7001 • Fax: 1.713.975.7036  
Email: rwall@ribafoods.com  
Web: www.ribafoods.com

For more information,  
please find us in  
the NASFT  
center-spread  
supplement

**PRODUCTS:** Seasonings & Seasoning Sauces / Snack products / Vegetable juices


**Rickmers Rice USA, Inc.**
**6 / F 100**

8905 Kingston Pike, Suite 12-292  
Knoxville, TN 37923 • USA  
Tel: 1.865.531.7443 • Fax: 1.865.531.0874  
Email: lwerner1@msn.com

*Mr. Louis Werner*
**PRODUCTS:** Rice / Rice Products

**Ricos Products Co., Inc.**
**6 / D 82**

621 South Flores • San Antonio, TX 78204 • USA  
Tel: 1.210.222.1415 • Fax: 1.210.226.6453  
Email: info@ricos.com • Web: www.ricos.com

*Ms. Michelle Proctor, Vice President International  
Mr. Enrico Falanga, International Sales Manager*
**PRODUCTS:** Snack Food Items

Ricos Products Co., Inc is displaying its complete line of snack food products suitable for the retail, foodservice and concession environment. Featured items include a variety of flavors and packaging of aseptic cheese sauces, nacho chips, jalapenos peppers, salsa sauces, pre-popped popcorn, pretzels and more. Ricos is an experienced exporter and can meet your ingredient and labeling requirement suitable for your market.


**Royal Ridge Fruits**
**6 / H 83b**

13215 Road F SW  
Royal City, WA 99351 • USA  
Tel: 1.509.346.1520 •  
Email: terry@royalridgefruits.com • Web: www.royalridgefruits.com

*Mr. Terry Dorsing*
**PRODUCTS:** Baking Agents & Basic Ingredients For Baking / Fruit Juice

**Sable & Rosenfeld**
**6 / H 89-99**

131 Avenue Rd.  
Toronto, ON M5R 2H7 • Canada  
Tel: 1.416.929.4214 • Fax: 1.416.929.6727  
Email: myra@sableandrosenfeld.com  
Web: www.sableandrosenfeld.com

For more information,  
please find us in  
the NASFT  
center-spread  
supplement

**PRODUCTS:** Antipasti / Cocktail fruit / Olives / Seasonings

**SB Global Foods, Inc.**
**6 / E 95**

1330 N. Broad Str.  
Lansdale, PA 19446 • USA  
Tel: 1.215.361.9500 • Fax: 1.215.361.9323  
Email: kbrown@sbglobalfoods.com • Web: www.sbglobalfoods.com

*Mr. Karl Crown*
**PRODUCTS:** Sauces & Dressings / Snack Foods

**SB&B Foods, Inc.**
**6 / F 82**

15681 35th Street S.E.  
P.O. Box 549  
Casselton, ND 58012 • USA  
Tel: 1.701.347.4900 • Fax: 1.701.347.4462  
Email: ssinner@sb-b.com • Web: www.sb-b.com

*Mr. Scott Sinner*
**PRODUCTS:** Grain / Organic General Provision & Staple Foods / Basic Ingredients for Baking

**Seneca Foods Corporation**
**6 / E 98**

3736 S Main St  
Marion, NY 14505 . USA  
Tel: 1.315.926.8100 . Fax: 1.315.926.1219  
Email: bdejong@senecafoods.com . Web: www.senecafoods.com

*Ms. Barbara deJong, Vice President International Sales*
*Mr. Kevin Lippis, International Sales Manager  
Mr. Per Persson, International Sales Manager*
**PRODUCTS:** Preserved & Canned Foods

**BRANDS:** PRIVATE LABEL / LIBBY'S / GREEN VALLEY / STOKLEY'S / FESTAL / TENDERSWEET / FRIDAY / SENECA

Seneca Foods Corporation processes premium quality food items in a variety of can sizes for the retail and food service markets, selling through food brokers and trading companies as well as directly to private label accounts, located in more than 50 countries worldwide.

Seneca Foods Corporation verarbeitet hochwertige Nahrungsmittel zu Dosenkonserven in verschiedenen Größen für Einzelhandel und Foodservices. Wir verkaufen über Lebensmittelgroßhändler und Handelsgesellschaften sowie direkt an Private-Label-Kunden in über 50 Ländern rund um die Welt.



**Setton Pistachio/ Setton Farms**
**6 / E 99**

85 Austin Blvd  
Commack, NY 11725 • USA  
Tel: 1.631.543.8090  
Fax: 1.631.543.8070  
Email: info@settonfarms.com  
Web: www.settonfarms.com

*Mr. Joshua Setton, CEO/President*

**PRODUCTS:** Pistachios \* Almonds \* Pecans \* Filberts \* Mixes \* Snacks \* Seeds \* Dried Fruits

**BRANDS:** SETTON FARMS

Setton Pistachio/ Setton Farms, producer of "America's Best Tasting Pistachios" offers high quality nuts, dried fruits, seeds, trail mixes, chocolates and candies. As America's second largest pistachio processor, we know firsthand the outstanding health benefits dried fruits and nuts offer. Please visit us at our booth for product information, samples and company literature. For more information visit our web site at [www.settonfarms.com](http://www.settonfarms.com) or call 1.631.543.8090.


**California Pistachios**

Product of the U.S.A.

Der Hersteller der „besten Pistazien Amerikas“, Setton Pistachio/ Setton Farms, bietet hochwertige Nüsse, getrocknete Früchte, Samen, Müslimix, Schokolade und Süßigkeiten. Als zweitgrößter Pistazienhersteller der USA, wissen wir um den außerordentlichen gesundheitlichen Nutzen von Früchten und Nüssen. An unserem Stand bekommen Sie Produktinformationen, Prospekte sowie Proben. Weitere Informationen erhalten Sie auf unserer Homepage oder telefonisch.

**NUTS • DRIED FRUITS • SEEDS • CANDIES**
**USA PAVILION HALL NO. 6**
**Booth # 99**

Over 40 years in the snack market makes Setton Farms your ideal provider of America's latest trend: Healthy Snacks! Our pistachios are associated with not only great taste and superior quality, but also innovation as seen in our very popular flavored pistachios. As America's second largest pistachio processor, we invite you to taste the Setton difference. Stop by our booth for more information.



**Setton Pistachio / Setton Farms**  
Exporter • Importer • Grower • Processor  
Roaster • Manufacturer • Packer

**CORPORATE HEADQUARTERS**  
**85 Austin Boulevard • Commack, NY 11725**  
**Phone: 631.543.8090 • Fax: 631.543.8070**  
**info@settonfarms.com • www.settonfarms.com**

**Smithfield Packing Co., Inc, The**
**10.2 / W 39a**

501 N Church St • Smithfield, VA 23430 • USA

Tel: 1.757.357.4321 • Fax: 1.757.357.1600

Email: [international@smithfield.com](mailto:international@smithfield.com)

Web: [www.smithfield.com](http://www.smithfield.com) • [www.smithfieldfoods.com](http://www.smithfieldfoods.com)

*At anuga: Mr. Joe Weber, Vice President, Fresh Meat Sales  
Tel: 1.757.357.1611 • Email: [joeweber@smithfield.com](mailto:joeweber@smithfield.com)  
Mr. Mike Skahill, Assistant Vice President, International Sales  
Tel: 1.757.365.3582 • Email: [mikeskahill@smithfield.com](mailto:mikeskahill@smithfield.com)  
Mr. Maury Talbert, International Business Manager  
Tel: 1.757.357.1320 • Email: [maurytalbert@smithfield.com](mailto:maurytalbert@smithfield.com)*

*After anuga: Mr. Mike Skahill, Asst Vice President International Sales  
Mr. Maury Talbert, International Business Manager*

**PRODUCTS:** Meat & Sausage

Smithfield Packing Co. is the World's largest vertically integrated pork company. Smithfield offers our clients a variety of fresh, frozen and further processed meat products. Smithfield Packing's East Coast locations are in close proximity to European shipping lanes, allowing for quicker order turnaround than many of our competitors.

*Smithfield Packing ist der weltweit größte vertikal integrierte Verarbeiter von Schweinefleisch. Smithfield bietet verschiedene frische, tiefgekühlte und weiterverarbeitete Fleischprodukte. Der Standort des Unternehmens an der US-Ostküste liegt in der Nachbarschaft europäischer Transportwege, was uns schnelleren Warenaumschlag als viele unserer Mitbewerber ermöglicht.*

# Smithfield®

**Snyder's of Hanover, Inc.**
**6 / D 98**

1250 York St • Hanover, PA 17331 USA

Tel: 1.717.632.4477 • Fax: 1.717.632.7207

Email: [saleservice@snyders-han.com](mailto:saleservice@snyders-han.com)

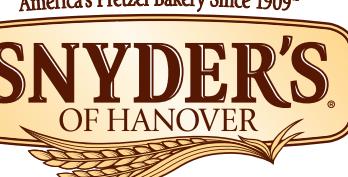
Web: [www.snydersofhanover.com](http://www.snydersofhanover.com)

*Mr. Claude O'Connor, VP Sales & Mktg  
Mr. Rodney Schnurr, Export Sales (also after ANUGA'05)*

**PRODUCTS:** Confectionary, Biscuits / Grocery Foods / Snack Foods

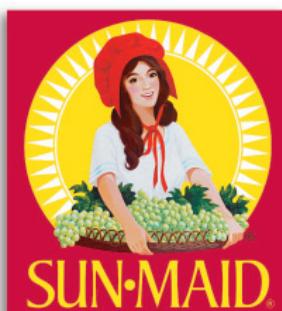
**BRANDS:** SNYDER'S OF HANOVER

The Snyder's Flavored Pretzel Pieces offer a true point of differentiation in the snack marketplace. A wide variety of authentic flavors are available: Honey Mustard & Onion, Cheddar Cheese, Buttermilk Ranch, Honey Barbeque and Jalapeno. Also introducing our new line of Pretzel Sandwiches: Cheddar Cheese and Peanut Butter.



*Die Snyder's Flavored Pretzel Pieces bieten einen echten Kontrastpunkt auf dem Snack-Markt. Es gibt eine große Auswahl an authentischen Geschmacksrichtungen: Honey Mustard & Onion, Cheddar Cheese, Buttermilk Ranch, Honey Barbeque und Jalapeno. Außerdem führen wir neue*

*Pretzel Sandwiches ein:  
Cheddar Cheese und Peanut Butter.*

<p><b>Stash Tea</b></p> <p>P.O. Box 910 Portland, OR 97207 • USA Tel: 1.503.684.4482 • Fax: 1.503.684.4424 Email: dorothy@stashtea.com</p> <p><i>At anuga:</i> Ms. Dorothy Arnold, Marketing Director Mr. Tom Lisicki, President and CEO</p> <p><i>After anuga:</i> Ms. Dorothy Arnold, Marketing Director</p> <p><b>PRODUCTS:</b> Specialty teas, honey sticks, Agave sticks / General Provisions &amp; Staple Foods / Fine Health Foods / Beverages</p> <p>Portland, Oregon, USA based Stash Tea prides itself on premium quality, all natural specialty teas. Stash offers a complete line of black, herbal, green, white and decaffeinated teas, all beautifully packaged with individually wrapped tea bags for superior freshness and flavor.</p> <p><b>You can also read about us in the NASFT center-spread supplement</b></p> 	<p><b>6 / G 96b</b></p>	<p><b>SunWest Foods, Inc.</b></p> <p>1550 Drew Avenue, Suite 150 Davis, CA 95616 • USA Tel: 1.530.758.8550 • Fax: 1.530.758.8110 Email: jesserrecarte@sunwestfoods.com</p> <p><i>Mr. Jim Errecarte, President, SunWest Foods</i> <i>Mr. John Hasbrook, VP, SunWest Foods</i> <i>Ms. Jess Errecarte, Manager, SunWest Foods</i></p> <p><b>PRODUCTS:</b> Rice</p> <p>SunWest Foods, with the latest in advanced milling technology, produces high quality rice from California. Varieties include Calrose, organic and specialty rices including Wild Rice, Aromatic Rice, Arborio, Red Rice and Black Japonica. SunNuts is a source of premium almonds, walnuts, pistachios and other nut products.</p> <p><b>SUNWEST FOODS</b></p> 	<p><b>6 / G 92a</b></p>
<p><b>Sun-Maid Growers of California</b></p> <p>13525 S Bethel Ave Kingsburg, CA 93631 • USA Tel: 1.559.896.8000 • Fax: 1.559.897.2362 Email: smaid@sunmaid.com • Web: www.sunmaid.com</p> <p><i>At anuga:</i> Mr. Barry Kriebel, President Mr. Mark Bagley, Senior VP, Sales &amp; Mktg Mr. Mike Cassidy, VP, International Sales Mr. Rick Bruno, VP, Licensed Products</p> <p><i>After anuga:</i> Mr. Mike Cassidy, VP, Intl Sales Mr. Harold Hilker, VP, Ingredient Sales Mr. Rick Bruno, VP, Licensed Products</p> <p><b>PRODUCTS:</b> Dried Fruit / Food Ingredients</p> <p>For more than 90 years, Sun-Maid has been the largest-selling brand of raisins in the world, exporting to more than 50 countries. The Sun-Maid brand is recognized as a symbol of premium quality and is the global leader for consumer-packed and high-specification industrial products.</p> 	<p><b>6 / F 98</b></p>	<p><b>Survivor Industries, Inc.</b></p> <p>4880 Adohr Lane Camarillo, CA 93012 • USA Tel: 1.805.484.6977 • Fax: 1.805.484.9906 Email: howard@survivorind.com • Web: www.survivorind.com</p> <p><i>Mr. Howard Wallace, President</i> <i>Ms. Linda Wallace, General Manager</i></p> <p><b>PRODUCTS:</b> General Provisions &amp; Staple Foods / Bread &amp; Baked Products / Food for humanitarian relief, refugee feeding, and preplacement</p> <p><b>BRANDS: MAINSTAY</b></p> <p>Survivor Industries manufactures and markets emergency support units. A major component of these units is an extraordinary food product under the name of Mainstay. This food is used for humanitarian relief as well. It is tasty, vitamin enriched and has a shelf life of five years.</p> <p><i>Survivor Industries produziert und vermarktet Nothilfspakete. Ein Teil davon ist ein herausragendes Nahrungsmittelprodukt namens Mainstay. Dieses Produkt wird unter anderem für humanitäre Hilfe eingesetzt. Es schmeckt gut, ist reich an Vitaminen und fünf Jahre haltbar.</i></p>	<p><b>6 / G 94a</b></p>

**Swift & Company**
**10.2 / X 38a**

1770 Promontory Circle • Greeley, CO 80634

Tel: 1.970.506.8000 • Fax: 1.970.506.8333

Email: cindy.hellmann@swiftbrands.com

Web: www.swiftbrands.com

**International Offices:** Taipei, Taiwan, Ray.Chen@swiftbrands.com  
 Hong Kong, Simon.Lee@swiftbrands.com  
 Tokyo, Japan, Takayoshi.Hirayama@swiftbrands.com  
 Seoul, Korea, Sungah.Park@swiftbrands.com

*Mr. Dan Halstrom, Group VP, International Division*
*Mr. Mark Gustafson, Senior VP, International Division*
**PRODUCTS:** Meat

Swift's North American Red Meats group provides quality beef and pork products to grocery store chains, independent grocery stores, foodservice operators and restaurant owners both in the United States and abroad.



Swifts North American Red Meats  
 Konzern liefert hochwertige Rind- und Schweinefleischprodukte an Supermarktketten, Lebensmittelhändler, Gastronomiezelieferrer und Restaurantbesitzer in den USA und im Ausland.

## Swift & Company®

**Taylor Bros. Farms**
**6 / G 96a**

182 Wilkie Ave • Yuba City, CA 95991 • USA

Tel: 1.530.671.1505 • Fax: 1.530.751.1514

E-mail: rtaylor@succeed.net

**International Office:** Taylor Prune Sp.zo.o.  
 ul. Magazynowa 13 • 86-300 Grudziadz • Poland  
 Tel: 48.56.641.1825 • Fax: 48.56.641.1827  
 E-mail: taylorprune@hot.pl

*At anuga:* *Mr. Richard Taylor, President/Sales*  
*Mr. Ryszard Cendrowicz, Poland Sales*

*After anuga:* *Mr. Richard Taylor, President/Sales*

**PRODUCTS:** Dried Prunes (Ashlock Pitted, Elloit Pitted, Diced Prunes, Whole Prunes, Prune Paste, Prunes Concentrate.)

Taylor Bros. Farms/Taylor Prune present premium prune products to Europe. We grow and produce a naturally sweet, wholesome, versatile fruit. Family owned and operated since 1916. With our facility and bonded warehouse in Poland, we meet your market needs. We process to order and deliver in pallet-sized lots.

Taylor Bros Farms/Taylor Prune stellt seine Pflaumenprodukte in Europa vor. Wir produzieren natürlich süße, gesunde und vielseitige Früchte. Seit 1916 erfüllen wir mit unserer Anlage und unserem Zollspeicher in Polen Ihre Bedürfnisse. Sie können sich Produkte beliebig zusammenstellen. Wir liefern in Paletten.

**The Food Institute Report**
**6 / H 89-99**

1 Broadway, 2nd Floor

Elmwood Park, NJ 07407 • USA

Tel: 1.201.791.5570 • Fax: 1.201.791.5222

Email: csloan@foodinstitute.com

Web: www.foodinstitute.com

For more information,  
 please find us in  
 the NASFT  
 center-spread  
 supplement


**PRODUCTS:** Associations/Organizations / Publishing

**Tortillas De Casa**
**6 / E-91**

5500 Bucknell Dr. • Atlanta, GA 30336 • USA

Tel: 1.770.985.2172 • Fax: 1.770.985.5072

Email: act1@mindspring.com

*Mr. Tom Cioffi*
**PRODUCTS:** Baked Goods / Snack Foods

**TWF America, Inc.**
**6 / D 99**

Export Worldwide: T.W.F./Traditional World Foods

B.P. 154 • 44-48 Avenue de la Marne

F-59444 Wasquehal Cedex • France

Tel: 33.3.20.76.95.95 • Fax: 33.3.20.24.95.11

Email: alainmoron@twf-foods.com • Web: www.twf-foods.com

*Mr. Emmanuel De Lajartre, Export Sales Director*
*Mr. Antoine Moron, Export Sales Manager*
*Mr. Alain Moron, President & CEO*
**PRODUCTS:** Fresh frozen fruit juices from Florida

**BRANDS:** FLORIDELLA, ORIGINAL BREAKFAST JUICE™

FLORIDELLA is the best juice in the world, 100% pure, not from concentrate and non pasteurized. No water, sugar or preservatives added. Mature oranges and pink grapefruits from Florida are freshly squeezed just after picking in the groves and bottled with fresh pulp. FLORIDELLA is available for Hotels (breakfast, receptions, bars) and for frozen food retailers and home food deliveries.

FLORIDELLA ist der beste Fruchtsaft der Welt. 100% direkt gepresster Saft, ohne Zusatz von Wasser, Zucker oder Konservierungsstoffen. Reife Orangen und rosa Grapefruit aus Florida werden direkt nach der Ernte vor Ort gepresst und mit frischem Fruchtfleisch abgefüllt. FLORIDELLA ist ideal für Hotels und Restaurants (Frühstücks- und Barservice, Empfänge), sowie TK-Heimservice.

**Tyson Foods, Inc.**
**10.2 / X 31**

2210 W. Oaklawn • Springdale, AR 72762 • USA

Tel: 1 479 290 3396 • Fax: 1 479 290 4540

Web: www.tysonfoodsinc.com

**International Offices:** See website for details

*Mr. Roel Andriessen, Senior VP, Int'l • Mr. Butch Wilson, VP Intl • Mr. Scott Sanem, Mngr. Dir., REMA & Mexico • Mr. Bill Teeter, Dir., Global Accounts • London Service Center: Mr. Paul Garnham, Managing Director; Ms. Margaret Smedley, Sls. Manager; Mr. Brian Sykes, Export Specialist • Moscow Service Center: Marina Dakhnova, Managing Director • Dubai Service Center: Zahi Chihab, Managing Director*

**PRODUCTS:** Meat & Sausage / Poultry

From its simple beginnings in 1931, Tyson Foods has become the world's largest processor and marketer of chicken, beef and pork. Since 1987, our international business has grown to include valued customers in more than 80 countries. We began by simply exporting commodity products. While we still provide high-quality commodity products, many of our international products are specialty and prepared items tailored to local market needs.

Seit unseren Anfängen im Jahre 1931 ist Tyson Foods der größte Vertreiber und Verkäufer von Hühner-, Rind- und Schweinefleisch geworden. Seit 1987 wächst unser internationales Geschäft und weist Kunden aus über 80 Ländern auf. Anfangs exportierten wir lediglich Produktwaren. Heute exportieren wir nicht nur hochwertige Waren, sondern gerade für den internationalen Markt auf die Bedürfnisse des jeweiligen Zielmarktes zugeschnittene Spezialprodukte.



<b>U.S. Department of Agriculture, Foreign Agricultural Service</b>	<b>6 / C 101</b>	<b>United States Department of Agriculture / Livestock</b>	<b>10.2 / X 20b</b>
<p>American Embassy Berlin • Clayallee 170 D-14195 Berlin • Germany Tel: 49.30.8305.1158 • Fax: 49.30.8431.1935 Emails: christel.wagner@usda.gov • sharon.cook@usda.gov</p> <p><i>Ms. Christel Wagner, Office of Agricultural Affairs, American Embassy Ms. Sharon Cook, Trade Show Office, Foreign Agricultural Service</i></p>	<p><b>6 / G 101</b></p> <p>70 East Robbins Rd Grapeview, WA 98546 • USA Tel: 1.360.277.0111 • Fax: 1.360.233.0621 Email: info@usdrybeans.com • Web: www.usdrybeans.com</p> <p><i>Mr. Randy Duckworth</i></p> <p><b>PRODUCTS:</b> Associations/Organizations / Dry Beans</p>	<p>Agriculture Marketing Service • Livestock and Seed Program 1400 Independence Ave, SW • STOP 0254, Rm 2092-S Washington, DC 20250-0254 • USA Tel: 1.202.720.5705 • Fax: 1.202.720.3499 Email: Justin.Ransom@USDA.gov • Web: www.ams.usda.gov/lsg/</p> <p><i>Mr. Bill T. Hawks, Under Secretary, Marketing &amp; Regulatory Programs, USDA Mr. Barry L. Carpenter, Deputy Administr., Livestock &amp; Seed Program, USDA Dr. Justin R. Ransom, Marketing Specialist, Livestock &amp; Seed Program, USDA</i></p> <p><b>PRODUCTS:</b> Federal Government / Meat Grading / Standards Development / Auditing / Market News Reporting</p> <p>The objective of the Livestock and Seed Program is to provide timely, high-quality, unbiased service that facilitates marketing and distribution of agricultural commodities. These services include application of meat grades, development of domestic and international standards, real-time market news reporting, and audit programs that ensure the validity of marketing claims.</p>	<p><i>Ziel des Livestock &amp; Seed Program ist die termingerechte Bereitstellung von hochwertigem, autonomem Service zur Vermarktungs- und Verkaufsförderung von Landwirtschaftsprodukten. Dazu gehören die Bewertung von Fleischqualität, Festsetzung von inländischen und internationalen Richtlinien, direkte Marktberichterstattung und Markqualitätsprüfungen.</i></p>
<b>US Dry Bean Council, Inc.</b>	<b>6 / G 101</b>	<b>US Soy</b>	<b>6 / F 99</b>
<p>1050 17th Str., Suite 2200 • Denver, CO 80265 • USA Tel: 1.303.623.6328 • Fax: 1.303.623.0297 Email: tconnolly@usmef.org • Web: www.usmef.org</p> <p><b>European office:</b> U.S. Meat Export Federation 18 St. Mary's Street • Wallingford, Oxfordshire OX10 0EW • UK Tel: 44.1491.833776 • Fax: 44.1491.833747</p> <p><b>PRODUCTS:</b> Associations/Organizations</p> <p>USMEF is the most vertically integrated trade association in the meat and livestock industry. USMEF's stakeholders include meat packers, processors, purveyors, traders, agribusiness companies, farm organizations, beef producers, pork producers, lamb producers, feed grain producers, and oilseed producers.</p>	<p><b>10.2 / W 29</b></p> <p>USMEF ist der größte Handelsverband in der Fleisch- und Viehbranche. Mitglieder sind etwa Hersteller, Verpacker, Verarbeiter, Zulieferer und Händler von Rind-, Schweine- und Lammfleisch, landwirtschaftliche Unternehmen und Organisationen, Tierfutterproduzenten und Ölsamenhersteller.</p>	<p>2808 Thomason Drive Mattoon, IL 61938 • USA Tel: 1.217.235.1020 • Fax: 1.217.235.1006 Email: info@ussoy.com • Web: www.usssoy.com</p> <p><i>Mr. James W. Skiff, President</i></p> <p><b>PRODUCTS:</b> Associations/Organizations / Soy Products / Milled Products / Baking Ingredients / Snack Foods / Organic Products</p> <p>US Soy is a complete non-GMO, food grade soybean operation. It provides the food industry with soy based ingredients from raw whole soybeans to further processed soy ingredients such as soy flour, soy oil &amp; roasted soy nuts. Our variety identity preserved system provides non-GMO verification from seed to finished product.</p>	<p><i>US Soy ist ein Unternehmen für nicht genetisch modifizierte Sojabohnen in Speisequalität. Wir beliefern die Nahrungsmittelindustrie mit Soja-Grundprodukten von ganzen Sojabohnen bis hin zu weiterverarbeiteten Produkten wie Sojamehl, Sojööl und gerösteten Sojabohnen. Unser Varietätenidentitätssystem prüft auf Genmanipulationsfreiheit von der Aussaat bis zum Endprodukt.</i></p>
<b>Unilever</b>	<b>6 / D 80</b>	<b>USA Dry Pea &amp; Lentil Council</b>	<b>6 / G 103</b>
<p>800 Sylvan Ave • Mailcode A-105 Englewood Cliffs, NJ 07632 • USA Tel: 1.201.894.7540 • Fax: 1.201.871.8228 Email: veronica.sarangaya@unilever.com • Web: www.unilever.com</p> <p><i>Ms. Veronica Sarangaya</i></p> <p><b>PRODUCTS:</b> Condiments / Sauces &amp; Dressings / Seasonings / Teas</p>	<p><b>2780 W. Pullman Road Moscow, ID 83843-4024 Tel: 1.208.882.3023 ext. 8 • Fax: 1.208.882.6406 Email: pulse@pea-lentil.com • Web: www.pea-lentil.com</b></p> <p><i>Ms. Johanna Stobbs</i></p> <p><b>PRODUCTS:</b> Associations/Organizations / Pulses, Legumes</p>		

**USA Poultry & Egg Export Council**
**10.2 / X 28**

2300 W Park Place Blvd, Suite 100  
 Stone Mountain, GA 30087 • USA  
 Tel: 1.770.413.0006 • Fax: 1.770.413.0007  
 Email: [usapeec@usapeec.org](mailto:usapeec@usapeec.org) • Web: [www.usapeec.org](http://www.usapeec.org)

*Mr. Jim Summer, President  
 Ms. Jean Murphy, Director, Europe/Russia/CIS/Africa Promotions  
 Ms. Lisa Lindblad, Consultant, Europe*

**PRODUCTS:** Associations/Organizations / Poultry & Poultry Products
 

The USA Poultry & Egg Export Council is a non-profit trade association that promotes the sale of U.S. poultry and eggs to all foreign markets. Headquartered in Stone Mountain, GA, the Council also has offices in Mexico City, Monterrey, Singapore, Hong Kong, Moscow, Beijing and Shanghai; and consultants in Japan, Europe, Korea, South Africa, Central Asia, and the Middle East.



*USA Poultry & Egg Export Council ist ein gemeinnütziger Handelsverband für die Absatzförderung von US-Geflügel- und Eierprodukten auf Auslandsmärkten. Der Council mit Sitz in Stone Mountain, GA, betreibt Büros in Mexico City, Monterrey, Singapur, Hongkong, Moskau, Beijing und Schanghai und hat Vertretungen in*

*Japan, Europa, Korea, Südafrika und im Nahen Osten.*

**USA Rice Federation**
**6 / F-102**

Wichmannstr. 4, Haus 5 Sued  
 D-22607 Hamburg • Germany  
 Tel: 49.40.4503.8660 • Fax: 49.40.4503.8666  
 Email: [customer@usarice.com](mailto:customer@usarice.com) • Web: [www.usarice.de](http://www.usarice.de)

*Hartwig Schmidt, Regional Director, International Market Development*

**PRODUCTS:** Associations/Organizations / Rice
 
**Weaver Popcorn Company, Inc.**
**6 / D 101**

9850 Westpoint Drive, Suite 100  
 Indianapolis, IN 46256 • USA  
 Tel: 1.317.915.4066 • Fax: 1.317.915.4088  
 Email: [international@popweaver.com](mailto:international@popweaver.com) • Web: [www.popweaver.com](http://www.popweaver.com)

*Mr. Mike Weaver, President and CEO  
 Ms. Elizabeth Weaver, Sales Manager, Western Europe  
 Mr. Tom Mathews, Sales Manager, Asia/Middle East  
 Mr. Matthew Kennedy, Sales Manager, Central/Eastern Europe*

**PRODUCTS:** Bulk Popcorn  
 Caramel Corn/Toffee
 

/ Microwave Popcorn /  
 Popcorn


**Wild Rice Exchange, Inc., The**
**6 / G 82c**

411 N. Pioneer Ave. • Woodland, CA 95776 • USA  
 Tel: 1.530.669.0150 • Fax: 1.530.668.9317  
 Email: [thewildriceexch@aol.com](mailto:thewildriceexch@aol.com)

*Mr. Carlos Zambello, Director*

*Mr. Christian Vaughn, Export Mgr*

**PRODUCTS:** Grocery Foods / Organic Products / Rice
 
**BRANDS:** GOURMET VALLEY FOODS
 

The Wild Rice Exchange, Inc. provides Wild Rice and premium rices to industrial, retail and food serves markets throughout the world. Driven to provide superior service, we work closely with every client, offering technical support for research and development, devising proprietary formulas for new products, or creating custom blends.



*Die Wild Rice Exchange, Inc., liefert weltweit erstklassigen Reis an den Einzel- und Großhandel und den Gastronomiemarkt. Um besten Service zu liefern, arbeiten wir eng mit jedem unserer Kunden*

*zusammen, bieten technischen Support für Forschungs- und Entwicklungsprojekte, stellen geschützte Formeln für neue Produkte oder Spezialmischungen her.*

**Western United States Agricultural Trade Association (WUSATA)**
**6 / G 80b**

4601 N.E. 47th Ave, Suite 200 • Vancouver, WA 98660 • USA  
 Tel: 1.360.693.3373 • Fax: 1.360.693.3464  
 Email: [info@wusata.org](mailto:info@wusata.org) • Web: [www.wusata.org](http://www.wusata.org)

*Ms. Alexa Hamilton, Branded Program Manager*

*Mr. Andy Anderson, Executive Director*

*Mr. James Ditmore, Project Manager*

**PRODUCTS:** General Provisions & Staple Foods / Fine Health Foods / Canned Foods, Spices / Frozen Foods & Ice Cream Products / Beverages / Fresh Fruit & Vegetables / Trade Literature / Organizations
 

Representing the Western United States region this year will be an interesting array of 20 exhibitors with everything from dried fruits and nuts to frozen beverages and snack foods and much, much more. In addition, menu items will be presented by a regional chef at the "Sunset Grill" part of the pavilion, showcasing ingredients and cuisine from the Western United States.

*In diesem Jahr werden 20 interessante Aussteller den Westen der USA vertreten mit Produkten von getrockneten Früchten und Nüssen bis hin zu gefrorenen Getränken, Snacks und vielem mehr. Zudem werden Gerichte von regionalen Köchen am "Sunset Grill" im Pavillon vorgestellt. Dort werden Zutaten und Gerichte aus dem Westen der USA präsentiert.*

**ZAS International, Inc.**
**6 / G 84a**

3685 Mt. Diablo Blvd • Lafayette, CA 94549 • USA  
 Tel: 1.925.283.1200 • Fax: 1.925.283.1213  
 Email: [zas@zasint.com](mailto:zas@zasint.com) • Web: [zasint.com](http://zasint.com)

*Mr. Ziyad Sulyman*

**PRODUCTS:** Canned fruit & pulps / Eggs and egg products / Mayonnaise / Mustard / Seasonings / Soups & Stocks / Tomato paste, concentrate and puree / Vegetables preserves.

# • • • PRODUCT INDEX • PRODUCT INDEX • PRODUCT INDEX • • •

A	
<b>Almonds</b>	
H.P.Schmid / Organic Planet .....	33
Hilltop Ranch, Inc.....	33
Liberty Gold Fruit Co. ....	34
Primex International Trading Corp. ....	42
Setton Pistachio/Setton Farms .....	44
<b>Associations &amp; Organizations</b>	
American Frozen Food Institute .....	18
California Raisin Administrative Committee .....	22
Cherry Central Inc.....	22
Cherry Growers Inc.....	22
Cherry Marketing Institute .....	22
Florida Department of Agriculture & Consumer Services .....	29
Food Export USA - Northeast/ MIATCO (Mid-America International Agri-Trade Council) ....	30
Georgia Dept. of Agriculture .....	30
Illinois Dept. of Agriculture .....	33
MIATCO (Mid-America International Agri-Trade Council) .....	36
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
North Carolina Dept. of Agriculture .....	41
The Food Institute Report .....	46
U.S. Meat Export Federation (USMEF) .....	47
United States Department of Agriculture / Livestock .....	47
USA Dry Pea & Lentil Council .....	47
USA Poultry & Egg Export Council .....	48
USA Rice Federation .....	48
US Dry Bean Council, Inc.....	47
US Soy47	
Western United States Agricultural Trade Association (WUSATA) .....	48
B	
<b>Basic Ingredients for Baking</b>	
Atwater Foods LLC .....	19
Burnette Foods Inc.....	22
Cherry Central Inc.....	22
Cherry Growers Inc.....	22
Cherry Marketing Institute .....	22
Dakota Pride Cooperative .....	24
Fillo Factory,The .....	29
H.P.Schmid / Organic Planet .....	33
Honee Bear Canning Company .....	33
Primex International Trading Corp. ....	42
Royal Ridge Fruits .....	43
SB&B Foods, Inc.....	43
US Soy47	
<b>Beans &amp; Dry Beans</b>	
Crown Products, Inc.....	24
Morrison Farms .....	38
Nebraska Bean, Inc.....	40
US Dry Bean Council, Inc.....	47

C	
<b>Beverages</b>	
Aloe Laboratories, Inc.....	18
American Fine Foods.....	18
American Food Service .....	18
Caffe D'Amore .....	22
Global Export .....	31
International American Supermarkets Corp.....	33
Maui Beverages .....	36
Mont Blanc Gourmet .....	38
Nantucket Offshore .....	39
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
Stash Tea .....	45
Western United States Agricultural Trade Association (WUSATA) .....	48
<b>Breads &amp; Baked Products</b>	
Baycliff Company, Inc.....	20
Global Export .....	31
Kontos Foods, Inc .....	34
Nonnis Food Company .....	40
Red River Commodity .....	42
Survivor Industries, Inc.....	45
Tortillas De Casa.....	46
<b>Breath Mints</b>	
Before and After Candy, LLC .....	21
D	
<b>Canned &amp; Packaged Goods</b>	
American Roland Food Corp.....	19
Atwater Foods LLC .....	19
Birds Eye Foods Inc.....	21
Bruce Foods Corporation .....	22
Burnette Foods Inc.....	22
Cherry Central Inc.....	22
Cherry Growers Inc.....	22
Cherry Marketing Institute .....	22
Chihade International Inc.....	23
Global Export .....	31
Groceries USA .....	32
Honee Bear Canning Company .....	33
International American Supermarkets Corp.....	33
Liberty Gold Fruit Co. ....	34
LP International, Inc.....	35
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
Seneca Foods Corporation .....	43
Western United States Agricultural Trade Association (WUSATA) .....	48
<b>Cheese &amp; Cheese Products</b>	
Bay Valley Foods, LLC.....	20
International Custom Products, Inc.....	33
Pecoraro Dairy Products, Inc.....	41
ZAS International, Inc.....	48
<b>Chili</b>	
Birds Eye Foods Inc.....	21
<b>Chocolate &amp; Candy</b>	
Before and After Candy, LLC .....	21
Chocolates El Rey Inc.....	23
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
<b>Cocktail Mixes</b>	
Lt. Blender's Frozen Concoctions .....	35
<b>Coffee &amp; Tea</b>	
Stash Tea .....	45
Unilever .....	47
<b>Condiments</b>	
American Fine Foods.....	18
Birds Eye Foods Inc.....	21
Coupla Guys Foods .....	23
Crown Products, Inc.....	24
Dave's Gourmet Inc. ....	24
International Custom Products, Inc.....	33
Liberty Gold Fruit Co. ....	34
Lincoln Snacks-Poppycock Brand .....	35
Magic Seasoning Blends, Inc.....	17, 35
Mooney Farms .....	38
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
Old Fashioned Foods, Inc.....	41
Rao's Specialty Foods .....	42
Sable & Rosenfeld.....	43
Unilever .....	47
ZAS International, Inc.....	48
<b>Confectionery, Biscuits &amp; Pastry</b>	
American Food Service .....	18
Groceries USA .....	32
International American Supermarkets Corp.....	33
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
Primex International Trading Corp. ....	42
<b>Creaming Agents</b>	
Bay Valley Foods, LLC.....	20
Crown Products, Inc.....	24
<b>Dairy Products, Eggs</b>	
Atkins International Foods.....	19
Boston Agrex .....	21
Eli's Cheesecake Co.....	29
Groceries USA .....	32
Old Fashioned Foods, Inc. ....	41
Pilgrim's Pride .....	41
ZAS International, Inc.....	48
<b>Delicatessen</b>	
American Food Service .....	18
Eli's Cheesecake Co.....	29
Fillo Factory,The .....	29
Maui Beverages .....	36
Western United States Agricultural Trade Association (WUSATA) .....	48



# • • • PRODUCT INDEX • PRODUCT INDEX • PRODUCT INDEX • • •

## Dried Fruits

Atwater Foods LLC .....	19
California Raisin Administrative Committee .....	22
Cherry Central Inc.....	22
Cherry Growers Inc.....	22
Cherry Marketing Institute .....	22
CropSource International, LLC .....	24
FoodSource, Inc.....	30
Graceland Fruit .....	32
H.P.Schmid / Organic Planet .....	33
Liberty Gold Fruit Co. .....	34
Mariani Packing Company .....	35
Primex International Trading Corp. ....	42
Setton Pistachio/Setton Farms .....	44
Sun-Maid Growers of California .....	45
Taylor Bros. Farms .....	46

## Dried Vegetables

Graceland Fruit .....	32
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39

## F

## Fine Health Foods

Aloe Laboratories, Inc.....	18
Argo Century Inc.....	19
Baycliff Company, Inc.....	20
CHS Inc.....	23
Global Export.....	31
Morrison Farms.....	38
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
Nebraska Bean, Inc.....	40
Nebraska Popcorn, Inc.....	40
Primex International Trading Corp. ....	42
Red River Commodity .....	42
Stash Tea .....	45
Western United States Agricultural Trade Association (WUSATA) .....	48

## Fish, Shellfish & Seafood

AJC International Inc.....	18
Boston Agrex .....	21
Interra International, Inc.....	34
Meat Team Ltd.....	36
Mirasco Inc.....	36

## Foil & Plastic Products

Global Export.....	31
--------------------	----

## Food for Humanitarian Relief

Survivor Industries, Inc.....	45
-------------------------------	----

## Frozen Foods & Products

Atkins International Foods.....	19
Atwater Foods LLC .....	19
Azteca Foods Inc.....	20
Birds Eye Foods Inc.....	21
Boston Agrex .....	21
Cherry Central Inc.....	22
Cherry Growers Inc.....	22

Cherry Marketing Institute .....	22
Creekstone Farms Premium Black Angus Beef .....	23

Eli's Cheesecake Co.....	29
--------------------------	----

Frozsun Food Inc.....	30
-----------------------	----

Grove Services, Inc.....	32
--------------------------	----

Honee Bear Canning Company .....	33
----------------------------------	----

National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
--	----

Pilgrim's Pride.....	41
----------------------	----

TWF America, Inc.....	46
-----------------------	----

Western United States Agricultural Trade Association (WUSATA) .....	48
--	----

## G

## General Provisions & Grocery Foods

American Food Service .....	18
Argo Century Inc.....	19
Baycliff Company, Inc.....	20
Boston Agrex .....	21
Far West Rice, Inc.....	29
Global Export.....	31
Groceries USA .....	32
H.P.Schmid / Organic Planet .....	33
LP International, Inc.....	35
Morrison Farms.....	38
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
Nebraska Bean, Inc.....	40
Nebraska Popcorn, Inc.....	40
Rao's Specialty Foods .....	42
Red River Commodity .....	42
SB&B Foods, Inc.....	43
Snyder's of Hanover, Inc.....	44
Stash Tea .....	45
Survivor Industries, Inc.....	45
Western United States Agricultural Trade Association (WUSATA) .....	48
Wild Rice Exchange, Inc., The .....	48

## Gifts

Ford's Gourmet Foods .....	30
----------------------------	----

## J

## Jams & Preserves

Dave's Gourmet Inc .....	24
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
Seneca Foods Corporation .....	43
ZAS International, Inc.....	48

## Juices

Aloe Laboratories, Inc.....	18
Atwater Foods LLC .....	19
Burnette Foods Inc.....	22
Cherry Central Inc.....	22
Cherry Growers Inc.....	22
Cherry Marketing Institute .....	22
Dave's Gourmet Inc.....	24

Honee Bear Canning Company .....	33
----------------------------------	----

Mrs. Clarks Foods, L.C.....	39
-----------------------------	----

Riba Foods, Inc.....	42
----------------------	----

Royal Ridge Fruits.....	43
-------------------------	----

TWF America, Inc.....	46
-----------------------	----

## M

## Maple Syrup

Moosewood Hollow, LLC .....	38
-----------------------------	----

## Meat & Sausage

AJC International Inc.....	18
Bay World, Ltd.....	20
Beltex Corporation.....	21
Boston Agrex .....	21
Creekstone Farms Premium Black Angus Beef .....	23
Globex International, Inc.....	31
Grove Services, Inc.....	32
Interra International, Inc.....	34
Jack Link's Beef Jerky .....	34
Meat Team Ltd.....	36
MIG International Group, Inc.....	36
Mirasco Inc.....	36
Morgan Davis International Company .....	38
Poore Brothers, Inc.....	42
Smithfield Packing Co., Inc, The .....	44
Swift & Company .....	46
Tyson Foods, Inc.....	46

## N

## Natural Foods

Chef Paul Prudhomme's .....	37
-----------------------------	----

## Nuts & Peanuts

CropSource International, LLC .....	24
FoodSource, Inc.....	30
Ford's Gourmet Foods .....	30
Groceries USA .....	32
H.P.Schmid / Organic Planet .....	33
Primex International Trading Corp. ....	42
Setton Pistachio/Setton Farms .....	44

## O

## Organic Products

Aloe Laboratories, Inc.....	18
Chihade International Inc.....	23
Groceries USA .....	32
SB&B Foods, Inc.....	43
US Soy47 .....	
Wild Rice Exchange, Inc., The .....	48

## P

## Personal & Baby Care Products

Global Export.....	31
--------------------	----

## Pet Food

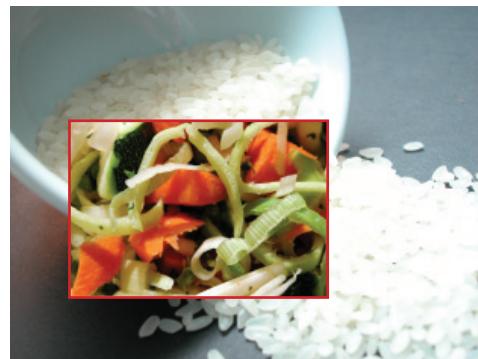
Pilgrim's Pride.....	41
----------------------	----

## Pistachios

• • • PRODUCT INDEX • PRODUCT INDEX • PRODUCT INDEX • • •

H.P.Schmid / Organic Planet .....	33	SunWest Foods, Inc. ....	45	Prairie Foods, Inc. ....	42
Nichols Farms .....	40	USA Rice Federation .....	48	Primex International Trading Corp. ....	42
Primex International Trading Corp. ....	42	Wild Rice Exchange, Inc., The .....	48	Riba Foods, Inc. ....	42
Setton Pistachio/Setton Farms .....	44			Ricos Products Co., Inc. ....	43
<b>Popcorn</b>		S		SB Global Foods, Inc. ....	43
American Popcorn Company.....	18	<b>Sauces, Dressings &amp; Marinades</b>		Setton Pistachio/Setton Farms .....	44
Crown Products, Inc.....	24	American Fine Foods.....	18	Snyder's of Hanover, Inc. ....	44
Groceries USA .....	32	American Food Service .....	18	Tortillas De Casa.....	46
International American Supermarkets Corp. ....	33	Argo Century Inc. ....	19	US Soy47	
Morrison Farms.....	38	Azteca Foods Inc. ....	20	<b>Soups &amp; Stocks</b>	
Nebraska Popcorn, Inc.....	40	Birds Eye Foods Inc. ....	21	ZAS International, Inc. ....	48
Weaver Popcorn Company, Inc. ....	48	Bruce Foods Corporation .....	22	<b>Soy Products</b>	
<b>Pork</b>		Chihade International Inc. ....	23	US Soy47	
AJC International Inc.....	18	Coupla Guys Foods. ....	23	<b>Specialty Foods</b>	
Farmland Foods .....	29	Ford's Gourmet Foods .....	30	American Roland Food Corp. ....	19
<b>Poultry</b>		Groceries USA .....	32	<b>Spices &amp; Herbs</b>	
AJC International Inc.....	18	International American Supermarkets Corp. ....	33	American Fine Foods.....	18
Beltex Corporation.....	21	International Custom Products, Inc. ....	33	Baycliff Company, Inc. ....	20
Boston Agrex .....	21	Jake's Barbeque Sauce & Seasonings Co. ....	34	Bruce Foods Corporation .....	22
Globex International, Inc. ....	31	Magic Seasoning Blends, Inc. ....	35	Chihade International Inc. ....	23
Gold Kist Inc.....	31	Maui Beverages.....	36	Dave's Gourmet Inc. ....	24
Grove Services, Inc.....	32	Mooney Farms.....	38	Global Export.....	31
Interra International, Inc. ....	34	Mrs. Clarks Foods, L.C. ....	39	International American Supermarkets Corp. ....	33
Jennie-O Turkey Store .....	34	Nantucket Offshore .....	39	LP International, Inc. ....	35
Meat Team Ltd.....	36	National Association for the Specialty Food Trade, Inc. (NASFT) .....	39	Magic Seasoning Blends, Inc. ....	35
MIG International Group, Inc. ....	36	Rao's Specialty Foods .....	42	Nantucket Offshore .....	39
Mirasco Inc.....	36	Riba Foods, Inc. ....	42	Nirmala's Kitchen, Inc. ....	40
Pilgrim's Pride .....	41	SB Global Foods, Inc. ....	43	<b>Spreads</b>	
Tyson Foods, Inc. ....	46	Unilever.....	47	Baycliff Company, Inc. ....	20
USA Poultry & Egg Export Council.....	48			Global Export.....	31
<b>Publications &amp; Promotional Materials</b>		<b>Seasonings</b>		National Association for the Specialty Food Trade, Inc. (NASFT) .....	39
American Food & Ag Exporter .....	18	Azteca Foods Inc. ....	20	<b>Sugar Substitutes</b>	
Florida Department of Agriculture & Consumer Services.....	29	Crown Products, Inc. ....	24	Cumberland Packing Corp. ....	24
National Association for the Specialty Food Trade, Inc. (NASFT) .....	39	Dave's Gourmet Inc. ....	24		
The Food Institute Report.....	46	International American Supermarkets Corp. ....	33	<b>V</b>	
United States Department of Agriculture / Livestock	47	Jake's Barbeque Sauce & Seasonings Co. ....	34	<b>Vegetables &amp; Fruits</b>	
Western United States Agricultural Trade Association (WUSATA) .....	48	Magic Seasoning Blends, Inc. ....	35	AJC International Inc. ....	18
<b>Pulses, Grains &amp; Seeds</b>		Nirmala's Kitchen, Inc. ....	40	Birds Eye Foods Inc. ....	21
CHS Inc.....	23	Riba Foods, Inc. ....	42	Frozsun Food Inc. ....	30
Crown Products, Inc.....	24	Sable & Rosenfeld..	43	Graceland Fruit .....	32
H.P.Schmid / Organic Planet .....	33	Unilever.....	47	Honee Bear Canning Company .....	33
Nirmala's Kitchen, Inc. ....	40	ZAS International, Inc. ....	48	Western United States Agricultural Trade Association (WUSATA) .....	48
SB&B Foods, Inc.....	43				
Setton Pistachio/Setton Farms .....	44				
USA Dry Pea & Lentil Council .....	47				
<b>R</b>					
<b>Rice &amp; Rice Products</b>					
American Rice, Inc.....	19				
Far West Rice, Inc.....	29				
Gulf Pacific Rice Co., Inc. ....	32				
Nirmala's Kitchen, Inc. ....	40				
Rickmers Rice USA, Inc. ....	43				





## • • • BRAND INDEX • • • BRAND INDEX • • • BRAND INDEX • • •

Abu Bint Golden Chopstick / Adolphus.....	American Rice, Inc.	La Preferida .....	LP International, Inc.
American Food & Ag Exporter.....	NASFT	LIBBY'S .....	Seneca Foods Corporation
American Maid .....	American Food Service	Little Becky .....	International American Supermarkets Corp
Amerifoods .....	AJC International Inc.	Louisiana Gold / Louisiana	Bruce Foods Corporation
amin farms .....	Primex International Trading Corp.	Magic Chef .....	International American Supermarkets Corp
Bernsteins / Birds Eye .....	Birds Eye Foods Inc.	Mainstay .....	Survivor Industries, Inc.
Blue Ribbon / Blue Ribbon Golden .....	American Rice, Inc.	Marshmallow Fluff.....	Groceries USA
Bone Suckin' Mustard / Bone Suckin'Sauce .....	Ford's Gourmet Foods	McKenzie .....	Birds Eye Foods Inc.
Bosco Syrups.....	Groceries USA	Mexene .....	Bruce Foods Corporation
Brooks .....	Birds Eye Foods Inc.	Mississippi Belle .....	International American Supermarkets Corp
Bruce's .....	Bruce Foods Corporation	Mity fresh .....	AJC International Inc.
Bulliards .....	International American Supermarkets Corp	Mooney Farms .....	National Association for the Specialty Food Trade, Inc. (NASFT)
Butter Buds .....	Cumberland Packing Corp.	Moosewood Hollow, LLC .....	National Association for the Specialty Food Trade, Inc. (NASFT)
Cajun Injector / Cajun King.....	Bruce Foods Corporation	Munch King Snacks & Chips.....	Chihade International Inc.
Campbells .....	International American Supermarkets Corp	Nalley's.....	Birds Eye Foods Inc.
Canadain Splash .....	American Food Service	Newmans Own .....	International American Supermarkets Corp
Casa Fiesta .....	Bruce Foods Corporation	Nirmala's Kitchen, Inc. ....	National Association for the Specialty Food Trade, Inc. (NASFT)
Chef Paul Prudhomme's Magic Seasoning Blends .....	NASFT	Nu Salt.....	Cumberland Packing Corp.
Chef Paul Prudhomme's Magic Seasoning Blends.....	Magic Seasoning Blends, Inc.	Old Fashioned Foods / Peanotz .....	Groceries USA
Chef West .....	ZAS International, Inc.	Pepperidge Farm .....	International American Supermarkets Corp
Chill Ripe .....	Birds Eye Foods Inc.	Pierce Chicken / Pilgrim's Pride .....	Pilgrim's Pride
Chocolates El Rey, Inc. ....	National Association for the Specialty Food Trade, Inc. (NASFT)	Prairie Foods, Inc. ....	National Association for the Specialty Food Trade, Inc. (NASFT)
Comet .....	American Rice, Inc.	Primex farms.....	Primex International Trading Corp.
Comstock .....	Birds Eye Foods Inc.	Private Label .....	Bay Valley Foods, LLC / Birds Eye Foods Inc / Seneca Foods Corporation.
Coupla Guys Foods.....	National Association for the Specialty Food Trade, Inc. (NASFT)	Rao's Specialty Foods .....	National Association for the Specialty Food Trade, Inc. (NASFT)
Cremora.....	Bay Valley Foods, LLC	Red River .....	Red River Commodities
Crown.....	Crown Products, Inc.	Riba Foods, Inc. ....	National Association for the Specialty Food Trade, Inc. (NASFT)
Dave's Gourmet, Inc. ....	National Association for the Specialty Food Trade, Inc. (NASFT)	Robinson's BBQ Sauces .....	LP International, Inc.
Duncan Hines.....	American Food Service	Rockingham .....	Pilgrim's Pride
Early Dawn .....	AJC International Inc.	Rocky Mountain .....	American Food Service
Eden Foods Organic products .....	Chihade International Inc.	Roland .....	American Roland Food Corp
El Rio .....	International American Supermarkets Corp	Sable & Rosenfeld .....	National Association for the Specialty Food Trade, Inc. (NASFT)
FESTAL .....	Seneca Foods Corporation	SENECA .....	Seneca Foods Corporation
Flavor Charm .....	Bay Valley Foods, LLC	Setton Farms.....	Setton Pistachio/Setton Farms
FLORIDELLA, Original Breakfast Juice™ .....	TWF America, Inc.	ShopRite .....	International American Supermarkets Corp
Freshlike .....	Birds Eye Foods Inc.	Snyder's of Hanover .....	Snyder's of Hanover, Inc.
FRIDAY .....	Seneca Foods Corporation	Soft-n-Frozen Fruits.....	Graceland Fruit
Fridg-n-Fresh Vegetables .....	Graceland Fruit	Sorbee Sugar Free products .....	Chihade International Inc.
Garden Maid .....	AJC International Inc.	Sorrell Ridge .....	Groceries USA
Globe .....	Birds Eye Foods Inc.	Star .....	Bay Valley Foods, LLC
Gold Kist Farms .....	Gold Kist Inc	STOKLEY'S .....	Seneca Foods Corporation
Golden Phoenix .....	AJC International Inc.	Stokley's Canned Fruits and Vegetables .....	Chihade International Inc.
Golden Sail .....	American Rice, Inc.	Stonehedge Farms .....	Groceries USA
Golden West Nuts .....	Golden West Nuts, Inc.	Sugar In The Raw .....	Cumberland Packing Corp.
Golden West Specialty Foods .....	National Association for the Specialty Food Trade, Inc. (NASFT)	Super Snacks .....	Groceries USA
Gourmet Valley Foods .....	Wild Rice Exchange, Inc.	Sushi Chef® .....	Baycliff Company, Inc
Great American Jolly Time .....	American Food Service	Sweet'N Low .....	Cumberland Packing Corp.
GREEN VALLEY .....	Seneca Foods Corporation	TENDERSWEET .....	Seneca Foods Corporation
Gulf Pacific .....	Gulf Pacific Rice Co., Inc.	Tesi Bon .....	American Food Service
Health Valley .....	Groceries USA	Texas .....	Gulf Pacific Rice Co., Inc.
Hershey .....	International American Supermarkets Corp	The Food Institute .....	National Association for the Specialty Food Trade, Inc. (NASFT)
Jake's Barbeque Sauce & Seasonings Co. ....	NASFT	Tones, Spice Island and Durkee Spices .....	Chihade International Inc.
Jardine's Foods .....	Groceries USA	TonTon® .....	Argo Century Inc
Jennie-O Turkey Store .....	Jennie-O Turkey Store	Vlasic .....	International American Supermarkets Corp
Jolly Time Pop Corn .....	American Popcorn Company	Wampler .....	Pilgrim's Pride
Jolly Time Pop Corn .....	Groceries USA	Wilderness .....	Birds Eye Foods Inc.
Just Born .....	International American Supermarkets Corp	Wing Dings / Wing Zings .....	Pilgrim's Pride
Keebler .....	American Food Service	Wonder .....	American Rice, Inc.
Kroger Mayonnaise, Salad dressings, Sauces, etc. ....	Chihade International Inc.		

